



# INVEST JAPAN 2020

INVESTMENT  
AND BUSINESS GUIDE

WITH CCCJ MEMBER DIRECTORY

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On behalf of the Embassy of Canada, I would like to congratulate the Canadian Chamber of Commerce in Japan on the publication of the third edition of the Investment and Business Guide. The entry into force of the Comprehensive and Progressive Trans-Pacific Partnership (CPTPP) on December 30, 2018 solidified Canada and Japan's commercial partnership and created the conditions for a marked increase in bilateral trade and investment. In view of the complementarities between the Japanese and Canadian economies, and the scope and breadth of the terms of the Agreement, there is enormous potential for such growth in the years ahead. Our Embassy is working hard to raise awareness of the CPTPP, and is committed to helping Japanese and Canadian businesses seize the opportunities that it has created. We are encouraged by the successes achieved to date, and invite the businesses that drive bilateral trade and investment, as well as new players to the market, to consider how the Agreement can contribute to their operations.

We greatly value Japan's role as Canada's largest source of investment from Asia and welcome the contributions that Japanese investments are making to Canadian growth and prosperity. Japanese investors benefit from a wide range of advantages afforded by Canada's highly competitive investment environment, including unrivalled market access to major economies, political and economic stability, a sound business regulatory framework, and a highly-skilled workforce. Likewise, many Canadian businesses are prospering in the Japanese market. More than 100 Canadian companies have established a permanent presence in Japan to take advantage of business opportunities in the world's third largest economy.

Canada-Japan ties have never been stronger, and remain anchored in shared values and a common outlook on many global issues. Against the backdrop of an increasingly complex international environment, it is more important than ever that we work together to defend and strengthen those values, including our abiding commitment to open markets and free trade. Both countries played key roles in shaping the rules-based international trading framework from which we have all benefited, and are now at the forefront of efforts to bring about its modernization. From a bilateral perspective, I am confident that the state-of-the art commercial terms now enshrined in the CPTPP will help to drive our trade and investment flows to new heights. Considering as well Canada's unparalleled value proposition, there has frankly never been a better time for Japanese investors to consider opportunities in Canada.

I encourage you to read this Guide carefully and to consider contacting our team of Trade Commissioners at the Embassy of Canada who stand ready to assist you in exploring all that Canada has to offer Japanese businesses.

Yours Sincerely,

**Ian Burney**

Ambassador of Canada to Japan



I would like to extend my heartfelt congratulations on the publication of "Invest Japan 2020 / Invest Canada 2020." I would also like to express my highest regard for and deepest gratitude to those who worked hard to make it possible. Last year was an important milestone for the Japan-Canada relationship. Against the background of the 90th anniversary of diplomatic relations,

Prime Minister Abe came to Canada to meet with Prime Minister Trudeau in April. During the meeting, the leaders agreed to strengthen the strategic partnership under their shared vision of "Free and Open Indo-Pacific" region. This was followed by high-level dialogue on multiple occasions, including Mr. Trudeau's attendance at the G20 Osaka Summit and Minister Champagne's visit to Nagoya during the G20 Foreign Ministers' Meeting – his first foreign travel as Minister of Foreign Affairs.

On the economic front, the two countries held the 29<sup>th</sup> Japan-Canada Joint Economic Committee (JEC) meeting in last December, where the delegates discussed wide-ranging issues, including the strengthening of the free trade system through WTO reform and the CPTPP, and priority areas of cooperation such as energy, infrastructure, science and technology, tourism and environment. It is my hope that, going forward, we will continue to build on these good bilateral relations particularly in the Asia-Pacific context, aiming for many concrete actions for us to pursue.

To this end, I would like to mention Canada's technology industry that has been drawing worldwide attention in recent years. Thanks to its abundant natural resources, Canada has long been a leader in energy and mining as well as agriculture, forestry and fishery. Increasingly, however, it has also been recognized as one of the leading countries in advanced technology, such as Artificial Intelligence (AI) and quantum computing. With the help of its competitive edge, including relatively low cost of living, favourable working conditions, fast-track work visa processing for skilled workers, and the safe living environment, Canada is already home to multiple technology ecosystems across the country, where top-class researchers, universities, research institutions, investors and start-up enterprises converge and co-evolve cooperatively. It is my belief that this booklet will help Japanese and Canadian companies to actively seize untapped business opportunities.

On our part, the Embassy and four Consulates General of Japan in Canada, in close coordination with JETRO and Canadian governments, will spare no effort to support those companies. Finally, I would like to express my sincere hope that Japan's investments will promote the growth of Japanese and Canadian companies, bringing prosperity to both countries along the way.

His Excellency

**Yasuhisa Kawamura**

Ambassador Extraordinary and Plenipotentiary of Japan to Canada



Dear Readers,

On behalf of the Canadian Chamber of Commerce in Japan, I wish you a warm welcome to the 2020 Investment Guide! We're very happy to be partnering once again with JETRO. Much has happened since the previous edition was released: we are now a little over one year in to the CPTPP, which has played a significant role in boosting trade between Canada and Japan. This is indeed a very exciting time to be a stakeholder in Canada-Japan relations!

With this as a starting point, let's take a brief look at where we currently stand. As of this writing, there are at least 100 Canadian companies with offices set up in Japan. On the flipside, Japan is the biggest source of direct investment in Canada from Asia, with \$28.8B in fiscal 2018. Add to this the shared values and warm relationship between Canada and Japan, and we see potential for so much more.

The CCCJ is the go-to business community for stakeholders in the Canada-Japan relationship. As such, we are committed to do what we can to raise awareness and make meaningful connections, and this guide is part of that mission.

First and foremost, the Guide is meant to provide its readers with valuable, accurate information regarding provincial industry trends, larger "supercluster" trends across swathes of Canada, and information about the key prefectures in Japan welcoming investment from Canada.

Secondly, this Guide is also a signifier of the Chamber and its members' presence across Canada, Japan, and beyond. Through our distribution network, it will be physically present in the offices of key stakeholders in the Canada-Japan relationship.

Last but not least, the Guide contains more than just industry information – within its pages is also a directory of the CCCJ's members, precisely the organizations that anyone interested in investment in Canada or Japan would want to engage with.

Combining these three elements, we're confident that the CCCJ's 2020 Investment Guide will provide readers a very strong platform to pursue their Canada-Japan business. And if you identify as a fellow stakeholder of Canada Japan relationship but are not yet part of the Chamber community, please consider joining - It's with a strong community that we are able to make a bigger difference!

**Neil van Wouw**

Chairman

Canadian Chamber of Commerce in Japan



Dear Readers,

JETRO focuses on promoting investments into Japan, expanding agri-food exports, and supporting overseas market access for medium and small-sized Japanese enterprises under the growth strategy of Japanese government. JETRO Toronto is keen to assist innovative Canadian companies interested in investing and bringing their unique technologies and business models into Japan, so it is important to provide information to all Canadian companies regarding the Japanese market as an investment destination.

Since October, 2018, we have held a series of reverse pitch events in key innovation ecosystems across Canada called Generating Innovation with Japan (GIJ) providing business opportunities between Japanese companies that are conducting open innovation and Canadian startups that have advanced technologies and solutions. As a result, more Canadian startups are considering entering Japan.

We created a business guide (Canada in Japan | Japan in Canada) in collaboration with the Canada Chamber of Commerce and Industry in Japan as a helpful information booklet in 2017. It is a compact yet information-rich booklet that can be used by both Canadian companies looking to do business with Japan and Japanese companies considering business in Canada. We updated the content for the first time in two years so we hope that all Canadian companies that are considering business in Japan or are interested in the Japanese market will be able to utilize this resource.

At our JETRO Toronto office, we have proudly set up a "Canada Japan Business Promotion Window" in November, 2016, and we will continue to make more efforts to provide information and consultations on bilateral trade and investment to further expand and deepen the business relationship between Canada and Japan.

Talk to JETRO first!

**Takuji Sakai**

Executive Director

JETRO Toronto





# INVESTING IN JAPAN

## PROMISING MARKETS & SECTOR ADVANTAGES

Japan welcomes foreign business investments and offers many competitive advantages:



To obtain a full version of this text, please visit  
[www.jetro.go.jp/en/invest/whyjapan.html](http://www.jetro.go.jp/en/invest/whyjapan.html)



### JAPAN'S RE-EMERGENCE

The appeal of the Japanese market is increasing through the economic growth of Abenomics. The government is strengthening its efforts to attract foreign companies and visitors, aiming to open up the Japanese market.

#### Attracting foreign companies

- Designation of National Strategic Special Zones
- Easing requirements of highly skilled foreign professionals

#### Tokyo Olympic Games and Paralympic Games 2020

The economic ripple effect of the decision to hold the 2020 Olympic Games is estimated at ¥ 3 trillion, and job creation at approximately 150,000 jobs nationwide.

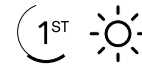


### SOPHISTICATED MARKET

3rd ranked in the world.  
Japan's GDP is around ¥ 500 trillion.



52 companies out of the "Fortune Global 500" have their HQ in Japan and cited "**the massive size of market**" as an attractive advantage.



### INNOVATION HUB

**World-class in research funding and number of researchers**  
Research funding as a percentage of GDP is ranked 1st among G7 countries. Japan also ranks 1st in the world by numbers of patents filed.



### BUSINESS-FRIENDLY INFRASTRUCTURE

**Supporting business with a well-developed social infrastructure**

Japan's business environment is highly evaluated by international organizations.

Nearly 80% of foreign companies validate the well-maintained service and transportation infrastructure as an advantage.



### COMFORTABLE LIVING

A country where you can live safely and pleasantly with cities that rank among the most "livable" in the world.

- 1st ranked Asia – Global Peace Index
- Longest life expectancy for women in the world
- Well developed medical infrastructure

# JAPAN

LANDMASS  
(square kilometers)

377,972

POPULATION  
(millions)

126.59  
in 2018

GDP 2018  
(Can\$ billion)

\$6,457.05  
approx.

GDP per capita 2018  
(Can\$)

\$51,046  
approx.



## SECTOR ADVANTAGES IN JAPAN

LIFE SCIENCES

ELECTRICITY & RENEWABLE ENERGY

ICT, WIRELESS, DIGITAL MEDIA

ELECTRONIC COMPONENTS & DEVICES

AUTOMOBILE & TRANSPORT

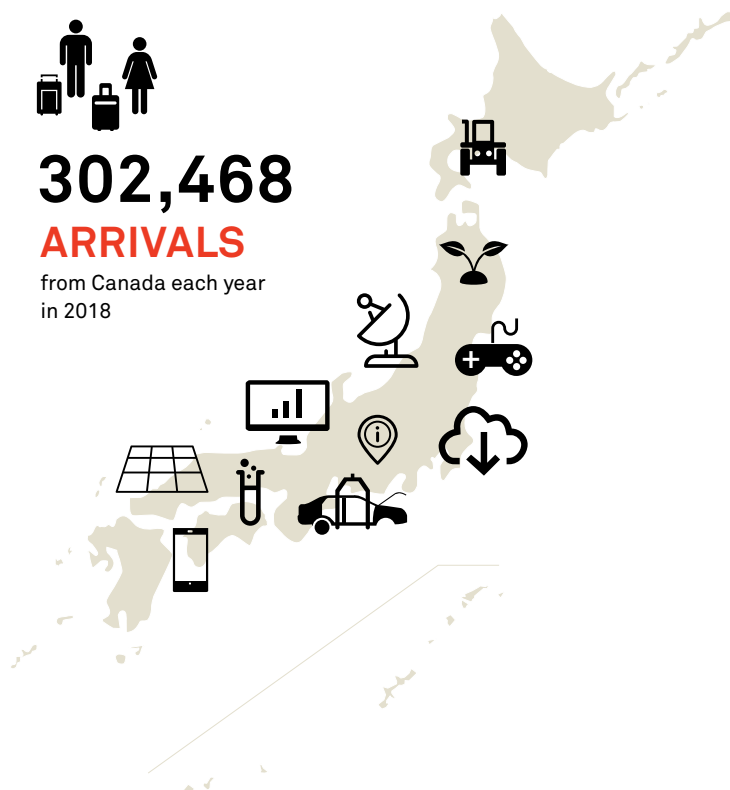
AGRICULTURE & FOOD PRODUCTS



302,468

ARRIVALS

from Canada each year  
in 2018



\$28.8 billion

JAPAN  
INVESTMENT  
IN CANADA

in 2018



\$7.5 billion

CANADA  
INVESTMENT  
IN JAPAN

in 2018



\$16.8 billion

IMPORTS  
FROM JAPAN

in 2018



\$12.9 billion

EXPORTS  
TO JAPAN

in 2018

Statistics reflect Canadian dollars:  
CAN\$1 = ¥85.6

### Sources:

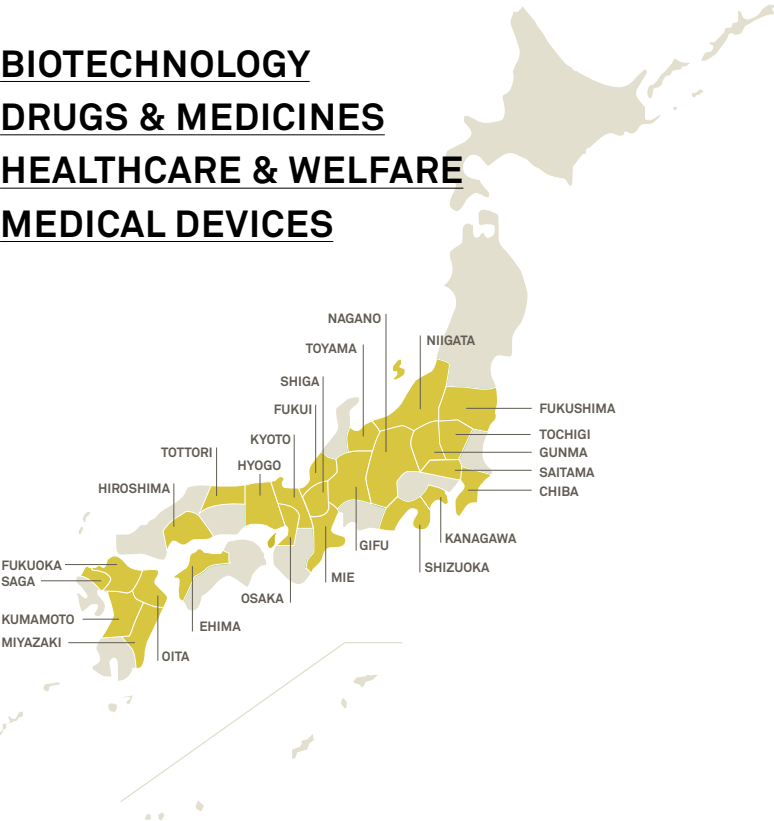
Statistics Japan:  
[www.stat.go.jp](http://www.stat.go.jp)

JINTO:  
[www.jnto.go.jp](http://www.jnto.go.jp)

Government of Canada:  
[www.japan.gc.ca](http://www.japan.gc.ca)

IMF:  
[www.imf.org](http://www.imf.org)

**BIOTECHNOLOGY**  
**DRUGS & MEDICINES**  
**HEALTHCARE & WELFARE**  
**MEDICAL DEVICES**



Japan, with a share of around 10% in both the global pharmaceutical product and medical equipment markets, is the world number two market next to the US. A number of foreign companies have entered the Japanese market and are operating in various fields as major players.

Efforts to extend a healthy life expectancy are being strengthened in response to the declining birth rate and aging population.



To obtain a full version of this text, please visit  
[www.jetro.go.jp/en/invest/region/icinfo/](http://www.jetro.go.jp/en/invest/region/icinfo/)



**HEALTHCARE &  
MEDICAL STRATEGY**

- 1 Seamlessly connect stages from R&D to commercialization
- 2 Promote the development of new health care services regarding medical treatment, nursing care, and health, such as health promotion, disease prevention and everyday life support.
- 3 Aim to realize efficient and high-quality medical services by utilizing information and communication technology (ICT)

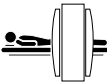


**PHARMACEUTICAL  
PRODUCTS**

Imports of foreign drugs on the increase due to the growth strategy for pharmaceutical industry.

**GOVERNMENTAL  
EFFORTS**

- Efforts to assist pharmaceutical manufacturers in improving the environment for developing new drugs
- Enforcement and amendment of laws



**MEDICAL DEVICES**

The domestic market size of medical devices in 2013 was 2.6757 trillion yen, up to 103.2% from that of the previous year. The value includes imports of 1.3008 trillion yen from foreign companies, accounting for 48.6% of the total.



**REGENERATIVE  
MEDICINES**

Against the backdrop of expectations for cure of intractable diseases, market expansion is expected with establishment of the business environment.

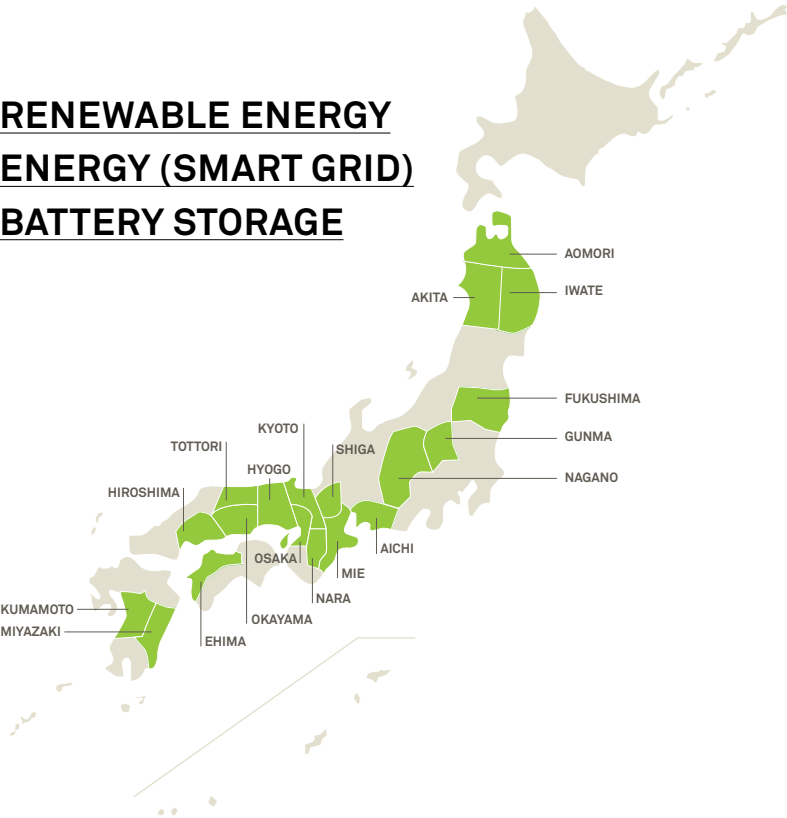


**SERVICES**

Rapidly expanding healthcare market due to medical system reform.

- 1 Nursing care ICT
- 2 Tailor-made medicine market
- 3 Self-care health promotion equipment and service markets
- 4 Market created by the patient-requested treatment system
- 5 Market created by integrated community care system

RENEWABLE ENERGY  
ENERGY (SMART GRID)  
BATTERY STORAGE



**Boost renewable share to 22-24% of the total by FY2030**  
The Great East Japan Earthquake in 2011 has brought about various influences on the energy environment in Japan. The Great East Japan Earthquake caused a series of power plants to shut down, leading to a decline in energy self-sufficiency.  
Given these circumstances, the Agency for Natural Resources and Energy, METI, compiled a “Long-term Energy Supply and Demand Outlook (Energy Mix)” in July 2015 as the new energy policy toward FY2030. According to the energy supply-demand forecast in FY2030, renewable energy power generation will expand to reach about 22% to 24% of total power generation.



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**24% by 2030**  
Renewable energy power generation will expand to reach about 22% to 24% of total power generation.



**RENEWABLE ENERGY MARKETS**  
Promoting the well-balanced renewable energy sources by shifting from the heavy dependence on PV power source.

- **Photovoltaic power generation**  
The market scale of photovoltaic systems is considered to have expanded up to 3 trillion yen in FY2014.
- **Wind power**  
In the wind power generation system market, focus is placed on offshore wind power generation in addition to the traditional land-based variety.



**ELECTRICITY RETAIL MARKET**  
With full liberalization, new electric power suppliers' sales are expected to expand. Electricity retail became fully liberalized as of April 1, 2016, and it is now possible for new entrants or new electric power suppliers to sign a power contract of 50kW or less for general households and shops formerly provided only by the regional General Electric Utilities. The market is estimated to be about 8 trillion yen.



**SMART METER MARKET**  
**12 million units are scheduled to be introduced from FY2016 to FY2018.**  
Electricity, gas and other energy resource distribution networks will spread to wider areas and form huge systems. Smart meters are essential to infrastructure in its realization.

**GOVERNMENTAL INITIATIVES**

- Review of FIT facility investment “feed-in tariffs (FITs)” for renewable energy
- Electricity System Reform (retail liberalization)
- Gas System Reform (gas market liberalization)
- Approaches toward new energy development



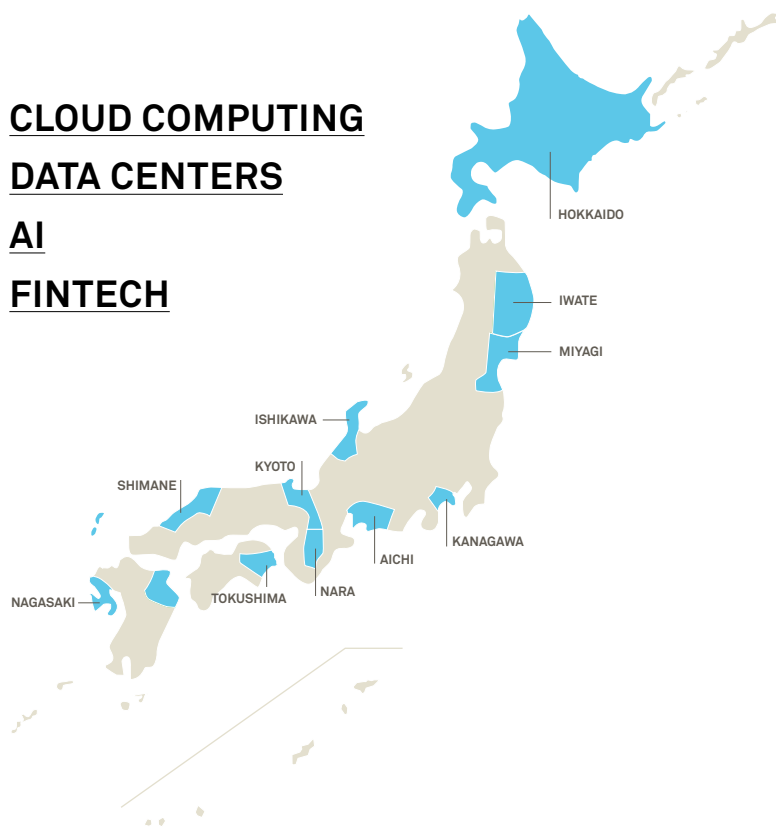
# ICT, INFORMATION & COMMUNICATIONS TECHNOLOGY

## CLOUD COMPUTING

## DATA CENTERS

## AI

## FINTECH



### Progress in the development of ICT infrastructure and the use of ICT helps develop the entire industry

The ICT industry has been rapidly growing and changing worldwide with the expansion of smartphones and cloud services. The changes range widely from content platforms or upper layer industry, the ICT service industry including B2B solutions or data center businesses, the integrator industry responsible for system construction, telecommunications carriers establishing mobile and fixed communications, and telecommunications equipment vendors providing telecommunications equipment, to terminal makers manufacturing smart phones or liquid crystal televisions.



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## ATTRACTIVE MARKET FIELDS



### CLOUD MARKET

The market is expanding due to successful cases in utilizing cloud infrastructure.

Hybrid cloud and multi-cloud methods gain increasing recognition and more companies are switching from on-premises computing to cloud computing.

## AI

### ARTIFICIAL INTELLIGENCE

The newly formed AI market will have a great impact on various industries in the future.

AI technologies are booming and major cloud vendors have started services utilizing AI functions which has lowered the technical and cost barriers to using big data.



### DATA CENTERS

The expansion trend continues due to business continuity measures and increasing data volume.

The data center market remains robust due to the increasing data volume handled by companies with the advent of the big data era.

### GOVERNMENTAL EFFORTS

Active efforts to realize a society in which ICT is utilized

- Government efforts toward the advent of the IoT, big data, and artificial intelligence era
- Subsidies for the IoT field



### FINTECH

The market is a promising market in which the integration of industry, finance and IT creates new services

“Cashless payment,” has become a national goal in view of a rapid increase in tourists from abroad visiting Japan for the 2020 Tokyo Olympic and Paralympic Games.



### IoT/M2M

The development of service-oriented “things” raises expectations for the formulation of a large market.

IoT (Internet of Things) has recently proliferated. A wide variety of things connect and exchange information over the Internet, creating new added-value.

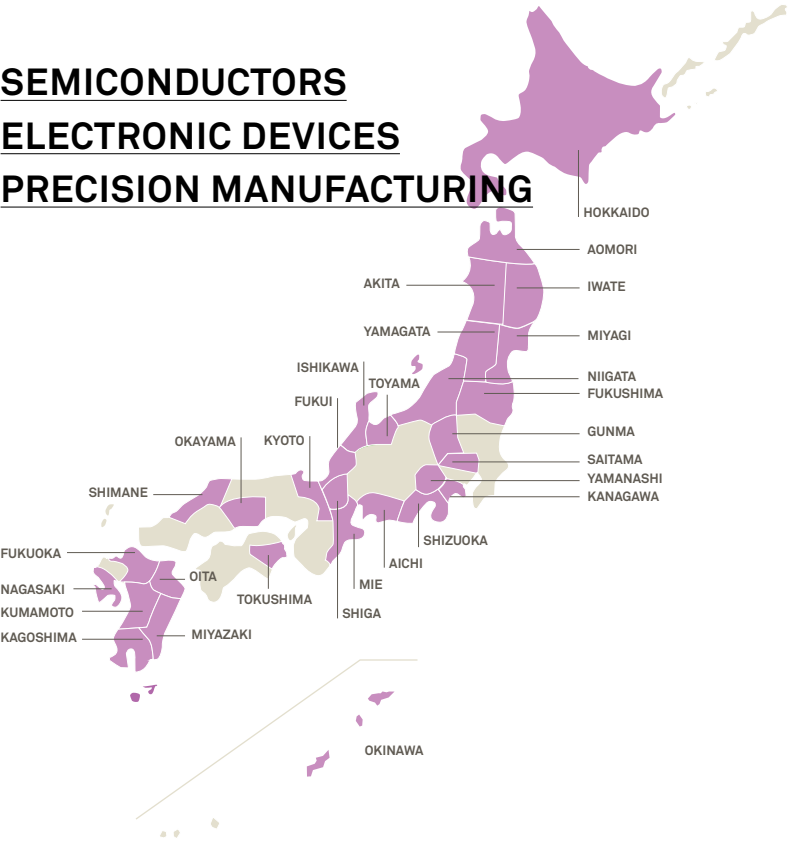


### SHARING ECONOMY

The presence of foreign technology companies and new business models fosters innovation and adds value to the diversifying lifestyles of Japanese people.

# ELECTRONIC COMPONENTS, DEVICES

## SEMICONDUCTORS ELECTRONIC DEVICES PRECISION MANUFACTURING



Japan has the third largest electronics manufacturing industry in the world and is home to two of the top 10 semiconductor buying companies, which also are top semiconductor producers and customers for semiconductor manufacturing equipment.

According to Japanese industry, production by the Japanese electronics/ICT industry increased especially for displays, server/storage equipment, electro-medical equipment and electronic measuring equipment, increasing the market for semiconductors.

**Source:**  
International Trade Administration  
[www.trade.gov/topmarkets/pdf/Semiconductors\\_Japan.pdf](http://www.trade.gov/topmarkets/pdf/Semiconductors_Japan.pdf)



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### ATTRACTIVE MARKET FIELDS



#### IT MANUFACTURING

**Toyama** and **Yamagata** prefectures are home to a concentration of innovative, leading-edge IT manufacturers.



#### IT SERVICES

**Ishikawa** prefecture is home to one of the largest information services industry concentrations in Japan and has a number of globally renowned companies.



#### OPTICAL TECHNOLOGIES

Core technology enterprises in **Shizuoka** prefecture are pushing ahead with the development and practical application of basic technologies to support next-generation industries.



#### LED

Some of the world's leading LED companies as well as research and educational institutions engaged in relevant cutting-edge research are located in **Tokushima** prefecture.



#### SEMICONDUCTORS

The growing presence of a brain trust base in "Silicon Island Kyushu" produces some **5% of the world's semiconductors**. A large number of major semiconductor manufacturers and trade partners are also establishing facilities in **Iwate** prefecture.



#### RESEARCH

There is a concentration of research-oriented companies in fields such as optical technology, precision machining, and advanced basic materials in **Saitama** prefecture.



#### SPECIAL ECONOMIC ZONE

Corporate expansion is accelerating to **Okinawa** which is a "Special Economic Zone" in Japan.



#### MEDICAL DEVICES

**Miyazaki** prefecture in the eastern Kyushu region is the country's leading base of blood and blood vessel-related medical equipment industries.

**CAR MANUFACTURING**  
**AEROSPACE**  
**SHIPBUILDING**



The automotive sector currently employs over 5.5 million people in Japan, or 8.7 percent of Japan's workforce are employed in automotive manufacturing and related industries. Within Japan, there are currently 78 factories in 22 prefectures that build cars.

Auto parts manufacturing accounts for over 600,000 jobs in the sector, and another 390,000 jobs are allocated to the production of raw materials and basic equipment used in automotive manufacturing. The sector is influenced by new environmental standards. Japan's high-tech car industry is pioneering electric vehicle use, installing charging points and attempting to set a new global standard.

**Source:**

## EU Business in Japan

[www.eubusinessinjapan.eu/sectors/automotive](http://www.eubusinessinjapan.eu/sectors/automotive)

Japan Industry News

[www.japanindustrynews.com/2016/03/japanese-automotive-industry/](http://www.japanindustrynews.com/2016/03/japanese-automotive-industry/)



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**5.5 MILLION**

people in Japan work in the automotive sector.



**LARGEST  
IN THE WORLD**

**Aichi** prefecture possesses a concentration of next-generation automotive and automotive-related companies which are among the largest in the world.

**MANUFACTURING  
CENTER**

**Nagoya-city** is Japan's largest manufacturing center with clusters of industries in automobiles and aircrafts.



## MACHINERY

**Hiroshima** prefecture is a manufacturing hub of machinery, metal processing, and moulding, mainly for the automotive industry.



## AEROSPACE

Major Japanese aerospace companies and automobile manufacturers concentrated in Tochigi prefecture have established the Tochigi Aerospace Industry Promotion Association and the Tochigi Auto Industry Development Association.



HUB PORT

**Niigata Port** aims to become a hub port along the Sea of Japan accumulating industries to the areas around the port, strongly supporting business entering the aircraft industry.



## GLOBAL OPERATIONS

**Kanagawa** prefecture hosts a growing number of car industry operations including the R&D base of Mercedes-Benz and Nissan's Global Headquarters.



R&amp;D

**Mie** prefecture is a hub for both factories with R&D and manufacturing functions, giving instructions and providing support to other factories in the country and overseas.

# AGRICULTURE, FOOD PRODUCTS

## AGRICULTURE FISHERY HEALTH FOOD PRODUCTS



Japan enjoys global popularity of its cuisine, and Japanese food also enjoys a reputation for promoting health and longevity with its traditional emphasis on rice, fish and seasonal ingredients.

In 2013, UNESCO added “Washoku – traditional dietary cultures of the Japanese” to its Representative List of the Intangible Cultural Heritage of Humanity.



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## ATTRACTIVE MARKET FIELDS



### BRAND

**Hokkaido** prefecture is famous for its “Hokkaido branded” agricultural and fishery products.



### HIGH-VALUE PRODUCTS

**Miyagi** is partnering with local industry to develop high-value-added products that make use of the prefecture’s agricultural and fisheries resources.



### FOOD & MEDICINE

New functional food products are created by the fusion of Food and Medicine in **Shizuoka** prefecture.

Industry-academia-government collaborations are taking place in **Saga** prefecture specializing in the development of functional health food products.



### FOOD MANUFACTURING

The food manufacturing industry has grown in **Kagoshima** prefecture, and a large number of food-related companies are concentrated there due to its abundance of agricultural and marine products.



### HEALTH FOOD

**Niigata-city** is one of the capitals of Japan’s food industry and is home to beverage and health-related food product manufacturers.



### FOOD VALLEY PROJECT

The “**Food Valley Tochigi**” project promotes a wide range of food-related industries in this region.



### RICH RESOURCES

**Okayama-city** has rich agricultural and fishing resources and is home to numerous large-scale food industries.



### BASIC MATERIALS

**Ehime** prefecture is home to major companies in basic material sectors (pulp, non-ferrous metals, chemicals, high-function fibers)



### BUSINESS GROWTH

**Miyazaki** prefecture has rich agricultural resources and food-related business is expanding.



# THE COMPREHENSIVE AND PROGRESSIVE AGREEMENT FOR TRANS-PACIFIC PARTNERSHIP (CPTPP)

The Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP) is a trading block that represents 495 million people with a combined gross domestic product of CAD \$13.5 trillion – a full 13.5% of global GDP. The CPTPP strengthens the rules-based trading environment and provides enhanced market access for exporters and investors in Japan.

## SECTORAL OPPORTUNITIES IN JAPAN



### Investment

CPTPP investment rules provide greater certainty and protection for investors, while preserving the rights of federal and provincial governments to legislate and regulate in the public interest. In areas such as energy, mining, manufacturing, financial services and professional services, Canadian investors enjoy transparent and predictable access to CPTPP markets, including Japan. Strong rules help to ensure that Canadian investors are treated in a fair, equitable and non-discriminatory manner, allowing them to compete on an equal footing with other investors in CPTPP countries. Canadian investors also have access to an investor-state dispute settlement mechanism that is independent and transparent.



### Agriculture and agri-food

Japan is the world's largest net importer of food and Canada's third largest market for agri-food and seafood products, with exports totaling \$4.2 billion (average 2015-17). The CPTPP will create significant opportunities to increase Canada's market share in products like beef, pork, grains and oil seeds, functional foods and nutraceuticals. For example, with regard to pork products, which are subject to tariffs of up to 20%, Japan will eliminate its tariffs on Canadian imports within 10 years of entry into force. On beef, the tariffs of 38.5% on fresh/chilled and frozen beef, as well as tariffs of up to 50% on certain offal, will be reduced to 9% within 15 years of entry into force. Similarly, for wheat, Canada will have access to a Canada-specific annual quota for food wheat which starts at 40,000 tonnes and grows to 53,000 tonnes within six years of entry into force. Mark-ups within this country-specific quota will be reduced by 45% or 50%.



### Seafood products

Canadian exporters of seafood products benefit from the elimination – either upon entry-into-force or phased out – of all fish and seafood tariffs. This includes tariffs ranging from 3.5% to 15%, including fresh, chilled or frozen salmon (including fillets), snow crabs, herring roe, and live, fresh or chilled sea urchin and roe.



### Forest products and value-added wood products

Japan is one of Canada's most successful markets for forest products and value-added wood products. CPTPP gains in this sector include the elimination of all Japanese tariffs on forest products and value-added wood products. This provides significant opportunities for Canadian wood exporters in the Japanese market. Products include lumber, plywood and veneer panels, oriented strand board, worked coniferous and non-coniferous wood, and sheets for veneering.

### Other benefits

The CPTPP levels the playing field for Canadian exporters relative to countries like Australia that already enjoy preferential access to the Japanese market, and also gives Canada an advantage compared to lead U.S. competitors. On investment, the CPTPP allows Canadian companies to invest with greater confidence in Japan, offering them protections from unfair and discriminatory treatment, as well as greater predictability and transparency.

Through the CPTPP, service providers also benefit from improved access commitments in key sectors such as:

- professional services (e.g. urban planning, landscape & architectural services)
- research and development services
- environmental services
- transportation services and
- other business services (e.g. services related to manufacturing and technical testing and analysis services).

New commitments on the temporary entry of business people now make it easier for certain categories of Canadian business people to temporarily work in Japan, including high-skilled Canadian professionals and technicians as well as their spouses. The CPTPP also provides robust and enforceable provisions on labour and environment.



To obtain detailed information, please visit:  
[www.international.gc.ca](http://www.international.gc.ca)



# INCENTIVES FROM CENTRAL GOVERNMENT

To facilitate investment in Japan, the government offers appealing incentives, as well as operating single contact points in relevant ministries and agencies for inquiries and support when doing business in Japan.



## **Tax incentives for strengthening local business facilities**

The government offers tax incentives for companies that relocate their headquarters from the 23 wards in Tokyo to other regions, or enhance and expand the function of their headquarters in those regions. Non-target regions for support are central Chubu region (Nagoya area) and central Kinki region (Osaka area).

- Employment promotion taxation (tax credit for new employees)
- Capital investment tax cut
- Compensation for unequal taxation of local taxes

## **COMPETENT AUTHORITIES**

Employment Policy Division, Employment Security Bureau, Ministry of Health, Labour and Welfare

\*Japanese language only



## **Incentives for Highly Skilled Foreign Professionals: Incentive measures for foreign nationals concerning startups**

### **Points-based preferential immigration treatment for highly skilled foreign professionals**

Under the points-based system, foreign professionals who earn 70 points or more will be recognized as “highly skilled foreign professionals” and will be given preferential immigration treatment and will be eligible for a Japanese Green Card for Highly Skilled Foreign Professionals.

## **COMPETENT AUTHORITIES**

Foreign Residents Information Center, Immigration Bureau, Ministry of Justice

### **Resident status (so-called “start-up visa”) based on “Programs to Promote the Acceptance of Foreign Entrepreneurs” for National Strategic Special Zones**

#### **Foreign nationals attempting to start a business in Japan.**

Requirement: securing of an office and investment of ¥5 million or more or employment of two or more full-time employees.

## **COMPETENT AUTHORITIES**

Headquarters for the Regional Revitalization Cabinet Office, Governments of Japan



To obtain a full version of this text, please visit  
[www.jetro.go.jp/en/invest/incentive\\_programs.html](http://www.jetro.go.jp/en/invest/incentive_programs.html)



**Tax incentives for Research and Development (R&D Tax Credit System)**  
Tax incentives through which a certain rate of R&D expenses conducted by private companies as part of their business activities can be deducted from their corporate tax (national tax) of the relevant fiscal year.

#### **Promotion of Open Innovation**

Tax credit for the total amount of expenses for joint or contract research with universities, national research institutes, etc.

#### **COMPETENT AUTHORITIES**

Innovation and Industry-University Collaboration Division, Industrial Science and Technology Policy and Environment Bureau, Ministry of Economy, Trade and Industry



#### **Incentives based on the Act on Special Measures for Productivity Improvement**

##### **Regulatory Sandbox in Japan**

The Regulatory Sandbox framework in Japan enables speedy verification and data collection that can lead to regulatory reforms through establishment of an environment where new technologies and business models can be demonstrated, under certain conditions, such as limited participants or duration, without adhering to existing regulations.

#### **COMPETENT AUTHORITIES**

GoJ's Regulatory Sandbox Team (in liaison with the Cabinet Office), within the Japan Economic Revitalization Bureau of the Cabinet Secretariat

##### **Connected Industries Tax system (IoT Tax system)**

Tax measures supporting introduction of systems, sensors, robots necessary to boost productivity, through collaboration and utilization of data, for which certain cybersecurity measures are taken  
Targets: Software, apparatuses, equipment, machinery and devices

#### **COMPETENT AUTHORITIES**

IT Innovation Division, Commerce and Information Policy Bureau, Ministry of Economy, Trade and Industry



##### **Tax incentive for wage and productivity improvement**

Tax incentives through which a part of an increase in pay and allowance by large companies raised wages can be deducted from their corporate tax (national tax) of the relevant fiscal year. Applies to the fiscal years which start from April 1, 2018 to March 31, 2021.

#### **COMPETENT AUTHORITIES**

Human Resources Policy Office, Economic and Industrial Policy Bureau, Ministry of Economy, Trade and Industry



#### **Incentives based on Industrial Competitiveness Enhancement Act System to Remove the Gray Zone Areas**

For new business fields, it is often unclear for enterprises whether the existing laws and regulations will be applied to their new businesses. On such occasions, the competent ministry for the business confirms whether the matter is regulated or not. The period from application to response is within one month in general.

##### **System of Special Arrangements for Corporate Field Tests**

Preferential regulatory flexibility to individual enterprises will be allowed as a special provision. What is different from conventional deregulation is that special arrangements can be applied to individual companies if safety and other requirements are satisfied.

#### **COMPETENT AUTHORITIES**

Startup and New Business Promotion Office, Industry Creation Policy Division, Economic and Industrial Policy Bureau, Ministry of Economy, Trade and Industry



#### **Tax Deduction System based on the Regional Future Investment Promotion Act (Regional Future Investment Promotion Taxation)**

A tax deduction system for projects which create high added value, by utilizing advantages of local regions.

##### **Special taxation measure regarding capital investment**

Foreign-affiliated companies can take advantage of special taxation measures for "projects which can stimulate the local economy" and are in accordance with the basic plans prepared by the relevant prefecture and municipality. Companies need to obtain approval by the prefecture for the project and receive confirmation from the competent minister pursuant to the provision.

#### **COMPETENT AUTHORITIES**

Business Environment Promotion Division, Regional Economic and Industrial Policy Group, Ministry of Economy, Trade, and Industry

##### **Tax exemption or unequal taxation of local taxes**

Confirmed companies (requiring confirmation pursuant to article 24) may be able to receive exemptions or reductions on property acquisition taxes and property taxes by local authorities.

#### **COMPETENT AUTHORITIES**

Local authorities



To obtain detailed information, please visit  
[www.jetro.go.jp/en/invest/incentive\\_programs.html](http://www.jetro.go.jp/en/invest/incentive_programs.html)



**Preferential tax treatment for special zone**

**National Strategic Special Zone**

Special regulatory measures, tax treatment (for corporate income tax), and financial/monetary support are available for companies with business plans in National Strategic Special Zones.

**Comprehensive Special Zones**

Special regulatory measures, tax credit (for corporate income tax), and fiscal/financial support are available for companies with business plans in designated zones. CSZs have two types: those for international competitiveness and those for local revitalization. CSZs aim at providing tailored, integrated support for comprehensive and strategic challenges in selected regions.

**COMPETENT AUTHORITIES**

Headquarters for the Regional Revitalization Cabinet Office, Governments of Japan

**Special Zones for Reconstruction**

Special measures such as deregulation, tax incentives, etc. are available for companies with business plans in disaster afflicted areas.

**COMPETENT AUTHORITIES**

Reconstruction Agency



**Incentives relating to disaster recovery**

Various subsidies for new business establishment and employment creation are available in areas recovering from tsunami and nuclear disaster.

**COMPETENT AUTHORITIES**

Regional Industrial Infrastructure Division, Regional Economic and Industrial Policy Group, METI

\*Japanese language only



To obtain detailed information, please visit  
[www.jetro.go.jp/en/invest/incentive\\_programs.html](http://www.jetro.go.jp/en/invest/incentive_programs.html)

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FUKUOKA  
DÜSSELDORF\*  
NEW YORK

BANGKOK  
FRANKFURT\*  
SINGAPORE

\*SCHEDULED TO OPEN IN 2020





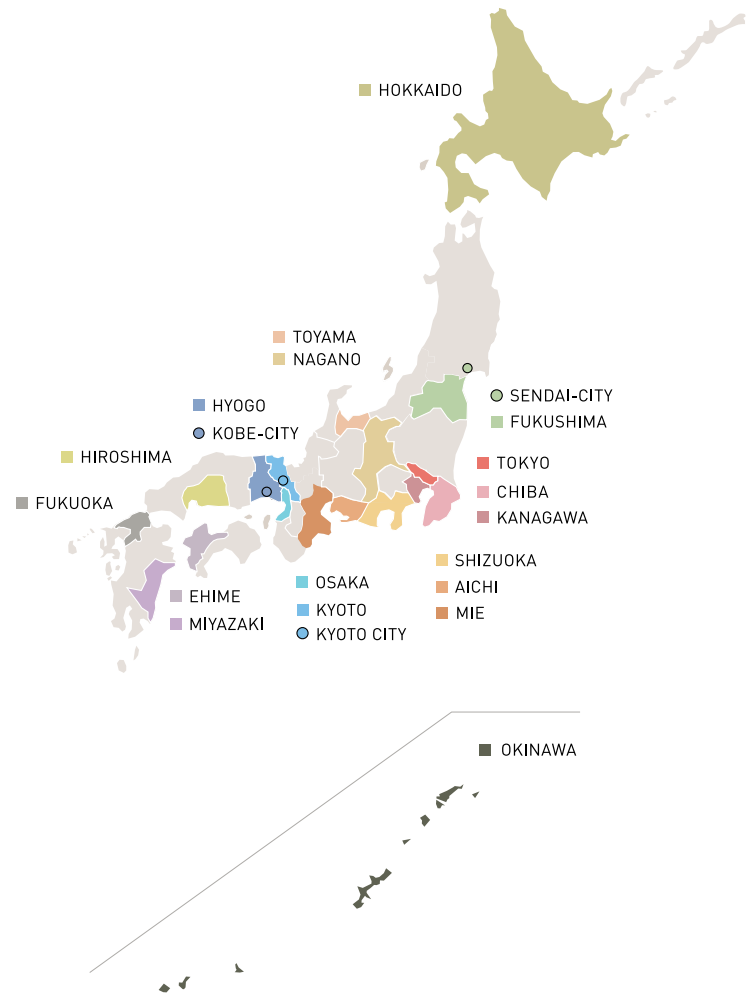
# INCENTIVES FROM LOCAL GOVERNMENTS

To facilitate investment in Japan, local governments also offer various incentives and support exclusively for foreign-affiliated companies and foreign companies that are planning to open an office in their region.



To obtain detailed information, please visit  
[www.jetro.go.jp/en/invest/region.html](http://www.jetro.go.jp/en/invest/region.html)

## FEATURED PREFECTURES



# HOKKAIDO REGION

## HOKKAIDO PREFECTURE



FOOD PRODUCTS  
PULP & PAPER  
PETROLEUM  
COAL  
IRON & STEEL  
TRANSPORT EQUIPMENT



### INCENTIVES

The Government of Hokkaido has enacted the Hokkaido Code on Industrial Promotion, which aims to encourage businesses to locate branches in the prefecture.

Subsidies are available for automotive-related industries, electrical and electronics manufacturing industries, food industries, plant factories, new-energy industries and data center industries.



### CONTACT

**INDUSTRIAL PROMOTION DIVISION,  
DEPARTMENT OF ECONOMIC AFFAIRS, HOKKAIDO GOVERNMENT**

Kita 3-jo Nishi 6-chome, Chuo-ku, Sapporo-city, Hokkaido 060-8588

Phone: +81 (0)11 204 5339 | Fax: +81 (0)11 232 2139



TO OBTAIN FULL TEXT VISIT:

[www.jetro.go.jp/en/invest/region/hokkaido.html](http://www.jetro.go.jp/en/invest/region/hokkaido.html)

# TOHOKU REGION

## SENDAI-CITY



WHOLESALE & RETAIL  
SERVICES  
CONSTRUCTION  
TRANSPORT  
COMMUNICATIONS  
MANUFACTURING



### INCENTIVES

#### Special Zone for Promoting Private Investment

##### Manufacturing industries

- Automotive-related
- Advanced electronics
- Food-related industries
- Logging-related industries
- Medical and health-related industries
- Clean energy-related industries
- Aerospace-related industries
- Vessel-related industries

##### Information services industries

- Software, information processing, and delivery services
- Internet-related services
- Call centers
- BPO offices
- Data centers
- Design-/development-related sector
- Digital content-related industries

#### Special Zone for Promoting the Agricultural and Food Frontier

- Agricultural processing-, distribution-, and sales-related industries
- Agricultural renewable energy-related industries
- Agricultural testing research-related industries

#### Types of Tax Preferential Measures:

1. Special depreciation and tax deductions when enterprise assets were obtained
2. Special deduction of the corporate tax relating to employment of disaster victims
3. Special depreciation and tax deduction when assets for research and development were obtained
4. Inclusion of amount of reinvestment reserve fund for newly established corporations as deductible expenses
5. Exemption of local tax (corporate business tax, real estate acquisition tax and fixed assets tax)

\* Some of these special measures cannot be applied concurrently.



### CONTACT

**INDUSTRY PROMOTION SECTION INDUSTRY POLICY DEPARTMENT**

3-7-1 Kokubun-cho, Aoba-ku, Sendai-city, Miyagi Prefecture 980-8671

Phone: +81(0)22 214 8276 | Fax: +81 (0)22 214 8321



TO OBTAIN FULL TEXT VISIT:

[www.jetro.go.jp/en/invest/region/sendai-city.html](http://www.jetro.go.jp/en/invest/region/sendai-city.html)

# TOHOKU REGION FUKUSHIMA PREFECTURE



INFORMATION AND  
TELECOMMUNICATIONS  
ELECTRONIC PARTS  
ELECTRICAL MACHINERY  
CHEMICALS  
BEVERAGES



## INCENTIVES

Subsidy Program for new business establishment in the areas recovering from tsunami and nuclear disaster are available. Fukushima also offers a number of tax-exemption programs based on the Act on Special Measures for Reconstruction and Rehabilitation for Fukushima as well as the Special Zone for Reconstruction program.

### Subsidy for Companies Creating Jobs in the Affected Areas of Tsunami and Nuclear Disaster

Subsidy of a certain percentage of the amount of the initial investment in the establishment of a new plant, land acquisition cost, acquisition cost of a new building and equipment, and costs of other appurtenant works.

### Fukushima Prefecture Subsidy for the Operations Costs for Promoting Companies to Set Up Plants or Offices in the Neighboring Areas of Nuclear Power Plants

Fukushima Prefecture subsidizes part of the electricity bills that were paid for eight years at maximum.

### Fukushima Special Zone for Promoting the Investment in the Reconstruction of Industry

Special depreciation and tax deduction for the investment in machineries, equipment, and buildings; special tax deduction of enterprise tax and other taxes; tax exemption or unequal taxation of local tax such as business tax, estate acquisition tax, and fixed property tax.



## CONTACT

### FUKUSHIMA INDUSTRY AND LABOR DEPARTMENT, BUSINESS SETUP GROUP OF COMMERCIAL

West Wing of Prefecture Office Building 10 FL., 2-16 Sugitsuma-cho,  
Fukushima-city, Fukushima 960-8670  
Phone: +81 (0)24 521 7916 | Fax: +81 (0)24 521 7935  
URL: [www4.pref.fukushima.jp/investment/](http://www4.pref.fukushima.jp/investment/)



## TO OBTAIN FULL TEXT VISIT:

[www.jetro.go.jp/en/invest/region/fukushima.html](http://www.jetro.go.jp/en/invest/region/fukushima.html)

# KANTO REGION CHIBA PREFECTURE



CHEMICALS  
PETROLEUM AND  
COAL  
STEEL  
FOOD PRODUCTS  
AGRICULTURE



## INCENTIVES

The Chiba Investment Support Center (CISC) is a one-stop source of information, and our special feature is the advisors from the private sector who give foreign companies that are considering moving to Chiba Prefecture quick and friendly advice about a variety of business-related matters, including offices, visas, registration, and recruitment.

### System of Grants

In addition to grants for foreign companies to rent offices and plants, etc., the prefecture also offers measures such as subsidies and tax reductions.

### Incubation Facilities

The Foreign Affiliates Startup Center (FASuC) provides rental office space for foreign companies (20 units, 20 to 70 square meters each) in Makuuari New City, through an alliance between the prefectural government and building operators, suitable for startups with a small number of employees. Companies rent these offices at a discount, thanks to a subsidy from the prefectural government.

Other incubation facilities set up in Chiba Prefecture include Tokatsu Techno Plaza and Tohdai Kashiwa Venture Plaza in the Tokatsu region, Creation Core Kazusa in the Kazusa region, and Chibadai Inohana Innovation Plaza in the Chiba area.



## CONTACT

### CHIBA INVESTMENT SUPPORT CENTER

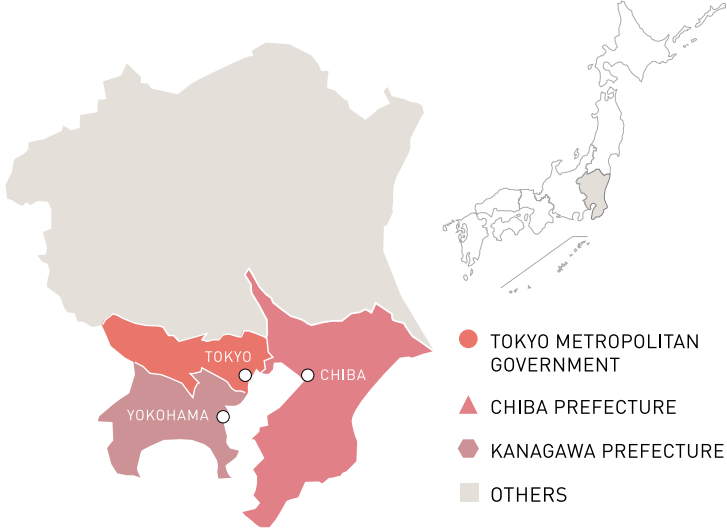
WBG Marive East 23 FL., 2-6 Nakase, Mihama-ku, Chiba 261-7123  
Phone: +81 (0)43 223 2766 | Fax: +81 (0)43 271 4480



## TO OBTAIN FULL TEXT VISIT:

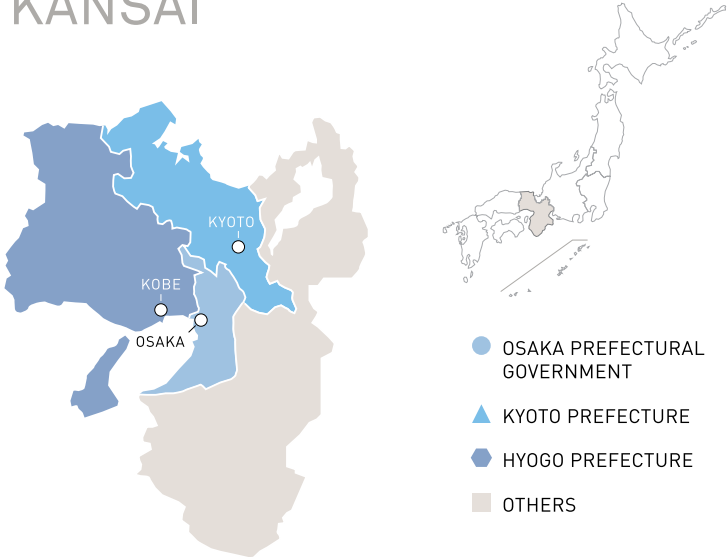
[www.jetro.go.jp/en/invest/region/chiba.html](http://www.jetro.go.jp/en/invest/region/chiba.html)

# KANTO



- TOKYO METROPOLITAN GOVERNMENT
- ▲ CHIBA PREFECTURE
- KANAGAWA PREFECTURE
- OTHERS

# KANSAI



- OSAKA PREFECTURAL GOVERNMENT
- ▲ KYOTO PREFECTURE
- HYOGO PREFECTURE
- OTHERS

# KANTO REGION TOKYO METROPOLITAN GOVERNMENT



- TRANSPORT & COMMUNICATION
- FOOD & BEVERAGE
- RETAILING
- FINANCIAL & INSURANCE
- PUBLISHING & PRINTING
- ELECTRONICS
- MANUFACTURING

## INCENTIVES

**Subsidies and Tax Reduction Measures**  
Support measures for small and medium-sized businesses in Tokyo include low interest financing, subsidies, and tax preferences among other services. Foreign affiliated companies may take advantage of these benefits if they establish a Japanese corporation.

Subsidies will not exceed one-half of the actual expenses listed below and will be limited to a maximum of ¥5 million.

- Fees related to obtaining “status of residence”
- Fees for registering the establishment of the head-quarters/R&D center and other relevant filing procedures
- Employee recruitment costs

**Tokyo's Special Zone for Asian Headquarters**  
Foreign companies establishing their Asian headquarters or R&D centres within the Tokyo's Special Zone for Asian Headquarters are eligible to receive subsidies and tax reduction.

\* Companies must fulfill certain conditions to receive these benefits.

## CONTACT

**BUSINESS DEVELOPMENT CENTER TOKYO**  
B1 Fl., JP TOWER Building, 2-7-2 Marunouchi, Chiyoda-ku, Tokyo 100-7090  
Phone: +81 (0)3 6269 9981 | Fax: +81 (0)3 6269 9982

TO OBTAIN FULL TEXT VISIT:  
[www.jetro.go.jp/en/invest/region/tokyo.html](http://www.jetro.go.jp/en/invest/region/tokyo.html)



# KANTO REGION KANAGAWA PREFECTURE



TRANSPORT EQUIPMENT  
GENERAL EQUIPMENT  
CHEMICALS  
FOOD PRODUCTS  
PETROLEUM PRODUCTS



## INCENTIVES

The Select Kanagawa 100 program is a measure taken by Kanagawa Prefecture to attract and encourage companies to locate their offices in Kanagawa. The friendly title “Select Kanagawa 100” represents the prefecture’s wish that “many companies would choose Kanagawa for their location and develop business activities in the prefecture.” Kanagawa Prefecture will support companies in locating in the prefecture through a variety of support programs, including subsidies, tax breaks and low-interest loans, which are provided up to 1 billion yen.

### Incentives:

- Start-Ups Support Program for Overseas Companies
- Rent Subsidy Program for Attracting and Promoting Companies’ Location
- Subsidy Program for Attracting and Promoting Companies’ Location
- Tax Breaks
- Loan Program for Attracting and Promoting Companies’ Location



### CONTACT

#### INVESTMENT PROMOTION AND INTERNATIONAL BUSINESS DIVISION, INDUSTRY DEPARTMENT AND LABOR BUREAU

1 Nihon-Odori, Naka-ku, Yokohama, Kanagawa 231-8588  
Phone: +81 (0)45 210 5567 | Fax: +81 (0)45 210 8875  
URL: [www.pref.kanagawa.jp/mlt/f370155](http://www.pref.kanagawa.jp/mlt/f370155)



TO OBTAIN FULL TEXT VISIT:

[www.jetro.go.jp/en/invest/region/kanagawa.html](http://www.jetro.go.jp/en/invest/region/kanagawa.html)

# CHUBU REGION TOYAMA PREFECTURE



ALUMINIUM  
MACHINERY  
PHARMACEUTICALS  
PLASTICS  
ELECTRONICS



## INCENTIVES

### Subsidy for Promoting Companies’ Location

Subsidy for expenditure for land, buildings or business investment spent in launching or expanding plants, etc.: Up to 5 billion yen (total sum of subsidies).

### Incentives for Encouraging Location of Private Research Institutes

Subsidy for expenditure for land, buildings or business investment spent in launching or expanding natural science R&D centers: Up to 500 million yen

### Subsidy for Establishing Human-Resource Clusters

Subsidy for expenditure for new employment of researchers and other staff for natural science R&D centers: Up to 100 million yen.

### Subsidy for Encouraging Location of Distribution Business Facilities

Subsidy for expenditure for land, buildings or business investment spent in launching or expanding distribution business facilities: Up to 100 million yen.



### CONTACT

#### INDUSTRIAL LOCATION & TRADE DIVISION, TOYAMA PREFECTURAL GOVERNMENT

1-7 Shinsogawa, Toyama-city, Toyama 930-8501  
Phone: +81 (0)76 444 3400 | Fax: +81 (0)76 444 8753  
URL: [www.pref.toyama.jp/english/](http://www.pref.toyama.jp/english/)



TO OBTAIN FULL TEXT VISIT:

[www.jetro.go.jp/en/invest/region/toyama.html](http://www.jetro.go.jp/en/invest/region/toyama.html)

# CHUBU REGION

## AICHI PREFECTURE



TRANSPORT MACHINERY  
GENERAL MACHINERY  
IRON AND STEEL  
ELECTRICAL MACHINERY  
PLASTICS

### INCENTIVES

The Tax Reduction Fund to Countermeasure Deindustrialization was introduced in 2012, facilitating support of firms that are seeking to establish manufacturing facilities, and carrying out research, development and proving tests.

Subsidy Program to Promote Investments in the Cutting-Edge Sectors of the 21st Century was established, in which the limit of the subsidy is increased to ¥10 billion, making it one of the largest subsidies in Japan.

Aichi Prefecture provides investment support to companies that have contributed to the local economy and employment for many years. The prefecture also supports small and medium sized companies in core supply chain fields.

Aichi-Nagoya International Business Access Center (I-BAC) provides a free and speedy “one-stop service” relating to markets, clients and business partner candidates, support measures, offices and factories, transportation and other infrastructure, human resources, housing, education and medical care, and licensing and other related procedures.

The Greater Nagoya Initiative (GNI) provides subsidies to foreign companies locating in Aichi for expenses such as registration-related expenses, real-estate company fees, and staffing company fees (specific conditions must be met).

Nagoya City grants can be used for office rental costs (specific conditions must be met).

### CONTACT

#### AICHI-NAGOYA INTERNATIONAL BUSINESS ACCESS CENTER

Nagoya Chamber of Commerce and Industry  
7F, 2-10-19 Sakae, Naka-ku, Nagoya-city, Aichi 460-0008  
Phone: +81 (0)52 954 6356 | Fax: +81 (0)52 223 5404  
URL: [www.i-bac.jp/o/](http://www.i-bac.jp/o/)

### TO OBTAIN FULL TEXT VISIT:

[www.jetro.go.jp/en/invest/region/aichi.html](http://www.jetro.go.jp/en/invest/region/aichi.html)  
[www.greaternagoya.org/en/](http://www.greaternagoya.org/en/)  
[www.pref.aichi.jp/](http://www.pref.aichi.jp/)  
[www.city.nagoya.jp/en/](http://www.city.nagoya.jp/en/)

# CHUBU REGION

## SHIZUOKA PREFECTURE



TRANSPORTATION  
ELECTRICAL MACHINERY  
CHEMICAL ENGINEERING  
BEVERAGES & FOOD  
PAPER & PULP

### INCENTIVES

Shizuoka offers office rent subsidies for foreign-affiliated companies, as well as subsidies for new facility establishment, land acquisition, and new employment as more convenient system to correspond flexibly to company expansion and to make more companies eligible.

#### Foreign-affiliated companies who are setting up office in Shizuoka for the first time

Subsidizing 50% of office rent for a year, up to 500,000 yen.

#### Subsidies for new facility establishment

Manufacturing (factories and research centers) and distribution centers.

#### Subsidies for land acquisition and new employment

Manufacturing (factories and research centers), software businesses, and distribution centers.

### CONTACT

#### ONE STOP SERVICE CENTER, SHIZUOKA INTERNATIONAL BUSINESS ASSOCIATION

Sangyo-Keizai Kaikan, 4 FL., 44-1 Ohtemachi, Aoi-ku, Shizuoka 420-0853  
Phone: +81 (0)54 254 5161 | Fax: +81 (0)54 251 1918  
URL: [www.onestop-shizuoka.jp/english/index.html](http://www.onestop-shizuoka.jp/english/index.html)

### TO OBTAIN FULL TEXT VISIT:

[www.jetro.go.jp/en/invest/region/shizuoka.html](http://www.jetro.go.jp/en/invest/region/shizuoka.html)

# CHUBU REGION

## NAGANO PREFECTURE



ELECTRICAL & ELECTRONICS  
INFORMATION  
MACHINERY  
FOOD PRODUCTS  
TOURISM

### INCENTIVES

Nagano Prefecture is actively working to attract companies from outside the prefecture and from overseas. Incentives include exemption from real estate acquisition taxes and subsidies.

#### Subsidy for Shinshu Manufacturing Industry Investment Support

Nagano Prefecture is actively working to attract companies from outside the prefecture and from overseas.

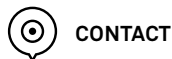
- Between 5-20% of the value of production facilities newly acquired
- Maximum limit: 1 billion yen
- Companies are required to meet certain conditions, e.g., investment value and the number of new employees.
- Targeted industries are: Manufacturing, information services, and natural science R&D centers

#### Exemption from real estate acquisition taxes based on the Business Location Promotion Act

Exemption from real estate acquisition taxes on land for buildings for business purposes.

#### Loan scheme for Nagano Small and Medium-sized Enterprises (grants for promoting the revitalization of regional economies (for business locations))

Target business: equipment funding for small and medium sized companies that establish or move a factory into an industrial park.



#### CONTACT

#### INVESTMENT PROMOTION AND BUSINESS SUPPORT DIVISION, INDUSTRY AND LABOR DEPARTMENT

692-2 Minami Nagano, Habashita, Nagano-city, Nagano 380-8570

Phone: +81 (0)26 235 7193 | Fax: +81 (0)26 235 7496

URL: [www.pref.nagano.lg.jp/kokusai/government/english](http://www.pref.nagano.lg.jp/kokusai/government/english)



#### TO OBTAIN FULL TEXT VISIT:

[www.jetro.go.jp/en/invest/region/nagano.html](http://www.jetro.go.jp/en/invest/region/nagano.html)

# CHUBU REGION

## MIE PREFECTURE



TRANSPORTATION MACHINERY  
ELECTRONIC COMPONENTS  
CHEMICALS  
GENERAL MACHINERY  
ELECTRICAL EQUIPMENT

### INCENTIVES

- Incentive programs exclusively for foreign-affiliated companies seeking business development in growth markets in Asia; support program for companies reducing office rent by 50% for 3 years
- Promoting efforts for attracting companies in new growth fields, e.g., clean energy and life innovation, and those in the advanced materials and other industries
- Supporting business investment leading to added value creation, e.g., mother plants, and attracting human resources, e.g., researchers and engineers
- Attracting R&D facilities
- New campaigns developed for attracting service industries, which may have a high ripple effect in the regional economy

#### Incentives:

- Location Subsidy for Asian Base of Foreign-affiliated Companies
- Location Subsidy for Mother Factories
- Location Subsidy for Growing Industry
- Location Subsidy for R&D Center
- Location Subsidy for Service Industry



#### CONTACT

#### INDUSTRIAL INVESTMENT PROMOTION OFFICE

13 Komei-cho, Tsu-city, Mie 514-8570

Phone: +81 (0)59 224 2819 | Fax: +81 (0)59 224 2221

URL: [www.pref.mie.lg.jp/common/05/ci400012574.htm](http://www.pref.mie.lg.jp/common/05/ci400012574.htm)



#### TO OBTAIN FULL TEXT VISIT:

[www.jetro.go.jp/en/invest/region/mie.html](http://www.jetro.go.jp/en/invest/region/mie.html)

# KANSAI REGION KYOTO PREFECTURE



ELECTRICAL EQUIPMENT  
TRANSPORT EQUIPMENT  
PRECISION EQUIPMENT  
TEXTILE INDUSTRY  
CHEMICAL INDUSTRY



## INCENTIVES

### Regional profile

Kyoto's special characteristics include its world-renowned traditional arts such as Nisijin brocade and unique Kyoto styles of Yuzen silk dyeing, pottery, and dolls. These exacting, intricate traditional arts of Kyoto are the force behind the rise of many advanced technologies.

### Incentives

Many globally active companies are located in Kyoto due to a good job environment and a cluster of universities and research centers. The 'Kyoto brand' stands for traditional sophisticated culture and at the same time advanced industrial development.

### Business location promotion loans for the creation of jobs

Loans available at low interest, 1.2%, for new office set-up or existing office expansion that result in job creation. Maximum amount: 2 billion yen.

### Industry location strategy

#### 21 special project grant

For companies located in Kyoto or its municipalities will provide:

- Office Establishment Subsidy
- Subsidizing 10% of invested fixed assets <sup>\*1 \*2</sup>
- Employment Subsidy
- ¥100,000 to ¥500,000 <sup>\*2</sup>

<sup>\*1</sup> Fixed asset excluding land

<sup>\*2</sup> In the case of locating in Kyoto City, the subsidy rate and unit price change.

Limit amount varies depending on location and number of full-time employees.

### Ordinance on Business Location Promotion to revitalize regional economy and for stable employment and job creation in Kyoto

Reduction of real estate acquisition tax up to 50% for companies newly establishing or expanding factories in Manufacturing Cluster Promotion Areas.

\*Requirements are applicable



## CONTACT

### TRADE AND COMMERCE DIVISION, DEPARTMENT OF COMMERCE, LABOR & TOURISM

Yabunouchi-cho, Nishiiru, Shinmachi, Shimodachiuri-dori,  
Kamigyo-ku, Kyoto-City, Kyoto 602-8570  
Phone: +81 (0)75 414 4874 | Fax: +81 (0)75 414 4870  
Email: [kaigaikeizai@pref.kyoto.lg.jp](mailto:kaigaikeizai@pref.kyoto.lg.jp)



### TO OBTAIN FULL TEXT VISIT:

[www.jetro.go.jp/en/invest/region/kyoto.html](http://www.jetro.go.jp/en/invest/region/kyoto.html)

# KANSAI REGION KYOTO-CITY



ELECTRIC MACHINERY  
PUBLISHING & PRINTING  
FOOD PRODUCTS  
TEXTILES  
GENERAL MACHINERY



## INCENTIVES

Companies (primarily those in the manufacturing and information processing service industries) building new plants/ research institutes or expanding existing facilities and start-up small and medium sized companies setting up new offices are eligible to participate in subsidy and financing programs.

The city is also committed to supporting and fostering venture companies by creating inter company matching programs to assist small and medium sized companies in the city to expand their range of business and technological collaboration partners, promoting industrial academic and public collaboration, establishing industrial support organizations, and setting up incubation facilities.



## CONTACT

### NEW INDUSTRY PROMOTION OFFICE

488 Kamihonnoji-mae-cho, Teramachi-Oike-agaru,  
Nakagyo-ku, Kyoto-City, Kyoto 630-8201  
Phone: +81 (0)75 222 4239 | Fax: +81 (0)75 222 3331  
Email: [sanshin@city.kyoto.lg.jp](mailto:sanshin@city.kyoto.lg.jp)  
URL: [www.advance-with-kyoto-business.jp/en/](http://www.advance-with-kyoto-business.jp/en/)

### KYOTO FOREIGN INVESTMENT PROMOTION COMMITTEE

Secretariat: Kyoto Prefectural Department of Commerce, Labor and Tourism, Overseas Economy Division  
Phone: +81(0)75 414 4840 | Fax: +81(0)75 414 4870  
Email: [kaigaikeizai@pref.kyoto.lg.jp](mailto:kaigaikeizai@pref.kyoto.lg.jp)  
URL: [www.kic-kyoto.jp/index.html](http://www.kic-kyoto.jp/index.html)



### TO OBTAIN FULL TEXT VISIT:

[www.jetro.go.jp/en/invest/region/kyoto-city.html](http://www.jetro.go.jp/en/invest/region/kyoto-city.html)

# KANSAI REGION OSAKA-CITY



MANUFACTURING  
REAL ESTATE  
INFORMATION &  
COMMUNICATIONS  
SERVICES  
WHOLESALE & RETAIL



## INCENTIVES

### Business Entry Support

Introducing companies for possible business connections, providing short-term leased incubation spaces, and other services that meet the needs of companies.

### Special Zone Taxes

When performing projects involving new energy or life sciences in areas of the special zones in Osaka, special zone taxes apply, with up to Zero local taxes for 5 years + 1/2 for next 5 years. Eligible tax items are Corporate citizens' tax, business office tax, real estate tax, and city planning tax.

### Temporary Rent-Free Office Space (BSO)

Seven rent-free offices (10m2-30m2) are offered 365 days a year within ATC building, from which you can make preparations to open an office in Osaka City.

### Support provided by Osaka Business and Investment Center (O-BIC)

- Subsidizing the cost of company registration and acquisition of status of residence
- Various one-stop services for expansion



## CONTACT

### BUSINESS DEVELOPMENT, ECONOMIC STRATEGY BUREAU

ATC ITM Bldg. 4 FL., 2-1-10 Nanko-Kita, Suminoe-ku, Osaka-city 559-0034

Phone: +81 (0)6 6615 6765 | Fax: +81 (0)6 6615 7433

URL: [www.investosaka.jp/en/index.php](http://www.investosaka.jp/en/index.php)



TO OBTAIN FULL TEXT VISIT:

[www.jetro.go.jp/en/invest/region/osaka-city.html](http://www.jetro.go.jp/en/invest/region/osaka-city.html)

# KANSAI REGION HYOGO PREFECTURE



MANUFACTURING  
SERVICE  
REAL ESTATE  
WHOLESALE & RETAIL  
TRANSPORT



## INCENTIVES

As a one-stop service institution for Japanese and overseas companies looking to expand into the region, the Hyogo-Kobe Investment Support Center offers all the necessary information for investing in Hyogo and Kobe, such as regional overviews, economic status and industrial parks.

The center also provides investing companies with necessary business and lifestyle support and advice on legal permission procedures, as well as introducing various support agencies as required.

### Incentives:

- Reduction of corporate enterprise tax
- Office rent subsidy
- Employment subsidy
- Establishment support subsidy for foreign-affiliated companies



## CONTACT

### HYOGO-KOBE INVESTMENT SUPPORT CENTER

Kobe Commerce, Industry and Trade Center Building, 4 FL., 1-14-5 Hamabe-dori, Chuo-ku, Kobe-City, Hyogo 651-0083

Phone: +81 (0)78 271 8401 | Fax: +81 (0)78 271 8403

URL: [www.hyogo-kobe.jp/his/english/index.html](http://www.hyogo-kobe.jp/his/english/index.html)



TO OBTAIN FULL TEXT VISIT:

[www.jetro.go.jp/en/invest/region/hyogo.html](http://www.jetro.go.jp/en/invest/region/hyogo.html)

# KANSAI REGION KOBE-CITY



GENERAL MACHINERY  
TRANSPORT MACHINERY  
ELECTRIC MACHINERY  
IRON & STEEL  
FOOD PRODUCTS



## INCENTIVES

Subsidy programs for office rent are available for foreign companies that have established their business sites in the International Economic Site Zone and have been accredited by Hyogo Prefecture as meeting the standards of International Economic Exchange Business.

In addition, the city provides other well-tailored subsidy programs concerning tax breaks for city taxes and business investment.

### Subsidy Programs for Overseas and Foreign-Affiliated Companies Concerning Office Rent

Subsidizing 1/4 or less rent, 750 yen/m2 per month; up to 10 million yen per year for up to 3 years (other requirements are set).



## CONTACT

### KOBE ENTERPRISE PROMOTION BUREAU FOREIGN INVESTMENT GROUP

6-5-1 Kano-cho, Chuo-ku, Kobe-city, Hyogo 650-8570  
Phone: +81 (0)78 322 6216 | Fax: +81 (0)78 322 6072  
URL: [www.global.kobe-investment.jp/english/](http://www.global.kobe-investment.jp/english/)



TO OBTAIN FULL TEXT VISIT:

[www.jetro.go.jp/en/invest/region/kobe-city.html](http://www.jetro.go.jp/en/invest/region/kobe-city.html)

# CHUGOKU REGION HIROSHIMA PREFECTURE



TRANSPORT MACHINERY  
IRON & STEEL  
ELECTRIC MACHINERY  
GENERAL MACHINERY  
FOOD PRODUCTS



## INCENTIVES

Among the incentives in place are start-up support and factory location incentives for foreign companies via corporate location promotion incentive programs, subsidy programs for purchases of land, building and equipment (maximum of 5 billion yen), and financing programs.

### Subsidies for new plants

Subsidy for equipment investment including manufacturing and research facilities in leading-edge fields related to medical and health care, environment and energy etc. Subsidies for land purchases in prefecture-run industrial complexes, and building and equipment subsidies. (certain cities and towns have their own subsidy programs)

- Contract programs:  
Programs for fixed-term leases of land for business use
- Discount programs:  
Discounts on land for large scale sales



## CONTACT

### HIROSHIMA FOREIGN BUSINESS DIVISION

10-52 Moto-machi, Naka-ku, Hiroshima-city, Hiroshima 730-8511  
Phone: +81 (0)82 513 3377 | Fax: +81 (0)82 223 2137



[www.jetro.go.jp/en/invest/region/hiroshima.html](http://www.jetro.go.jp/en/invest/region/hiroshima.html)



# SHIKOKU REGION

## EHIME PREFECTURE



PAPER & PULP  
NONFERROUS METAL INDUSTRY  
CHEMICAL INDUSTRY  
SHIPBUILDING INDUSTRY  
ELECTRICAL MACHINERY



### INCENTIVES

#### Support for invited enterprises such as manufacturing companies

Support for leased property and incentives is provided depending on the number of newly employed full-time workers and invested fixed-asset value for pre-designated construction companies, factories of 4 types of distribution companies, and call centers invited by the prefecture. Additionally, a special support system is in place for SMEs expanding into Toyo Industrial Parks, one of the prefectural industrial parks, information and communication related companies, and venture companies.

#### Support for capital investment in line with the basic plan based on the Business Location Promotion Act

Industries seeking accumulation and further expansion by 5 basic plans based on the Business Location Promotion Act in 5 regions of the prefecture.

#### Preferential Tax Treatment

All industries

(There is special exception of requirements for agriculture-, forestry-, and fishery-related industry.)

In depopulated areas, preferential treatment is available for targeted facilities, including special depreciation, enterprise tax and real estate acquisition tax.

#### Loan Scheme for Business Location

A low-interest long-term loan scheme is in place for capital investment fund for new establishment and expansion of factories.



### CONTACT

#### LOCATION PROMOTION DIVISION, INDUSTRY AND EMPLOYMENT SUBDEPARTMENT, ECONOMIC AND LABOR DEPARTMENT

4-4-2 Ichibancho, Matsuyama-city, Ehime 790-8570  
Phone: +81 (0)89 912 2260 | Fax: +81 (0)89 912 2259  
URL: [www.pref.ehime.jp/tsukaikata/foreign.html](http://www.pref.ehime.jp/tsukaikata/foreign.html)



[www.jetro.go.jp/en/invest/region/ehime.html](http://www.jetro.go.jp/en/invest/region/ehime.html)

# KYUSHU REGION

## MIYAZAKI PREFECTURE



AGRICULTURE  
FOOD MANUFACTURING  
FORESTRY & FISHERIES  
ELECTRONIC COMPONENTS  
SERVICES



### INCENTIVES

#### Subsidy Program

- Limit: Up to ¥5 billion, largest amount in the Kyushu region
- Companies can be subsidized by the prefecture while being subsidized by the city, town, or village where their office is located.

#### Information on business development in Miyazaki Prefecture

The prefecture provides a one-stop-service counter for supporting companies in securing employees and selecting sites.



### CONTACT

#### COMMERCE, INDUSTRY, TOURISM AND LABOUR DEPARTMENT BUSINESS SITE PROMOTION BUREAU

2-10-1 Tachibanadori-higashi, Miyazaki-city, Miyazaki 880-8501  
Phone: +81 (0)985-26-7096 | Fax: +81 (0)985-26-0219



[www.jetro.go.jp/en/invest/region/miyazaki.html](http://www.jetro.go.jp/en/invest/region/miyazaki.html)

# KYUSHU REGION FUKUOKA PREFECTURE



TRANSPORT EQUIPMENT  
ELECTRONICS & DEVICES  
IRON & STEEL  
CHEMICAL PRODUCTS  
FOOD & BEVERAGE



## INCENTIVES

Fukuoka Prefecture provides consistent support including giving information on the market, laws and regulations, real estate such as offices and factories and residences, and information on human resources, extending to introductions of prospective partners companies and follow-up services after corporate advances.

The Business Location Promotion Subsidy in Fukuoka is provided depending on the investment amount and the size of employment, and many local governments in the prefecture also provide various types of incentives.

### **Subsidies for Promoting Investment from Foreign Companies**

Diverse incentive programs are available for companies establishing a presence in Fukuoka. The prefectural government's programs, in combination with incentives offered by individual cities in the prefecture, provide generous assistance to non-native businesses. In addition, financing from the Development Bank of Japan is also available.

### **Subsidy for Visit to Fukuoka**

Partial subsidy of travel expenses are available for foreign companies considering expanding into Fukuoka.

### **Incentives to encourage establishment of its subsidiary in Japan**

50% of the company registration fees in developing business in Fukuoka Prefecture, up to 150,000 yen.



## CONTACT

### **FUKUOKA FOREIGN INVESTMENT PROMOTION CENTER**

7-7 Higashi-koen, Hakata-ku, Fukuoka 812-8577

Phone: +81 (0)92 643 3441 | Fax: +81 (0)92 643 3443

URL: [www.investfk.jp](http://www.investfk.jp)



[www.jetro.go.jp/en/invest/region/fukuoka.html](http://www.jetro.go.jp/en/invest/region/fukuoka.html)

# OKINAWA REGION OKINAWA PREFECTURE



TOURISM  
AGRICULTURE  
FISHERIES  
CIVIL ENGINEERING  
CONSTRUCTION  
PETROLEUM  
WHOLESALE & RETAIL



## INCENTIVES

The most beneficial tax treatment measures in Japan can be accessed in the various special zones such as the International Logistics Hub Industry Development Zone, the Designated Information and Communications Industry Promotion Zone, and the Financial Business Promotion Zone.

### **Financing Program**

Low-interest financing can be accessed from the Okinawa Development Finance Corporation.

### **Subsidies and Tax Breaks**

- Companies that locate in the International Logistics Hub Industry Development Zone receive a number of tax advantages, such as a 35 percent deduction in taxable income for corporation tax purposes, and partial exemptions from local government taxes such as real estate acquisition tax and fixed asset tax.
- Companies are able to choose between alternative systems for the application of tariffs.
- Companies hiring employees under 35 years of age receive subsidies equal to one third of the employees' wages. (Other conditions also apply)



## CONTACT

### **BUSINESS INVESTMENT SUPPORT CENTER**

Okinawa Sangyo Sien Center4F, 1831-1 Oroku, Naha City, Okinawa 901-0152

Phone: +81 (0)98 894 6288 | Fax: +81 (0)98 859 6233



[www.jetro.go.jp/en/invest/region/okinawa.html](http://www.jetro.go.jp/en/invest/region/okinawa.html)



# JAPAN EXTERNAL TRADE ORGANIZATION

The Japan External Trade Organization (JETRO) is a government-related organization promoting mutual trade and investment between Japan and the rest of the world. As one of our activities, we offer foreign investors with abundant information on all aspects of doing business in Japan, by providing expert consultation and offering free temporary office space in major business areas across the country. Talk to JETRO first and see more of what we offer to help set up your business in Japan.

JETRO has a network of 74 overseas offices in 54 countries, and over 47 offices within Japan consisting of JETRO Headquarters Tokyo, JETRO Osaka, Institute of Developing Economies and regional offices. (as of December 2016).

## INVEST JAPAN BUSINESS SUPPORT CENTER (IBSC)

The JETRO IBSC (Invest Japan Business Support Center) is a business facility which provides you with the most convenient and cost-effective way to enter or expand your business in Japan.

### CONSULTATION

#### **Free individual consultation for your company**

IBSC staff and advisors can provide information about such matters as industrial structures and market shares, Japanese business practices, regulations and relevant legal matters by industry, as well as offering advice based on the needs of your company.

#### **Provide information on the regulations and incentives from national and local governments**

National and local authorities offer a number of incentives to encourage investment. In addition to information on these incentives, the IBSC staff can also help you to efficiently gather information on laws, standards, regulations and authorization procedures and can arrange meetings with representatives from national and local authorities. The IBSC staff can assist you with submitting certain requests for deregulation to the relevant government bodies.

#### **Estimate the cost to set up a Japan office**

IBSC can provide a customized estimate based on a number of factors showing how much it would cost you to set up an office in Japan.

#### **Help with procedural requirements for establishing a business**

Our in-house team of experts can provide you with information on company registration, visa applications, tax procedures, and labor procedures. We can also introduce you to outside professionals who can create and submit the procedural documents on your behalf.

#### **Find qualified staff**

Our staff can search for specific candidates, including representatives in Japan, salespeople, accountants, and engineers, through recruitment and job-placement companies and present the candidates to you. We also cooperate with recruitment companies in arranging interviews with promising candidates.

#### **Find a location for your office**

IBSC can help you find possible locations for your permanent office according to your needs using local real estate companies. Since you will need to have a set address for the majority of the procedures required for setting up your office—including establishment registration and public notification, certificate of eligibility application procedures, opening a bank account, and hiring employees—it is necessary to begin finding an office early in the process. IBSC can help you find an office quickly using our nationwide network with real estate companies.

## FACILITIES

### **Temporary office space offered free of charge**

IBSC temporary offices are located near major government offices and have convenient access to important business centers across Japan. Such proximity enables you to complete applications, registrations, business negotiations and other preparations to smoothly establish your business.

### **Multipurpose hall and conference rooms**

Multipurpose hall and conference rooms are available to hold seminars, meetings, and other business activities so as to avoid having to reserve outside facilities.

### **Gather a wide range of information needed for your business**

The JETRO Business Library is an academic library devoted to international business. Our libraries in Tokyo and Osaka hold collections of over 230,000 books and 100,000 books, respectively. Our resources include an excellent selection of English-language documents and reference materials on Japan, Asia and other countries, and visitors have free access to all items in the library.

## TOKYO ONE-STOP BUSINESS ESTABLISHMENT CENTER

The Japanese Government and the Tokyo Metropolitan Government together launched the Tokyo One-Stop Business Establishment Center on the 7th floor of JETRO Headquarters in Tokyo, which commenced operation on April 1, 2015.

This is the first center in Japan that has integrated the procedures for establishing business by overseas-affiliated or venture companies in one location.

Through face-to-face consultation, well-versed staff members and experts in this field assist with a wide range of administrative procedures required when forming a legal entity and starting operations in Tokyo including certification of articles of incorporation, corporate registration, taxes, pension, social insurance and immigration control. At the request of these companies, the center will also provide interpretation and translation services in multiple languages.

### **PLEASE DON'T HESITATE TO CONTACT US AT:**

#### **JETRO Toronto**

120 Adelaide Street West,  
Suite 916, Toronto, ON M5H 1T1,  
Canada  
Phone: +1 (416) 861-0000  
E-mail: [Inquiry@jetro.go.jp](mailto:Inquiry@jetro.go.jp)

#### **JETRO Headquarters**

Ark Mori Building, 6F 12-32,  
Akasaka 1-chome, Minato-ku,  
Tokyo 107-6006, Japan  
Phone: +81-3-3582-5511

# REFORM 2020

**The Japanese Government is making an all-out effort to leverage the 2020 Tokyo Olympic and Paralympic Games by promoting 6 core projects to be accomplished by the year 2020. These projects are intended to accelerate innovation, raise attention from around the world and lead to strengthening economic growth.**

- 1. Use of next-generation transportation systems and automatic driving technology.** The Government will make the utmost use of the research and development results of its public-private collaboration promotion body, and the Strategic Innovation Promotion Program (SIP) under the Council for Science, Technology and Innovation to realize the next generation transportation systems (ART-Advanced Rapid Transit). Moreover, by utilizing sophisticated automatic driving technology, the Government will strive to realize the securing of transportations for those with restraint on movement such as the elderly, and convoy traveling of trucks.
- 2. Solutions to energy/environmental problems through use of distributed energy resources.** The Government will strive to establish the utilization of CO2-free hydrogen derived from renewable energy sources and innovative energy management systems.
- 3. Realization of a universal future society through leading-edge robotic technology.** Addressing social issues such as labour shortage due to a decrease in population, the Government will take advantage of robotic technologies in every space of life. For example, these technologies can enable the elderly and the handicapped to enjoy wide-ranging services necessary for realizing a stress-free life.

#### 4. International implementation of high-quality Japanese medical services and technology (inbound use of medical care).

The Government will list medical institutions which actively accept patients from foreign countries who visit for medical services such as health check ups, medical treatment and follow-up examinations after medical treatment.

**5. Showcasing Japan as a tourism country.** The Japanese Government aims to attract 20 million foreign visitors in 2020, and 30 million in 2030, by taking advantage of attractive tourism areas and easy access points such as Narita and Haneda International Airports. The Government will select a private-public run tourism management organization, with policy input from ministries and agencies, to facilitate the development of tourism resources. The goal is a stress-free environment for visitors providing multilingual services and to become a tourism-oriented nation by 2020.

#### 6. Policies to attract more foreign direct investment in Japan.

The Japanese Government is focusing on foreign direct investment leading up to the year 2020, when international attention is heightened due to the hosting of the 2020 Tokyo Olympic and Paralympic Games and efforts will be most effective. The objective is to develop an attractive business environment for domestic and foreign companies and to strategically engage, identify and attract investment projects, by actively disseminating improvements in the business environment. The promotion of policy measures in this growth strategy, under the cooperation with local governments, will accelerate reforms in regulations and systems. In order to expand foreign direct investments in Japan, the Government is making the utmost use of the 2020 Tokyo Olympic and Paralympic Games by hosting a number of high-profile international events such as:

**2020: Regional Business Conference**

**2020: Japan Business Conference (Tokyo)**

**2020: Global Venture Summit (Tokyo)**

**2020: Tokyo Olympic and Paralympic Games**

**2025: World Expo Osaka**

To obtain detailed information, please visit

[www.kantei.go.jp/jp/singi/keizaisaisei/pdf/dai2\\_3en.pdf](http://www.kantei.go.jp/jp/singi/keizaisaisei/pdf/dai2_3en.pdf)

[www.kantei.go.jp/jp/singi/keizaisaisei/pdf/kaikaku2020\\_gaiyouen.pdf](http://www.kantei.go.jp/jp/singi/keizaisaisei/pdf/kaikaku2020_gaiyouen.pdf)

# DIRECTORY OF CONTACTS IN JAPAN

## CANADIAN PUBLIC INSTITUTIONS

### Embassy of Canada to Japan in Tokyo

7-3-38 Akasaka, Minato-ku  
Tokyo 107-850  
Phone: +81 (0)3 5412 6200  
[www.canadainternational.gc.ca/japan-japon/](http://www.canadainternational.gc.ca/japan-japon/)

### Consulate of Canada, headed by an Honorary Consul, in Fukuoka

c/o Kyushu Electric Power Co., Inc.  
1-82 Watanabe-dori 2-chome,  
Chuo-ku, Fukuoka 810-8720  
Phone: +81 (0)92 726 6348  
[info@canadian-consulate-fukuoka.jp](mailto:info@canadian-consulate-fukuoka.jp)

### Consulate of Canada, headed by an Honorary Consul, in Hiroshima

4-33 Komachi, Naka-ku,  
Hiroshima 730-8701  
Phone: +81 (0)82 246 0057

### Consulate of Canada to Japan in Nagoya

Nakato Marunouchi Bldg., 6Fl.,  
3-17-6 Marunouchi, Naka-ku  
Nagoya 460-0002  
Phone: +81(0)52 972 0450  
Fax: +81(0)52 972 0453  
[ngoya@international.gc.ca](mailto:ngoya@international.gc.ca)

### Consulate of Canada, headed by an Honorary Consul, in Osaka

c/o Tsuda Sangyo Co., Ltd.  
1-8-19 Hirabayashi Minami,  
Suminoe-ku, Osaka 559-8550  
Phone: +81 (0)6 6681 0250  
Fax: +81 (0)6 6252 0130  
[canadianconsulate@tsuda.co.jp](mailto:canadianconsulate@tsuda.co.jp)

### Canadian Government Trade Office, Osaka

Midosuji Grand Tower, 19Fl.,  
3-5-1 Bakuro-machi, Chuo-ku  
Osaka 541-005  
Phone: +81 (0)6 6252 0120  
Fax: +81 (0)6 6252-0130  
[jpn.commerce@international.gc.ca](mailto:jpn.commerce@international.gc.ca)

**Canadian Tourism Commission**

Livest Aoyama Bldg., 6FL.,  
2-6-4 Shibuya, Shibuya-ku,  
Tokyo 150-0002

**Canadian Government Trade Office,  
Sapporo**

Nikko Bldg. 5FL.,  
Kita 4 Nishi 4, Chuo-ku,  
Sapporo 060-0004  
Phone: +81 (0)11 281 6565  
Fax: +81 (0)11 281 6563  
jpn.commerce@international.gc.ca

**Canadian Government Trade Office,  
West Japan**

AIM Bldg. 8FL.,  
3-8-1 Asano, Kokurakita-ku,  
Kitakyushu 802-000  
Phone: +81 (0)93 533 4300  
Fax: +81 (0)93 533 4301  
jpn.commerce@international.gc.ca

**Government of Alberta**

Place Canada, 3FL.,  
7-3-37 Akasaka, Minato-ku,  
Tokyo 107-0052  
Phone: +81 (0)3 3475 1171  
Fax: +81 (0)3 470 3939  
ajo@altanet.or.jp

**Government of Ontario  
Ontario International Marketing  
Centre**

7-3-38 Akasaka, Minato-ku,  
Tokyo 107-8503  
Phone: +81 (0)3 5412 6264  
Fax: +81 (0)3 5412 6250  
www.investinontario.com

**Government of Québec**

Shiroyama Trust Tower, 32FL.,  
4-3-1 Toranomon, Minato-ku,  
Tokyo 105-6032  
Phone: +81 (0)3 5733 4001  
Fax: +81 (0)3 5472 6721  
qc.tokyo@mri.gouv.qc.ca  
www.international.gouv.qc.ca/ja/  
tokyo

# CANADIAN BUSINESS ASSOCIATIONS

**Canadian Chamber of Commerce  
in Japan**

Blink, 3-1-6 Motoazabu,  
Minato-ku, Tokyo 106-0046  
Phone: +81 (0)3 6811 2391  
Fax: +81 (0)3 6811 2393  
info@cccj.or.jp  
www.cccj.or.jp

**Canada Wood**

Tomoecho Annex II, 9FL.,  
3-8-27 Toranomon, Minato-ku,  
Tokyo 105-0001  
Phone: +81 (0)3 5401 0531  
Fax: +81 (0)3 5401 0538  
lawlor@canadawood.jp

**Canada Wheat Board**

Tomoecho Annex II, 4FL.,  
3-8-27 Toranomon, Minato-ku,  
Tokyo 105-0001  
Phone: +81 (0)3 5425 1055  
Fax: +81 (0)3 5425 0036

# CANADA-JAPAN NETWORKS & ASSOCIATIONS

## HOKKAIDO REGION

**Hokkaido Canada Society**

Hokkaido Bank Annex Bldg., 8FL.,  
Odori Nishi 4-1, Chuo-ku  
Sapporo, Hokkaido 060-0042  
Phone: +81 (0)11 233 1003  
Fax: +81 (0)11 221 0481  
h-canada@f2.dion.ne.jp

**Kitami Canada Exchange  
Association**

CS Building, 5FL.,  
1-3-6 Sakae-machi, Kitami,  
Hokkaido 090-0832  
Phone: +81 (0)157 61 3786  
Fax: +81 (0)157 33 3036  
t.tmr@fp-update.com

**Asahikawa Canada Association**

23-5 Miyashita-dori, Asahikawa,  
Hokkaido 078-8330  
Phone: +81 (0)66 31 0588  
Fax: +81 (0)66 31 0588  
hariyu628@ezweb.ne.jp

## TOHOKU REGION

**Iwate Canada Association**

c/o IBC Iwate Hoso,  
6-1 Shike-cho, Morioka,  
Iwate 020-8566  
Phone: +81 (0)19-623-3127  
Fax: +81 (0)19-654-4806

**The Tohoku Canada-Japan Society**

c/o Tohoku Electric Power Co., Inc.  
1-7-1 Honcho, Aoba-ku,  
Sendai, Miyagi 980-8550  
Phone: +81 (0)22-799-6061  
Fax: +81 (0)22-227-8390

## HOKURIKU REGION

**Hokuriku-Canada Association**

c/o Mr. Matsui, Soumu-bu  
Tateyama Kagaku Industry Co., Ltd.,  
30 Shimonoban, Toyama,  
Toyama 930-1305  
Phone: +81 (0)764-83-4012  
Fax: +81 (0)764-83-4150  
matsui@tateyama.or.jp

## KANTO REGION

**The Canada-Japan Society**

Ando Bldg., 2FL.,  
82 Yurai-cho, Shinjuku-ku,  
Tokyo 162-0805  
Phone: +81 (0)3 5206 8695  
Fax: +81 (0)3 5206 8696  
nikkakyokai@kdt.biglobe.ne.jp

**Aurora Club**

2-6-11-312 Sakashita, Itabashi-ku,  
Tokyo 174-0043  
Phone: +81 (0)3 5914 1360  
Fax: +81 (0)3 5914 1361  
mfujise@itic.co.jp

**Tokyo Canadian Club**

TokyoCanadianClub@gmail.com

**The Japan Canada Society  
of Shonan**

c/o Mr. Hideki Hotani  
5249-9 Ohba, Fujisawa,  
Kanagawa 251-0861  
Phone: +81 (0)4 6687 0082  
Fax: +81 (0)4 6687 6670



## TOKAI REGION

### **Gifu Canada Association**

c/o Mr. Naoki Oakazaki  
754-1 Kami-tsuchii,  
Gifu 502-0803  
Phone: +81 090 2578 2502  
okazakinaoki@mva.biglobe.ne.jp

### **Tokai Japan Canada Society**

c/o GDI Communications, Ltd.  
Daiei Bldg., 7Fl.,  
1-11-20 Nishiki, Naka-ku, Nagoya,  
Aichi 460-0003  
Phone: +81 (0)52 212 8207  
Fax: +81 (0)52 212 8208  
info@tjcs.jp

## KINKI REGION

### **The Canada-Japan Society of the Kansai**

c/o Osaka Chamber of Commerce &  
Industry  
2-8 Honmachibashi, Chuo-ku,  
Osaka 540-0029  
Phone: +81 (0)6 6944 6400  
FAX: +81 (0)6 6944 6293

### **Kansai Canada Business Association (KCBA)**

Horitomi Building, 9 Fl.,  
1-1-25 Kitahorie, Nishi-ku,  
Osaka 550-0014  
Phone: +81 050 5830 8651  
Fax: +81 (0)6 6537 1792  
events@kcba-japan.org

### **Japan Canada Kai (JCK)**

Rene Maiko 109,  
5-11 Higashimaiko-cho, Tarumi-ku,  
Kobe, Hyogo 655-0047  
Phone: +81 (0)78 783 5531  
Fax: +81 (0)78 783 5531  
kawaijck@nifty.com

### **The Kansai Canadian Association (KCA)**

c/o Mr. Mark Robinson  
4-1-10 Kamimae-cho, Nada-ku,  
Kobe, Hyogo 657-0052  
Phone: +81 (0)78-881-2007  
Fax: +81 (0)78-881-2007  
mgr@gol.com

## CHUGOKU REGION

### **Hiroshima Canada Association**

c/o The Chugoku Electric  
Power Co., Inc.  
4-33 Komachi, Naka-ku,  
Hiroshima 730-8701  
Phone: +81 (0)82 544 2849  
FAX: +81 (0)82 504 7006  
hca@ms8.megaegg.ne.jp

### **Nakaumi Canada Association**

c/o Mr. Kiyoshi Okumori  
Shinwa Corporation  
124-1 Motomachi,  
Sakaiminato, Tottori 684-0032  
Phone: +81 (0)859 42 6661  
Fax: +81 (0)859 42 6564

### **Izumo-Canada Friendship Society**

555 Imaichi-machi,  
Izumo, Shimane 693-0001  
Phone: +81 (0)853 21 0637  
Fax: +81 (0)853 21 0675  
mitsuko@izumo-net.ne.jp

### **Canada Japan Friendship Association**

Yamaguchi Prefectural  
Headquarters  
2-12-5 Tonda, Shunan,  
Yamaguchi 746-0034  
Phone: +81 (0)834 63 9610  
Fax: +81 (0)834 63 9610

## KYUSHU & OKINAWA REGION

### **Canada Japan Friendship Association**

National Headquarters  
Phone: +81 090 1518 3031  
canada@mba.nifty.ne.jp

### **Canada Japan Friendship Association**

Fukuoka Prefectural Headquarters  
5-11-6-808 Hakozaki, Higashi-ku,  
Fukuoka 812-0053  
Phone: +81 (0)92 642 9010  
Fax: +81 (0)92 642 4601

### **Fukuoka Canada Society**

c/o Kyushu Electric Power Co., Inc.  
Jyuhachiginko Bldg., 3Fl.,  
2-1-10 Watanabe-dori, Chuo-ku,  
Fukuoka 810-0004  
Phone: +81 (0)92 761 3064  
Fax: +81 (0)92 761 3064

### **Canada Association in Okinawa**

c/o Mr. Seishin Oyama  
150-10 Asato, Naha,  
Okinawa 902-0067  
Phone: +81 090-6869-2747  
canada-oyama@nirai.ne.jp

## ACADEMIC ASSOCIATIONS

### **Association Japonaise des Études Québécoises (AJEQ)**

c/o Prof. Kazuko Ogura  
College of International  
Communication, Rikkyo University,  
3-34-1 Nishi-Ikebukuro,  
Toshima-ku, Tokyo 171-8501  
ajeq\_ca@yahoo.co.jp

### **The Canadian Literary Society of Japan**

c/o Prof. Ayako Sato  
Faculty of International Business,  
Meiji Gakuin University,  
1-2-37 Shirokanedai,  
Minato-ku, Tokyo 108-8636  
ayasato@eco.meijigakuin.ac.jp

### **Japanese Association for Canadian Studies (JACS)**

c/o Prof. Yuki Shimomura  
Kobe International University  
9-1-6 Koyochi-naka,  
Higashinada-ku, Kobe,  
Hyogo 658-0032  
jacskiu@kobe-kiu.ac.jp

# JAPANESE ORGANIZATIONS

## GOVERNMENTAL ORGANIZATIONS

### **Financial Services Agency**

3-2-1 Kasumigaseki, Chiyoda-ku,  
Tokyo 100-8967  
Phone: +81 (0)3 3506 6000

### **Immigration Bureau of Japan**

(Tokyo Regional Immigration  
Bureau of Japan)  
5-5-30 Konan, Minato-ku,  
Tokyo 108-8255  
Phone: +81 (0)3 5796 7111  
[www.immi-moj.go.jp/english/  
tetuduki/index.html](http://www.immi-moj.go.jp/english/tetuduki/index.html)

### **Japan Finance Corporation**

1-9-4, Otemachi, Chiyoda-ku,  
Tokyo 100-0004  
[www.jfc.go.jp/n/english/  
index.html](http://www.jfc.go.jp/n/english/index.html)

### **Japan External Trade Organization**

Ark Mori Building, 6 Fl.,  
12-32 Akasaka, 1-chome,  
Minato-ku, Tokyo 107-6006  
Phone: +81 (0)3 3582 5511  
[www.jetro.go.jp/en/](http://www.jetro.go.jp/en/)

### **Ministry of Economic Trade and Industry**

1-3-1 Kasumigaseki, Chiyoda-ku,  
Tokyo 100-8901  
Phone: +81 (0)3 3501 1511  
[www.meti.go.jp/english/](http://www.meti.go.jp/english/)

### **Organization for Small and Medium Enterprises and Regional Innovation (SMRJ)**

Toranomon 37, Mori-Building,  
3-5-1 Toranomon, Minato-ku,  
Tokyo 105-8453  
Phone: +81 (0)3 3433 8811  
Fax: +81 (0)3 5470 2376  
[www.smrj.go.jp/english](http://www.smrj.go.jp/english)

### **Pharmaceutical and Medical Devices Agency (PMDA)**

Shin-Kasumigaseki Building,  
3-3-2 Kasumigaseki, Chiyoda-ku,  
Tokyo 100-0013  
Phone: +81 (0)3 3506 9456  
Fax: +81 (0)3 3506 9572  
[www.pmda.go.jp/english/](http://www.pmda.go.jp/english/)

### **Prime Minister of Japan and his Cabinet**

1-6-1 Nagata-cho, Chiyoda-ku,  
Tokyo 100-8968  
[www.japan.kantei.go.jp/  
index.html](http://www.japan.kantei.go.jp/index.html)

### **Shoko Chukin Bank**

2-10-17 Yaesu, Chuo-ku,  
Tokyo 104-0028  
Phone: +81 (0)3 3272 6111  
[www.shokochukin.co.jp/english/  
index.html](http://www.shokochukin.co.jp/english/index.html)

### **The Small and Medium Enterprise Agency**

[www.chusho.meti.go.jp/sme\\_  
english/index.html](http://www.chusho.meti.go.jp/sme_english/index.html)

### **Tokyo Employment Consultation Center**

ARK Mori Building JETRO 7F,  
1-12-32 Akasaka, Minato-ku,  
Tokyo 107-6006,  
Phone: +81 (0)3 3582 8354  
E-Mail: [info@t-ecc.jp](mailto:info@t-ecc.jp)  
[www.t-ecc.jp/english.php](http://www.t-ecc.jp/english.php)

## INDUSTRIAL ORGANIZATIONS

### **Business Development**

#### **Centre Tokyo**

JP Tower (KITTE) B1,  
2-7-2 Marunouchi, Chiyoda-ku,  
Tokyo 100-7090  
Phone: +81 (0)3 6269 9981  
Fax: +81 (0)3 6269 9982  
[www.bdc-tokyo.org/?cat=3](http://www.bdc-tokyo.org/?cat=3)

### **Chubu Economic Federation**

Chubu Keizai Rengokai  
Nagoya Sakae Bldg. 10 Fl.,  
5-1 Buhei-cho, Higashi-ku,  
Nagoya, Aichi 461-0008  
Phone: +81 (0)52 962 8091  
Fax: +81 (0)52 962 8090  
[www.chukeiren.or.jp/english/](http://www.chukeiren.or.jp/english/)

### **Fukuoka Chamber of Commerce and Industry**

Fukuoka Shoko Kaigisho  
2-9-28 Hakata-Ekimae,  
Hakata-ku, Fukuoka 812-8505  
Phone: +81 (0)92 441 1110  
Fax: +81 (0)92 474 3200  
[www.fukunet.or.jp/about/english/](http://www.fukunet.or.jp/about/english/)

### **Japan Association of Corporate Executives**

Keizai Doyukai  
1-4-6 Marunouchi, Chiyoda-ku,  
Tokyo 100-0005  
Phone: +81 (0)3 3211 1271  
Fax: +81 (0)3 3213 2946  
[www.doyukai.or.jp/en/](http://www.doyukai.or.jp/en/)

### **Japan Business Federation (Nippon Keidanren)**

Nippon Keizai Dantai Rengokai  
Keidanren Kaikan Bldg.,  
1-3-2 Otemachi, Chiyoda-ku, Tokyo  
100-8188  
Phone: +81 (0)3 6741 0171  
Fax: +81 (0)3 6741 0301  
E-mail: [webmaster@  
keidanren.or.jp](mailto:webmaster@keidanren.or.jp)  
[www.keidanren.or.jp/en/](http://www.keidanren.or.jp/en/)

### **Japan Standard Association (JSA)**

Mita MT Bldg., 3-13-12 Mita,  
Minato-ku, Tokyo 108-0073  
Phone: +81 (0)3 4231 8503  
Fax: +81 (0)3 4231 8650  
[www.jsa.or.jp/default\\_english/  
default\\_english.html](http://www.jsa.or.jp/default_english/default_english.html)

### **Kansai Association of Corporate Executives**

Kansai Keizai Doyukai  
Nakanoshima Center Bldg. 28 Fl.,  
6-2-27 Nakanoshima, Kita-ku,  
Osaka 530-6691  
Phone: +81 (0)6 6441 1031  
Fax: +81 (0)6 6441 1030  
[www.kansaidoyukai.or.jp/english/](http://www.kansaidoyukai.or.jp/english/)

### **Kansai Economic Federation (KEF)**

Kansai Keizai Rengokai  
Nakanoshima Center Bldg. 30 Fl.,  
6-2-27 Nakanoshima, Kita-ku,  
Osaka 530-6691  
Phone: +81 (0)6 6441 0104  
Fax: +81 (0)6 6441 0443  
[www.kankeiren.or.jp/English/](http://www.kankeiren.or.jp/English/)

### **Kansai Window**

Kansai Council, Osaka  
International Convention Center,  
11 Fl., 5-3-51 Nakanoshima,  
Kita-ku, Osaka 530-0005  
Phone: +81 (0)6 4803 5551  
Fax: +81 (0)6 4803 5574  
[www.kansai.gr.jp/](http://www.kansai.gr.jp/)

### **National Federation of Small Business Associations (NFSBA)**

Zenkoku Chusho Kigyo  
Dantai Chuokai  
1-26-19 Shinkawa, Chuo-ku,  
Tokyo 104-0033  
Phone: +81 (0)3 3523 4901  
Fax: +81 (0)3 3523 4909  
[www.chuokai.or.jp/en/index.htm](http://www.chuokai.or.jp/en/index.htm)

**Osaka Chamber of Commerce and Industry (OCCI)**

Osaka Shoko Kaigisho  
2-8 Honmachibashi, Chuo-ku,  
Osaka 540-0029  
Phone: +81 (0)6 6944 6400  
Fax: +81 (0)6 6944 6293  
[www.osaka.cci.or.jp/e/](http://www.osaka.cci.or.jp/e/)

**Overseas Vocational Training Association**

Kaigai Shokugyo Kunren Kyokai  
1-7-1 Nakase, Mihama-ku,  
Chiba 261-0023  
Phone: +81 (0)43 276 0211  
Fax: +81 (0)43 276 7280  
[www.ovta.or.jp/en/](http://www.ovta.or.jp/en/)

**The Japan Chamber of Commerce and Industry**

3-2-2 Marunouchi, Chiyoda-ku,  
Tokyo 100-0005  
Phone: +81 (0)3 3283 7500  
[www.jcci.or.jp/english/](http://www.jcci.or.jp/english/)

**The Kobe Chamber of Commerce and Industry (KCCI)**

Kobe Shoko Kaigisho,  
6-1 Minatojima-Nakamachi,  
Chuo-ku, Kobe, Hyogo 650-8543  
Phone: +81 (0)78 303 5801  
Fax: +81 (0)78 303 2312  
[info@kobe-cci.or.jp](mailto:info@kobe-cci.or.jp)  
[www.kobe-cci.weebly.com/](http://www.kobe-cci.weebly.com/)

**The Kyoto Chamber of Commerce and Industry**

Kyoto Shoko Kaigisho  
Karasuma Ebisugawa,  
Nakagyo-ku, Kyoto 604-0862  
Phone: +81 (0)75 212 6450  
Fax: +81 (0)75 255 0428  
E-mail: [kokusai@kyo.or.jp](mailto:kokusai@kyo.or.jp)  
[www.kyo.or.jp/kyoto/e/](http://www.kyo.or.jp/kyoto/e/)

**The Nagoya Chamber of Commerce and Industry (NCCI)**

Nagoya Shoko Kaigisho  
Nagoya Chamber of Commerce and Industry Bldg.,  
2-10-19 Sakae, Naka-ku,  
Nagoya, Aichi 460-8422  
Phone: +81 (0)52 223 5612  
Fax: +81 (0)52 231 6768  
[www.nagoya-cci.or.jp/eng/](http://www.nagoya-cci.or.jp/eng/)

**The Tokyo Chamber of Commerce and Industry (TCCI)**

Tokyo Shoko Kaigisho  
3-2-2 Marunouchi, Chiyoda-ku,  
Tokyo 100-0005  
Phone: +81 (0)3 3283 7500  
[kokusai@tokyo-cci.or.jp](mailto:kokusai@tokyo-cci.or.jp)  
[www.tokyo-cci.or.jp/english/](http://www.tokyo-cci.or.jp/english/)

**Tokyo Special Economic Zones**

Phone: +81 (0)3 6269 9981  
Fax: +81 (0)3 6269 9982  
[www.seisakukikaku.metro.tokyo.jp/invest\\_tokyo/](http://www.seisakukikaku.metro.tokyo.jp/invest_tokyo/)

**National Institute of Technology and Evaluation (NITE)**

2-49-10 Nishihara, Shibuya-ku,  
Tokyo 151-0066  
Phone: +81 (0)3 3481 1921  
[www.nite.go.jp/index-e.html](http://www.nite.go.jp/index-e.html)

**New Energy and Industrial Technology Development Organization (NEDO)**

MUZA Kawasaki Central Tower,  
16 Fl.-20 Fl., 1310 Omiya-cho,  
Kanagawa 212-8554  
Phone: +81 (0)44 520 5100  
[www.nedo.go.jp/english/](http://www.nedo.go.jp/english/)

**Riken**

2-1 Hirosawa, Wako,  
Saitama 351-0198  
Phone: +81 (0)48 462 1111  
Fax: +81 (0)48 462 1554  
[www.riken.jp/en/](http://www.riken.jp/en/)

**Tohoku University**

2 Chome-1-1 Katahira  
Aoba Ward, Sendai,  
Miyagi 980-8577  
Phone: +81 (0)22 717 7800  
[www.tohoku.ac.jp/en](http://www.tohoku.ac.jp/en)

**Tokyo Institute of Technology**

2 Chome-12-1 Ookayama,  
Meguro, Tokyo 152-8550  
[www.titech.ac.jp/english/index.html](http://www.titech.ac.jp/english/index.html)

**University of Tokyo**

7-3-1 Hongo, Bunkyo,  
Tokyo 113-8654  
Phone: +81 (0)3 3812 2111  
[www.u-tokyo.ac.jp/en/index.html](http://www.u-tokyo.ac.jp/en/index.html)

# INTERNATIONAL SCHOOLS

**Bunka Suginami Canadian International School**

(British Columbia Ministry Certified Offshore School)  
3-48-16 Asagaya-Minami,  
Suginami-ku, Tokyo 166 0004  
Phone: +81 (0)3 3392 6636  
[www.doublediploma.com](http://www.doublediploma.com)

**Canadian Academy**

4-1 Koyo-cho, Naka,  
Higashinada-ku, Kobe,  
Hyogo 658-0032  
Phone: +81 (0)78 857 0100  
Fax: +81 (0)78 857 3250  
[www.canacad.ac.jp](http://www.canacad.ac.jp)

**Canadian International School**

5-8-20 Kitashinagawa,  
Shinagawaku, Tokyo 141-0001  
Phone: +81 (0)3 5793 1392  
Fax: +81 (0)3 5793 3559  
[study@cisjapan.net](mailto:study@cisjapan.net)  
[www.cisjapan.net](http://www.cisjapan.net)

**Columbia International School**

153 Matsugo, Tokorozawa,  
Saitama 359-0027  
Phone: +81 (0)3 2946 1911  
Fax: +81 (0)3 2946 1955  
[www.columbia-ca.co.jp/en/](http://www.columbia-ca.co.jp/en/)

# HOKKAIDO

**Hokkaido International School**

19-1-55 Hiragishi,  
Toyohira, Sapporo,  
Hokkaido 062-0935  
Phone: +81 (0)1 1816 5000  
Fax: +81 (0)1 1816 2500  
[his@his.ac.jp](mailto:his@his.ac.jp)  
[www.his.ac.jp](http://www.his.ac.jp)

# RESEARCH INSTITUTES

**IPA**

Bunkyo Green Court Center Office  
15/16F (General Reception 13 FL.)  
2-28-8 Honkomagome,  
Bunkyo-ku, Tokyo 113-6591  
Phone: +81 (0)3 5978 7501  
Fax: +81 (0)3 5978 7510  
[www.ipa.go.jp/index-e.html](http://www.ipa.go.jp/index-e.html)

**Japan Science and Technology Agency**

Kawaguchi Center Building,  
4-1-8 Hon-cho, Kawaguchi,  
Saitama 332-0012  
Phone: +81 (0)48 226 5601  
[www.jst.go.jp/EN/index.html](http://www.jst.go.jp/EN/index.html)

**Kyoto University**

Yoshidahonmachi, Sakyo Ward,  
Kyoto 606-8501  
Phone: +81 (0)75 753 7531  
[www.kyoto-u.ac.jp/en](http://www.kyoto-u.ac.jp/en)

**National Institute of Advanced Industrial Science and Technology (AIST)**

1-3-1 Kasumigaseki, Chiyoda-ku,  
Tokyo 100-8921  
Phone: +81 (0)3 5501 0900  
[www.aist.go.jp/index\\_en.html](http://www.aist.go.jp/index_en.html)

# KANTO

## American School in Japan

1-1-1 Nomizu, Chofu-City,  
Tokyo 182-0031  
Phone: +81 (0)42 234 5300  
Fax: +81 (0)42 234 5304  
info@asij.ac.jp  
www.asij.ac.jp

## British School in Tokyo

1-21-18 Shibuya, Shibuya-ku,  
Tokyo 150-0002  
Phone: +81 (0)3 5467 4321  
Fax: +81 (0)3 5467 4322  
comms@bst.ac.jp  
www.bst.ac.jp

## Deutsche Schule Tokyo

**Yokohama**  
2-4-1 Chigasaki-Minami,  
Tsuzuki-ku, Yokohama,  
Kanagawa 224-0037  
Phone: +81 (0)45 941 4841  
Fax: +81 (0)45 941 4481  
dsty@dsty.ac.jp  
www.dsty.jp

## The International

**French School in Tokyo**  
5-57-37 Takinokawa, Kita-ku,  
Tokyo 114-0023  
Phone: +81 (0)3 6823 6580  
www.lfitokyo.org/index.php

## Aoba-Japan International School

2-11-5 Aobadaï, Meguro-ku,  
Tokyo 153-0042  
Phone: +81 (0)3 5428 4488  
www.aobajapan.jp

## International School of the Sacred Heart (ISSH)

4-3-1 Hiroo, Shibuya-ku,  
Tokyo 150-0012  
Phone: +81 (0)3 3400 3951  
Fax: +81 (0)3 3400 3496  
www.isssh.ac.jp

## K. International School Tokyo

1-5-15 Shirakawa, Koto-ku,  
Tokyo 135-0021  
Phone: +81 (0)3 3642 9993  
Fax: +81 (0)3 3642 9994  
info@kist.ed.jp  
www.kist.ed.jp

## Nishimachi International School

2-14-7 Moto-Azabu, Minato-ku,  
Tokyo 106-0046  
Phone: +81 (0)3 3451 5520  
info@nishimachi.ac.jp  
www.nishimachi.ac.jp

## New International School

3-18-32 Minami-Ikebukuro,  
Toshima-ku, Tokyo 171-0022  
Phone: +81 (0)3 980 1057  
Fax: +81 (0)3 980 1154  
contact@newinternational  
school.com  
www.newinternationalschool.com

## St. Mary's International School

1-6-19 Seta, Setagaya-ku,  
Tokyo 158-8668  
Phone: +81 (0)3 3709 3411  
Fax: +81 (0)3 37071950  
www.smis.ac.jp

## Saint Maur International School

83 Yamate-cho, Naka-ku,  
Yokohama, Kanagawa 231-0854  
Phone: +81 (0)45 641 5751  
Fax: +81 (0)45 641 6688  
office@stmaur.ac.jp  
www.stmaur.ac.jp

## Seisen International School

1-12-15 Yoga, Setagaya-ku,  
Tokyo 158-0097  
Phone: +81 (0)3 3704 2661  
Fax: +81 (0)3 3704 1033  
www.seisen.com

## Tokyo International School

2-13-6 Minami-Azabu,  
Minato-ku, Tokyo 106-0047  
Phone: +81 (0)3 5484 1160  
www.tokyois.com

## Yokohama International School

258 Yamate-cho, Naka-ku,  
Yokohama, Kanagawa 230-0077  
Phone: +81 (0)46 22 0084  
Fax: +81 (0)46 21 0379  
yis@yis.ac.jp  
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# CHUBU & KANSAI

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3-2-8 Koyochonaka,  
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Hyogo 658-0032  
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mail@diskobe.org  
www.dskobe.org

## Nagoya International School

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Aichi 463-0002  
Phone: +81 (0)52 736 2025  
Fax: +81 (0)52 736 3883  
info@nis.ac.jp  
www.nisjapan.net

## Kansai International Academy

1-5-1 Abeno Lucias 7 Fl.,  
Abenosuji, Abeno-ku,  
Osaka 545-0052  
Phone: +81 (0)6 6643 3361  
Fax: +81 (0)6 6643 3338  
www.kansai-intlschool.jp/wp/  
english/

## Kyoto International School

317 Kitatawara-cho,  
Kamigyo-ku, Kyoto 602-8247  
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kis@kyoto-is.org  
www.kis.ac.jp/

## Marist Brothers International School

1-2-1 Chimori-cho, Suma-ku, Kobe,  
Hyogo 654-0072  
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Fax: +81 (0)78 732 6268  
www.marist.ac.jp

## Osaka International School

4-4-16 Onohara Nishi, Minoshi,  
Osaka 562-0032  
Phone: +81 (0)72 727 5050  
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admissions@senri.ed.jp  
www.senri.ed.jp

## Osaka YMCA International School

6-7-34 Nakatsu, Kita-ku,  
Osaka 531-0071  
Phone: +81 (0)6 6345 1661  
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general-inquiry@oyis.org  
www.oyis.org

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## Okinawa Christian School International

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## CORPORATE SUSTAINING

### Air Canada

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www.aircanada.com  
www.aircanada.jp



### Canadian Solar Projects K.K.

3-1-6 Motoazabu, Minato-ku,  
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Phone: +81 (0)3 6455 5028  
www.blinkcommunity.com



### Canadian Solar Projects K.K.

Shinjuku Mitsui Building, 50FL.,  
2-1-1 Nishi Shinjuku,  
Shinjuku-ku, Tokyo 163-0450  
Phone: +81 (0)3 6911 2901  
Fax: +81 (0)3 3349 1310  
canadiansolar-energy.co.jp/



### Manulife

Tokyo Opera City, 30 FL.,  
3-20-2 Nishi Shinjuku,  
Shinjuku-ku, Tokyo 163-1430  
Phone: +81 (0)3 6331 7879  
Fax: +81 (0)3 6853 5895  
www.manulife.co.jp



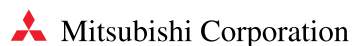
### McGill MBA Japan

Shinjuku NS Building 1F  
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Tokyo 163-0801  
Phone: +81 (0)3 6279 0412  
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http://mcgillmbajapan.com



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www.mitsubishicorp.com



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https://grits-sport.com



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### AIG Japan Holdings K.K.

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4-3-20 Toranomon, Minto-ku,  
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Phone: +81 (0)3 5400 1784  
www.aig.co.jp

### Canada Wood

Tomoe-cho, Annex-II 9FL.  
3-8-27 Toranomon, Minato-ku,  
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Phone: +81 (0)3 5401 0531  
Fax: +81 (0)3 5401 0538  
www.canadawood.jp

### Canpotex (Japan) Limited

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East Tower, Suite 1908,  
1-1-1 Minami-Aoyama, Minato-ku,  
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Phone: +81 (0)3 3478 8260  
Fax: +81 (0)3 5414 3308  
www.canpotex.com

### CIBC World Markets (Japan) Inc.

15F Roppongi Hills Mori Tower,  
6-10-1 Roppongi, Minato-ku,  
Tokyo 106-6115  
Phone: +81 (0)3 5414 5311  
www.cibcwm.com

### Colliers

Hibiya Kokusai Building 5F,  
2-2-3 Uchisaiwaicho, Chiyoda-ku,  
Tokyo 100-0011  
Phone: +81 (0)3 4540 8600  
Fax: +81 (0)3 4540 8601  
www.colliers.com/en-gb/japan

### Custom Media

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Azabudai 2-3-3,  
Minato-ku, Tokyo 106-0041  
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custom-media.com

### Equiom (Japan) K.K.

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www.equiomgroup.jp

### Emerge 360 Japan K.K.

Kamiosaki, 2 Chome-15-19 MG,  
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### Grand Hyatt Tokyo

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https://tokyo.grand.hyatt.com

### Hotel New Otani

4-1 Kioi-cho, Chiyoda-ku,  
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www.newotani.co.jp

### Hylife Pork

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www.hylifepork.com

### Idemitsu Kosan Co.,Ltd.

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www.idemitsu.com

### Interex Forest Products (Japan) Ltd.

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Phone: +81 (0)3 6261 1320  
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www.interexfp.com



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[www.jalsim.com/index.html](http://www.jalsim.com/index.html)

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[www.mlfj.jp](http://www.mlfj.jp)



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[www.pembroke.com](http://www.pembroke.com)

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[RTJEnquiries@riotinto.com](mailto:RTJEnquiries@riotinto.com)  
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**Royal Bank of Canada**  
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[www.sato-seiyaku.co.jp](http://www.sato-seiyaku.co.jp)

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Fukokuseimei, Tokyo 100-0011  
[www.shearman.com](http://www.shearman.com)

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[www.tdsecurities.com](http://www.tdsecurities.com)

**Tokyo American Club**  
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[www.toyota.co.jp](http://www.toyota.co.jp)

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[www.vanten.com](http://www.vanten.com)

**Brookfield Asset Management**  
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Phone: +1 416 363 9491  
[www.brookfield.com](http://www.brookfield.com)

**Canadian Olympics Committee**  
Toronto (Corporate Office)  
21 St.Clair Avenue E., Suite 900,  
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Fax: +1 416 967 4902  
[www.olympic.ca](http://www.olympic.ca)

**Canadian Paralympics Committee**  
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Ottawa ON K1S3E  
Phone: +1 613 569 4333  
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[www.paralympic.org/canada](http://www.paralympic.org/canada)

**CN (Canadian National)**  
935 de La Gauchetière Street West  
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**Edmonton Economic Development Corp.**  
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[www.whitecase.co.jp](http://www.whitecase.co.jp)

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**Touringhouse Inc.**  
876 Montreal Rd., Suite 201,  
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**Heavenly Vines**  
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http://canadawine.yi.shopserve.jp

**Hello xLAB**  
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www.apexkk.com

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www.doublediploma.com

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www.century21japan.com

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Howes, Christian

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Lee, Paul  
Lewis, Jason  
Lirette, Paul  
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Miura, Ikutarou  
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loughlissen, Milo  
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Leclerc, Sylvain  
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Kong, Chi ieong  
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## INVESTING IN INNOVATION

### Mission Statement

The authority on global business in Japan our mission is to connect businesses, investors and most important, people. Actively engaging our membership base we give them the inside edge; Leveraging the CCCJ's expansive network and keeping a finger on the pulse of geopolitical trends we seek/create opportunities to drive growth and innovation.

日本におけるグローバルビジネスの権威として CCCJは企業、投資家、そして人と人とのつながりを橋渡しします。メンバーの積極的な関与を促し、内部の最先端の情報を提供します。CCCJメンバーの広範なネットワークも活かし、地政学的動向の把握に努めながら、成長とイノベーションの促進につながる機会を生み出していきます。

Aaron Reist (Chair)  
Warren Arbuckle  
Eric de Groot

Mark Wang  
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# NOTES:

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# CANADIAN CHAMBER OF COMMERCE IN JAPAN

Representing some 35 business sectors, the CCCJ is a member-driven, member-focused organization and is the longest serving Canadian Chamber in Asia. With over 400 member representatives, the CCCJ represents a broad cross-section of businesspersons and entrepreneurs from Canada, Japan and other countries. Our members come from a variety of industries and are of different nationalities, but they all have in common a keen interest in the Canada-Japan business, trade, and developing sustainable partnerships.



## NETWORKING AND BUSINESS OPPORTUNITIES

The CCCJ is a participation orientated organization where our members actively support each other's activities and interests. With regular networking events, we strive to give members many opportunities to make new connections, gather industry insights, and share experiences with a range of sectors. To offer the most extended network, the CCCJ has close relationships with other chambers and is the proud organizer of at least four joint chamber events every year.



## KNOWLEDGE & INSIGHTS

We host informational seminars and guest speaker events for members to gain professional knowledge and practical information to improve their business and careers. To further enhance our reach, we also deliver knowledge and insights through our wide range of communication channels, including: weekly Canada-Japan News (CJN) newsletter, a quarterly publication (The Canadian), website, social media, and an annual interactive Canada-Japan business guide.

*"Canada Wood has been a long-standing member of the CCCJ thanks to the value that it brings to our organization. By participating in the CCCJ our management team enhances its effectiveness through exposure to fresh ideas and an extensive network of talent and expertise. This valuable network helps us stay on top of the evolving dynamics of the Japanese market. The Chamber also provides us with a voice to effectively articulate issues and priorities that impact our business with senior government and business leaders. The CCCJ plays a pivotal role in fostering Canada-Japan business relations and we are proud to be a member."*

**Shawn Lawlor**  
Director, Japan Operations,  
Canada Wood Japan

*"Air Canada has been a corporate sustaining member of CCCJ for more than 40 years. CCCJ offers an invaluable service through various events and publications, by keeping us abreast of business activities between Japan and Canada. I also believe CCCJ is strengthening the business partnership and friendship between Japan and Canada benefitting both countries as we learn so much from each other. CCCJ is the best tool for assuring our partnership grows."*

**Kiyo Weiss**  
General Manager,  
Air Canada Japan



## ADVOCACY

Interacting with Canadian and Japanese policymakers, the CCCJ advocates for policies that enhance business and trade environment for its members.

The CCCJ offers a range of membership categories to suit the needs of all individuals and companies. Please visit [www.cccj.or.jp](http://www.cccj.or.jp) to join us.

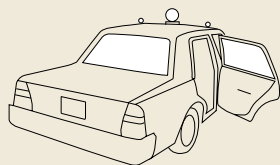
*"The Canadian Chamber of Commerce in Japan plays a valuable role in Japan-Canada relations in terms of helping to identify and express key issues for trade, innovation and investment matters between the two countries. It also provides excellent networking opportunities for executives who want to build connections with key stakeholders in Canadian government and business."*

**Tatsuo Okazaki**  
Department General Manager,  
Overseas Department No.1,  
Overseas External Affairs Division,  
Toyota Motor Corporation

# DO's & DON'TS

First time in Japan?

Japanese culture is famous for its politeness. Here is a brief list of Japanese Do's and Don'ts



## GETTING AROUND

- DON'T TOUCH taxi doors, drivers open them for you
- DON'T tip – it can be insulting

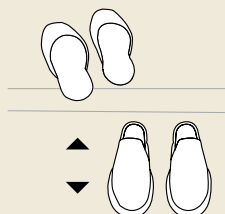
## OMIYAGE



- DO give gifts to co-workers, friends and relatives
- DO bring a local snack back to friends or the office when you return from a trip
- DON'T be offended if the gift is not opened in front of you

## PRIVATE VISITS

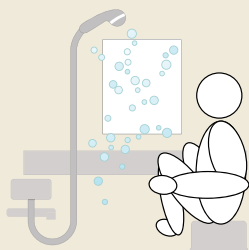
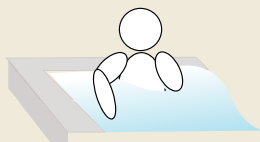
- DO remove shoes when entering a home and leave shoes pointing towards the door





## ONSEN VISIT

Wash yourself with soap and water at the shower area. DON'T get into the bath until you rinse all the soap off your body

The bathtub is for soaking only



- ✗  • DON'T use swim wear
- ✗  • DON'T use wash towels

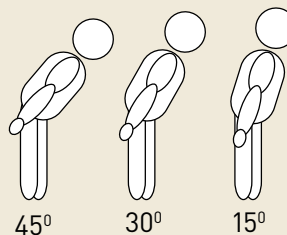


DON'T worry if you see people wearing surgical masks – they are just trying not to pass on their cold to others

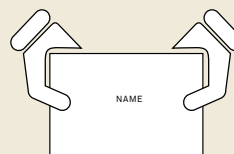
## ARRIVE ON TIME



- DO always arrive on time for business and private appointments



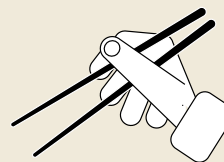
- DO give and accept business cards with both hands and read them over thoroughly



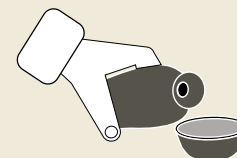
## GREETINGS

- DO bow when people bow to you DON'T come up until they do
- DO bend from the waist and keep the back relatively straight
- DO bow with your hands at your sides for men or clasped in the lap for women
- DO use apologies and express gratitude
- DO be calm and cordial maintaining harmony

## EATING



- DO try and use chopsticks
- DO be adventurous with trying new kinds of food



- DO fill the glasses of people around you



- DON'T stab food with your chopsticks



- DON'T pass food from chopsticks to chopsticks

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thinksask.ca | 

Saskatchewan 

Saskatchewan Trade and Investment Office opening soon in Tokyo.

Contact us at [japan@gov.sk.ca](mailto:japan@gov.sk.ca) to learn more about how we can help you navigate business and investment opportunities.

## カナダの アカデミック協会

### **Universities Canada**

1710-350 Albert Street  
Ottawa, Ontario  
K1R 1B1, CANADA  
Phone: +1 613 563 1236  
Fax: +1 613 563 9745  
[info@univcan.ca](mailto:info@univcan.ca)  
[www.univcan.ca/about-us/](http://www.univcan.ca/about-us/)

### **Association of University Research Parks (AURP)**

200 University Avenue West  
Waterloo, ON N2L 3G1  
[info@aurpcanada.com](mailto:info@aurpcanada.com)  
<http://aurpcanada.com/>

### **Mitacs**

Montreal Office  
405 Ogilvy Avenue, Suite 101  
Montréal, QC H3N 1M3  
Phone: +1 514 840 7491

Toronto Office  
100 College Street, Suite 522  
University of Toronto  
Toronto, ON M5G 1L5  
Phone: +1 647 478 5904

Vancouver Office  
6190 Agronomy Road, Suite 301  
University of British Columbia  
Vancouver, BC V6T 1Z3  
Phone: +1 604 822 9189  
Fax 604.822.3689

[international@mitacs.ca](mailto:international@mitacs.ca)  
<https://www.mitacs.ca/en>

### **Canadian Bureau for International Education (CBIE)**

220 Laurier West, Suite 1550  
Ottawa, ON  
Phone: +1 613 237 4820  
Fax: +1 613 237 1073  
[communication@cbie.ca](mailto:communication@cbie.ca)  
[www.cbie.ca](http://www.cbie.ca)

### **Canadian Association of Public Schools-International (CAPS-I)-(K-12)**

Ms. Bonnie McKie,  
Executive Director  
Phone: +1 403 608 8231  
Fax: +1 403 288 7917  
[info@caps-i.ca](mailto:info@caps-i.ca)  
[www.caps-i.ca](http://www.caps-i.ca)

### **Languages Canada**

(Language Institutions)  
27282-12B Ave, Aldergrove, BC  
Phone: +1 604 625 1532  
[www.languagescanada.ca](http://www.languagescanada.ca)

### **Colleges and Institutes Canada (CICan)-(Colleges and Institutes)**

1 Rideau Street, Suite 701,  
Ottawa, Ontario  
Phone: +1 613 746 2222  
Fax: +1 613 746 6721  
[info@collegesinstitutes.ca](mailto:info@collegesinstitutes.ca)  
[www.collegesinstitutes.ca](http://www.collegesinstitutes.ca)



# 日本・カナダ ネットワークと協会

## **JSAC Japan Studies Association of Canada**

York University c/o: Norio Ota  
4700 Keele St. ON, M3J1P3  
Phone: +1 416 736 2100  
Fax: +1 416 736 5483  
nota@yorku.ca

## **The Japan Foundation Canada Toronto**

2 Bloor Street East, Suite 300,  
P.O. Box 130  
Toronto, Ontario, M4W 1A8  
Phone: +1 416 966 1600  
Fax: +1 416 966 9773  
info@jftor.org

## **The Japan Society Toronto**

157 Adelaide Street West, Suite 604,  
Toronto, Ontario M5H 4E7  
Phone: +1 416 366 4196  
admin@japansocietycanada.com

## **The Canada-Japan Society of British Columbia**

C/O Mr. Russell Mark  
1160 - 595 Howe Street,  
Vancouver, BC V6C 2T5

## **The Canada-Japan Society of Ottawa**

2823 Mozart Court  
Ottawa, ON K1T 2P6  
cjso@cjsj-ottawa.com

## **Ottawa Japanese Community Association (OJCA))**

Unit B16, 2285 St. Laurent Blvd.,  
Ottawa, ON K1G 4Z5  
Phone: +1 613 731 7939  
Fax: +1 613 731 1367  
ojca\_ojcc@yahoo.ca

## **Japanese Canadian Cultural Centre of Montreal**

8155 rue Rousselot, Montreal,  
Québec, H2E 1Z7  
Phone: +1 514 728 1996  
Fax: +1 514 728-5580  
centrejaponais@bellnet.ca

## **Japanese Canadian Cultural Centre Toronto**

6 Garamond Court,  
Toronto, Ontario, M3C 1Z5  
Phone: +1 416 441 2345  
Fax: +1 416 441 2347  
jccc@jccc.on.ca

## **National Association of Japanese Canadians Winnipeg**

180 McPhillips Street  
Winnipeg, Manitoba, R3E 2J9  
Phone: +1 204 943 2910  
Fax: +1 888 515 3192  
national@najc.ca

## **Japanese-Canadian National Museum**

#120-6688 Southoaks Crescent,  
Burnaby, BC V5E 4M7  
Phone: +1 604 77 7000  
Fax: +1 604 77 7001  
jcnm@nikkeiplace.org

# カナダの研究機関

## **Canadian Institutes of Health Research (CIHR)**

160 Elgin Street, 9th Floor  
Address Locator 4809A  
Ottawa ON K1A 0W9  
CIHR Reception:  
Phone: +1 613 941 2672  
support@cihr-irsc.gc.ca  
www.cihr-irsc.gc.ca/e/193.html

## **MaRS Discovery District**

101 College Street,  
Toronto, ON M5G 1L7  
Phone: +1 416 673 8100  
marsdiscoverydistrict@marsdd.com  
www.marsdd.com

## **Natural Sciences and Engineering Research Council of Canada (NSERC)**

350 Albert Street, 16th Fl.,  
Ottawa, ON K1A 1H5  
Phone: +1 855 275 2861  
Fax: +1 613 992 5337  
comm@nserc-crsng.gc.ca  
www.nserc-crsng.gc.ca/  
index\_eng.asp

## **National Research Council Canada (NRC)**

1200 Montreal Road, Build. M-58  
Ottawa, Ontario K1A 0R6  
Telephone: 613-993-9101  
Phone: +1 877 NRC CNRC or  
+1-877 672 2672  
TTY: +1 613 949 3042  
Fax: +1 613 952 9907  
info@nrc-cnrc.gc.ca  
www.nrc-cnrc.gc.ca/eng/index.html

## **NanoCanada**

11421 Saskatchewan Drive  
Edmonton, Alberta T6G 2M9  
info@nanocanada.com  
http://nanocanada.com/about-us/

## **Polar Knowledge Canada (POLAR)**

Ottawa Office  
2464 Sheffield Road  
Ottawa, ON, K1B 4E5  
Phone: +1 613 943 8605  
info@polar.gc.ca  
www.canada.ca/en/polar-  
knowledge.html

## **Social Sciences and Humanities Research Council (SSHRC)**

350 Albert Street, P.O. Box 1610  
Ottawa, ON K1P 6G4  
Phone: +1 613 992 0691  
partnerships@sshr-crsr.gc.ca  
www.sshrc-crsr.gc.ca/home-  
accueil-eng.aspx

## **TRIUMF**

4004 Wesbrook Mall  
Vancouver, BC V6T 2A3  
Phone: +1 604 222 1047  
Fax: +1 604 222 3791  
communications@triumf.ca  
www.triumf.ca/

## **Waterloo Institute for Nanotechnology (WIN)**

Mike & Ophelia Lazaridis  
Quantum-Nano Centre, Room 3606  
University of Waterloo  
200 University Ave. W.  
Waterloo, ON. N2L 3G1  
Phone: +1 519 888 4567, ext.38654  
win@uwaterloo.ca  
https://uwaterloo.ca/institute-  
nanotechnology/

# カナダにおける 連絡先一覧

## 在カナダ機関と協会

### Embassy of Japan to Canada in Ottawa

255 Sussex Drive,  
Ottawa, ON K1N 9E6  
Phone: +1 613 241 8541  
Fax: +1 613 241 4261  
infocul@ot.mofa.go.jp  
www.ca.emb-japan.go.jp

### Consulate-General of Japan in Calgary

Suite 950, 517-10th Avenue SW  
Calgary, Alberta T2R 0A8  
Phone: +1 403 294 0782  
Fax: +1 403 294 1645  
consular@cl.mofa.go.jp

### Consulate-General of Japan in Montreal

1 Place Ville Marie, Suite 3333,  
Montreal, Quebec H3B 3N2  
Phone: +1 514 866 3429  
Fax: +1 514 395 6000  
consul@mt.mofa.go.jp

### Consulate-General of Japan in Toronto

Suite 3300, TD North Tower  
77 King St. W, Toronto  
Phone: +1 416 363 7038  
Fax: +1 416 367 9392

### Consulate General of Japan in Vancouver

900-1177 West Hastings Street  
Vancouver, BC V6E 2K9  
Phone: +1 604 684 5868  
info@consuljpvancouver.ca

### Japanese Honorary Consulate General in Winnipeg

Suite 500, 191 Lombard Avenue  
Winnipeg, MB R3P 0X1  
Phone: +1 204 944 8888  
Fax: +1 204 956 2909  
info@networkcanada.ca

### Japanese Honorary Consulate General in Regina

Mr. Victor Sawa  
9434 Wascana Mews Regina,  
Saskatchewan, S4V 2V5  
Phone: +1 306 761 5626

### Japanese Honorary Consulate General in Halifax

Mr. Mark Surette  
Barrington Tower, 10th Fl.,  
1894 Barrington Street Halifax,  
NS B3J 2A8  
Phone: +1 902 421 1723  
Fax: +1 902 425 1108

### Japanese Honorary Consulate General in St. John's

Mr. Victor Young  
9 Primrose Place St. John's,  
NL A1B 4H1  
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### Canadian Chamber of Commerce

Adriana Vega  
Director, International Policy  
Phone: +1 613 238 4000  
avega@chamber.ca

### Canada Pork International

220 Laurier St. West, Suite 900  
Ottawa, ON K1P 5Z9  
Phone: +1 613 236 9886

### Council of Forest Industry

1501-700 West Pender Street  
Vancouver, BC  
Phone: +1 604 684 0211

### Delegation of Japan to ICAO

999 Robert-Bourassa Boulevard,  
Suite 10.35  
Montréal, Québec H3C 5J9  
Phone: +1 514 954 8280  
Fax: +1 514 954 5834

### Japan National Tourism Organization

(JNTO) Toronto Office  
481 University Avenue, Suite 306,  
Toronto, ON M5G 2E9 Canada  
Phone: +1 416 366 7140  
Fax: +1 416 366 4530.  
info@jntoyyz.com  
www.ilovejapan.ca

### Japanese Business Association of Vancouver (Konwakai)

#250 – 4140 No.3 Road,  
Richmond, BC V6X 2C2  
konwakai@konwakai.ca  
Phone: +1 604 306 0781  
Fax: +1 604 248 0480  
http://konwakai.ca

### JETRO Toronto

**Japanese External Trade  
Organization in Toronto**  
120 Adelaide Street West, Suite 916,  
Toronto, ON M5H 1T1  
Phone: +1 416 861 0000  
Fax: +1 416 861 9666  
Inquiry@jetro.go.jp  
www.jetro.go.jp/canada/contact.html

### JETRO Vancouver

**Japanese External Trade  
Organization in Vancouver**  
890 West Pender Street, Suite 600,  
Vancouver, BC, V6C 1J9  
Phone: +1 604 684 4174  
Info\_Vancouver@jetro.go.jp  
www.jetro.go.jp/canada/contact.html

### Nikkei Voice

The Japanese Canadian  
National Newspaper  
6 Garamond Court  
Toronto, Ontario, M3C 1Z5  
Phone: +1 416 386 0287  
business@nikkeivoice.ca

### Toronto Japanese Association of Commerce & Industry

20 York Mills Road, Suite 100,  
PO Box 104  
Toronto, ON, M2P 2C2  
Phone: +1 416 360 0235  
Fax: +1 416 360 0236  
office@torontoshokokai.org

### Vancouver Japanese Business Association (Kiyukai)

P.O.Box. 48494 Bentall Station,  
Vancouver, BC, Canada V7X 1A2  
info@kiyukai.org

# ヌナブト

州都  
イクアリット



強い産業分野

[アート 工芸品](#)

[建設](#)

[漁業・狩猟](#)

[鉱業・探鉱](#)

[観光](#)

西ヨーロッパとほぼ同等の面積、テキサス州の2倍もあるカナダのもっとも新しい準州で、経済の重要な役割を果たす土地として、これから世界の舞台で活躍していくことは確実です。壮大で豊かな天然資源に恵まれ、鉱業、漁業、エコツーリズムなどの分野で今後も莫大な成長が見込まれています。ノースウェスト・パッセージ海運の利用可能域が大きく広がって、ますます、重要となるビジネスの目的地です。

代表事務所

カナダ

**Government of Nunavut**

Phone: +1 867 975 6000

[info@gov.nu.ca](mailto:info@gov.nu.ca)

[www.gov.nu.ca](http://www.gov.nu.ca)

**Canadian Northern Economic Development Agency**

Phone: +1 (855) 897 2667

[www.cannor.gc.ca](http://www.cannor.gc.ca)

# インセンティブプログラムとサービス



## インセンティブ

イヌイット・ヌナブトの事業パートナーとなる投資家は、関大なファイナンス、融資、人件費補助を受けられます。消費税、雇用主にかかる給与税はなく、さまざまな政府のインセンティブを受け、投資の成果、経済開発を一層効果的に増進することができます。



## 石油ガス

既知の石油とガス資源の埋蔵量はニューファンドランドのものに匹敵し、資源の追加発見の可能性はカナダの将来資源の20%までになると推定されています。



## 鉱物

2006年に最初のダイヤモンド鉱山を開設し、2007年までに鉱業開発支出は2億3,300万ドルで、1999年の水準からほぼ10倍に増加しました。



## 観光

経験豊富なホテル経営者やアドベンチャー・ツアーオペレーターは、ユニークなイヌイット文化と年間18,000人の観光客を惹きつけるヌナブトの傑出した自然の美しさを活用することができます。



## 急成長する人口

ヌナブトはカナダで最も若い人口を抱えていて、ヌナブト研究所を含むヌナブト・アークティック・カレッジの本拠地です。



## 戦略的投資を 北部経済開発に

北部経済開発(SINED)への戦略的投資は、カナダの3つの地域における主要経済セクターを強化する経済開発プログラムです。SINEDは、北部の経済成長と多様化を促進し、イノベーションと能力開発をサポートし、先住民族と非先住民族のための雇用を創出するプロジェクトを支援します。

プログラムとサービスの詳細



[www.gov.nu.ca](http://www.gov.nu.ca)

# ノースウェスト

州都  
イエローナイフ



強い産業分野

## 農業

## 鉱業・石油ガス・エネルギー

## ダイヤモンド・漁業・毛皮

## 観光

ノースウェスト準州は、できる投資家たちが信じられないほどの機会と豊かで多様な資源基盤を活用している、猛烈な経済活動の場です。拡大する産業部門には、ダイヤモンド鉱業、石油・ガス産業、エネルギーの生産と販売、上質な毛皮の取引、パイプライン建設、刺激的な観光産業などがあります。豊富なダイヤモンドは、ノースウェストを世界で3番目に大きなラフカットダイヤモンドの生産地にしています。

代表事務所

カナダ

Invest NWT

[www.investnwt.com](http://www.investnwt.com)

Canadian Northern Economic Development Agency

Phone: +1 (855) 897 2667

[www.cannor.gc.ca](http://www.cannor.gc.ca)

# インセンティブプログラムとサービス



## 石油ガス

すでに16億バレルの原油、12.2兆立方フィートの天然ガスが発見されています。石油資源の埋蔵量は北米圏でも最大規模です。



## ダイヤモンド

世界 第3位 のラフカット産出量を誇ります。



## 高い雇用率

ノースウェストはカナダで一番高い雇用率を誇り、世界中からの投資先としても魅力あるところです。



## インセンティブ

連邦および準州のインセンティブプログラムがビジネスと投資に提供されています。税率が低く、カナダでもGDPが最も著しく成長している地域でもあります。



## 観光

年間60,000人が訪問し、1億1,360万ドル以上を生み出しています。



## 教育支出

教育費は学生一人当たり、全国平均の3倍です。



## 経済開発オフィサー

産業観光投資省は、ノースウェストにおける事業開発を促進するための地域経済開発オフィサー(EDOs)のネットワークを支援しています。

プログラムとサービスの詳細



[www.investnwt.com](http://www.investnwt.com)

[www.cannor.gc.ca](http://www.cannor.gc.ca)



強い産業分野

- 鉱業と掘削
- 石油ガス観光
- 革新と技術
- 映像音響制作

ユーコン政府は、鉱業界の探鉱に金銭的インセンティブを与えている他の管轄区域よりも、一世帯当たりにも多くの費用を費やしています。また、総予算の一部を探鉱インセンティブとして、豊かな鉱物資源を世界市場へ積極的に売り出しています。そして、この支援は、推定17兆立方フィートの天然ガスと7億バレルの石油を誇るユーコンの未開発石油・ガス田にまで及んでいます。

代表事務所

カナダ

Business and Industry Development  
Department of Economic Development  
Government of Yukon

Phone: +1 (867) 456 3803

<https://yukon.ca/en/departments-of-economic-development>



インセンティブ

- ・多数の税控除とリベートが、ユーコンの新興セクターと地方中小企業への投資を促進します。
- ・一般向けおよび各業種に特化した多くのインセンティブファンドを提供しています。
- ・企業に有利な課税制度で、州の販売税はありません。
- ・事業のための明確で公正な法・規制が整っています。



低い税率

カナダでもっとも低い個人所得税率  
法人所得税率と、なっています。



天然資源

世界有数の鉱物埋蔵量がありますが、いまだに大部分が探索されておらず、ユーコンの石油・ガス・林業には今後も大きな成長の機会が見込まれています。



若い労働力

技能の高い労働力で学位をもっている人の割合が一番高いところです。寒冷気象技術の研究とイノベーションをリードしています。



市場アクセス

主要な流通経路に近接: アルバータ州は南東に位置し、ユーコンと北米西部の主要な流通センターを結んでいます。また、南は米国、西側にはブリティッシュ・コロンビア州とアラスカ州を結び、ユーコンとアジアへの主要航路を結んでいます。



レクリエーションインフラ

自然の荒野と現代のスポーツ・レクリエーション施設を融合して開発されたレクリエーションインフラがあります。

プログラムとサービスの詳細



[www.economicdevelopment.gov.yk.ca/](http://www.economicdevelopment.gov.yk.ca/)

# ニュー ファンドランド ラブラドル

州都  
セント ジョーンズ



強い産業分野

石油ガス鉱業

海洋技術

北極圏

製造

ニューファンドランドとラブラドルは荘厳な自然の恵みに満ちており、語り継がれるカラフルな歴史と他とは違う個性の強さを兼ね備えています。カナダ東部のオフショア石油資源の約80％はニューファンドランドとラブラドル沿岸にあり、世界で最も革新的な海洋技術を提供する世界各国の機関、企業、業界団体が集まっています。また、経験・知識・専門技能・インフラ・戦略的立地条件などにより、ニューファンドランドとラブラドルは現在と将来における北極関連活動の国際的な拠点となっています。

代表事務所

カナダ

Newfoundland and Labrador

Department of Business, Tourism, Culture  
and Rural Development

Phone: +1 (709) 729 7451

[gskinner@gov.nl.ca](mailto:gskinner@gov.nl.ca)

[www.btcdrd.gov.nl.ca](http://www.btcdrd.gov.nl.ca)

Atlantic Canada Opportunities Agency

Phone: +1 800 668 1010

[www.acoa-apeca.gc.ca](http://www.acoa-apeca.gc.ca)

## インセンティブプログラムとサービス



### 州のインセンティブ

州の投資インセンティブは、カナダ国内でもっとも柔軟性があります。幅広いセクターにわたる一連の有利なインセンティブによって、新しいビジネスを奨励し支援しています。

- ビジネス誘致ファンド
- 経済多様化・成長エンタープライズ計画(EDGE)
- 税控除



### 豊かな鉱物財産

豊富な鉱物資源、記録的な探鉱支出、世界的規模である鉱床の発見と開発の実績があります。



### 世界への玄関口

カナダで最東端に位置するニューファンドランドとラブラドルは北大西洋に面して並び、アメリカ大陸と、ヨーロッパ、北極圏への玄関口となっています。



### 教育

ニューファンドランドとラブラドルには、高度に熟練した才能豊かな人材を育成するための教育と研修インフラがあります。また、カナダ大西洋岸で最大の大学であるメモリアル大学と海洋科学大学があり、海洋技術教育において国際的に卓越した位置を占めています。



### 航空宇宙歴史

航空宇宙と防衛分野で長い歴史を持ち、海上および航空輸送において地理的に有利な位置にあるため「世界の交差点」として認識されています。

プログラムとサービスの詳細



[www.btcdrd.gov.nl.ca](http://www.btcdrd.gov.nl.ca)

# プリンス エドワード島

州都  
シャーロットタウン



強い産業分野

## 航空宇宙・バイオ科学 ビジネス・金融サービス ITと通信 精密機械製造 再生可能エネルギー

プリンスエドワード島でビジネスを立ち上げることは容易で費用効果も高く、賢明な選択です。人件費を20-25%節約でき、不動産費用でも40%以上の節約が可能です。人材採用費に関しても50%以上を北米の他の場所と比較して節約することができます。

2014年KPMGによる国際調査報告で、プリンスエドワードは、外注サービス業、ソフトウェア開発、精密機械、特殊ケミカル生産、バイオ科学研究と開発などの領域で最も費用効率の高い地域と評価されました。

代表事務所

カナダ

Invest PEI

Phone: +1 (902) 368 4000

[island@gov.pe.ca](mailto:island@gov.pe.ca)

<http://investpei.com/>

Innovation PEI

Phone: +1 902-368-6300

[innovation@gov.pe.ca](mailto:innovation@gov.pe.ca)

[www.innovationpei.com](http://www.innovationpei.com)

## インセンティブプログラムとサービス



### 州のインセンティブ

初年度の該当する労働支出の25%の翌年一括リベート、もしくは毎年の労働支出の7.5%を10年に亘り年単位で還付します。

営業地所賃料のリベートは1平方フィートあたり6ドルで、オフィスでも研究所でも工場・倉庫等にも適用できます。

25,000ドルの優良商品の製品開発と商業化のリベート・(中グロ)ム、そして機器、リース、改修、新規建設 等設備投資や、マーケティング費用を対象とする10万ドルの融資プログラムを活用できます。



### 世界規模のインフラ

世界規模のインフラはデータセンターのアクセス、すぐに使用可能な研究空間、航空関連の活動の為に格納庫や民営化された商用空港を含み、ビジネスニーズをサポートする為に開発されました。



### 個別教育訓練

教育機関やパートナーが企業のニーズに合わせた育成・トレーニングプログラムを作成、人事の安定化とクオリティの管理向上をお手伝いします。



### 平和なライフスタイル

ロブスターとジャガイモで世界的に名声があり人気の観光地として知られるプリンスエドワード島には、今日では稀少なほどにゆったりとして快適な暮らしがあります。



### ビジネスの低コスト

ビジネスコストに関するKPMGの調査によると、G7の中でも必要営業資金が低いとされる地域のひと最ももあるプリンス・エドワード島には、の1つでもあるプリンス・エドワード島には、心地よいフレンドリーな環境、優秀な人材、整備されたコミュニケーション&ビジネス・インフラが用意されています。

プログラムとサービスの詳細



[www.investpei.ca/incentive-programs.html](http://www.investpei.ca/incentive-programs.html)

[www.innovationpei.com/peiadvantage](http://www.innovationpei.com/peiadvantage)



# ニュー ブランズウィック

州都  
フレデリクシオン



強い産業分野

先端製造

保険金融

IT

防衛・鉱業

世界中の成功した企業の多くはカナダで最も優れた投資の穴場としての当地をを発見しました。進出する企業の成長と高い収益性を支える州独自の好条件が、自然な成長を促します。

カナダの東海岸に戦略的に位置するニューブランズウィックは、陸路・鉄道・海上・世界トップレベルの通信によって、世界中の市場に簡単にアクセスする事が出来ます。加えて、北米圏でも最も低いビジネスコスト、誠実で優秀なバイリンガル人材は、ニューブランズウィックを選択肢とする理由の一つになるでしょう。

代表事務所

カナダ

**Opportunities NB**

Phone: +1 506 453 5471

[info@onbcanada.ca](mailto:info@onbcanada.ca)

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Phone: +1 800 561 4030

[www.acoa-apeco.gc.ca](http://www.acoa-apeco.gc.ca)

## インセンティブプログラムとサービス



### 州のインセンティブ

イノベーションとR&D投資への還付、ローン保証、従業員訓練、連邦と州の寛大な税控除などリスク最小化のためにカスタマイズされたインセンティブを活用しませんか？カナダの中でもニューブランズウィックのR&D税制はもっとも寛大であるとされています。



### 低ビジネスコスト

ニューブランズウィック州は、カナダアメリカ間でビジネスコストが一番低い地域として選ばれました。



### 優位な税構造

ニューブランズウィックは、カナダ大西洋側で一般法人所得税の税率が最も低くなっており、開設当初からより多くの資金を節約できます。



### 教育

4つの大学と11のカレッジは毎年7,000人以上の学生を卒業させており、地域企業のさまざまな要望を授業内容・構成に積極的に取り入れてい就業人口の60%以上が高等学校後の教育や訓練を受けています。



### コミュニケーション インフラ

ニューブランズウィック州は、光ファイバー接続をはじめ、高速データ通信、地方のブロードバンドアクセス、複数のサプライヤーを通じて提供する5G衛星通信などの主要な技術革新を取り入れて市場全体のインフラを改新してきています。



### 立地

米国のどの港よりも欧州に近く、北米の1億以上同日にアクセスできます。米国へは、幹線高速道路I-95、路、鉄道と5つの港でつながっています。

プログラムとサービスの詳細



[www.onbcanada.ca](http://www.onbcanada.ca)

# ノバスコシア

州都  
ハリファックス



強い産業分野

防衛・航空宇宙

石油ガス・製造

生命科学

海洋技術

ITとインタラクティブメディア

金融サービス

ノバスコシア州は、北米の理想的立地にあり多くの最先端の産業があります。ノバスコシア州で事業を開設すれば、州が一丸となってその成功を後押ししてくれるだけでなく、事業開発を専門とするチームが担当につき、事業の確実な参入と成長をお手伝いします。

代表事務所

カナダ

**Nova Scotia Department of Business**

Phone: +1 (902) 424 0377

[businessminister@novascotia.ca](mailto:businessminister@novascotia.ca)

[novascotia.ca/business/](http://novascotia.ca/business/)

**Nova Scotia Business Inc.**

Phone: +1 902 424 6650

[info@nsbi.ca](mailto:info@nsbi.ca)

[www.novascotiabusiness.com](http://www.novascotiabusiness.com)

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[www.acoa-apec.ca](http://www.acoa-apec.ca)

## インセンティブプログラムとサービス



### 州インセンティブ

給与リベート

ノバスコシアへの進出や当地で事業を拡大する企業に対する業績ベースのインセンティブとして、給与支出の一定率額還付を受けることができます。

### R&D 税控除

科学研究実験開発(SR&ED)プログラムは、他にはないユニークな先端技術と知識と技術力の育成を支援しています。

### デジタルメディア税控除

ノバスコシアデジタルメディア関連投資の税控除・優遇を提供しており、ビデオゲーム開発とインタラクティブメディア関連事業に最適な場所となっています。

ノバスコシア無限責任会(NSULC)  
ノバスコシアで企業を買収もしくは起業するにはNSULCが適しているかもしれません。



### 低コストビジネス

ノバスコシア州は他の北米圏、欧州地域と比較して、施設のリース、公共料金、給与・福利厚生費などのコストがもっとも安価です。



### 税控除

R&D関連投資・出費の35%が課税対象から控除されます。



### 簡単な輸出

CNの複合貨物鉄道網サービスと東海岸で最も深く氷のないハリファックス港のアクセスが産業輸出の簡易・効率化を支えています。



### 教育

ハリファックスは北米で人口に対する教育施設の割合が最も高い州です。25歳以上の3人に1人は大学の学位を取得しています。

プログラムとサービスの詳細



[novascotia.ca/business/](http://novascotia.ca/business/)

[www.novascotiabusiness.com](http://www.novascotiabusiness.com)



強い産業分野

[航空宇宙](#)

[農産食品](#)

[輸送](#)

[情報テクノロジーIT](#)

[フィンテック](#)

[生命科学](#)

[マイクロエレクトロニクス](#)

[マルチメディア](#)

ヨーロッパとアメリカの戦略的な場所であるケベックは、豊かで多様な天然資源、高いスキルで多言語を操る労働者、活気に満ちた文化的コミュニティ、とてもハイクオリティな生活を提供します。これらのメリットに加えて、ケベックは研究開発への着実な取り組みを続けており、21世紀のハイテク産業と“グリーン”エネルギーが盛んになっているもっとも革新的な経済の1つです。

代表事務所

カナダ

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[www.economie.gouv.qc.ca/objectifs/exporter/accueil-export-quebec/](http://www.economie.gouv.qc.ca/objectifs/exporter/accueil-export-quebec/)

日本

**Investissement Québec**

ケベック州政府在日事務所

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[international/jp/contact.htm](http://international/jp/contact.htm)



## 競争力のある税率

ケベックは、2016年に26.9%の法人税率で、北米の製造業および非製造業で最も競争力の高い税率を誇っています。



## 投資に対するインセンティブ

ケベック州政府は、ケベックの企業が必要な資金の確保や投資インセンティブを享受できるよう手助けをします。



## 高等教育レベルとクリエイティブな労働力

ケベックでは、芸術・デザイン・ハイテク・科学の間のユニークなシナジーが実現しました。企業は、大学とのパートナーシップを築き、イノベーションのための創造的なエネルギーを醸成しています。



## クリーンで低コストエネルギー

水力発電はケベックで生産されるエネルギーの99%を占めています。このクリーンで手ごろな価格のエネルギー源はケベックの特徴であり、北アメリカで優れた点となっています。

プログラムとサービスの詳細



[www.investquebec.com](http://www.investquebec.com)



## 航空学

ケベックは、ベル・ヘリコプター・テクストロン、ボンバルディア、CAE、プラット&ホイットニーなどの主要国際企業を集めた、航空宇宙産業の世界的リーダーの1つです。



## マルチメディア

ケベックは、マルチメディア産業に対して寛容な税額控除を提供する世界で唯一の場所であり、賃金の37.5%までカバーすることができます。アクティビジョン、オートデスク、スクエア・エニックス、ユービーアイソフト、ワーナーブラザーズなどの企業があります。



## マイクロエレクトロニクス

マイクロエレクトロニクス産業は安定的にケベックで成長し、中小と大手IBM、マトロックス、テレダイナミクスのような企業で8,300人が働いています。



## 電気輸送

水力発電と、研究と技術的ノウハウによりEV産業に適しています。ケベックの輸送電力化アクションプランは4億2千万ドルをかけて電気自動車の推進と産業づくりをしていく計画です。



## 主な産業

航空宇宙・自動車  
化学・環境・防衛  
金融サービス・食品  
情報通信  
ライフサイエンス  
ロボット・自動化  
製造・鉱業  
観光

新しいアイデアを発展させる革新性に満ちた州-それがオンタリオです。ダイナミックな市場と持続的な成長に支えられ、才能あるクリエイティブな人材が新しいコンセプトや製品を次々に生み出しています。事業を成功に導く環境が整備されたオンタリオ州への事業投資は、将来のビッグビジネスにつながる優れた選択になるでしょう。

## お問合せ先

### カナダ

オンタリオ州政府投資貿易センター  
**Ontario Investment & Trade Centre**  
35th Floor, Eaton Centre  
P.O. Box 1, 250 Yonge Street  
Toronto, Ontario M5B 2L7  
Phone: +1 416 313 3469  
[info@InvestInOntario.com](mailto:info@InvestInOntario.com)  
[www.investinontario.com](http://www.investinontario.com)

### 日本

オンタリオ州政府在日事務所  
(カナダ大使館内)  
**Ontario International Trade and Investment Office in Japan**  
〒107-8503  
東京都港区赤坂7-3-38  
Phone: +81 (0)3 5412 6264  
Fax: +81 (0)3 5412 6250  
[tokyo.ontario@international.gc.ca](mailto:tokyo.ontario@international.gc.ca)



## イノベーションと研究開発 (R&D)

カナダに拠点を置いて研究開発事業を行う企業は、企業規模や産業分野を問わず科学研究実験開発 (SR&ED) プログラムによる優遇税制の対象になります。カナダ国内で行われ、一定の条件を満たす研究開発の費用について、還付や税額控除を受けられます。

オンタリオ州はこの他にもR&Dに対する優遇税制を実施し、世界でも有数の手厚い支援を行っています。



## 実習・訓練・教育

州の実習訓練税額控除制度 (Apprentice-ship Training Tax Credit) により、企業は新規の実習生の給与や賃金に対して35-45%の税額控除を受けられます。

州内の大学生向けインターンシップ・プログラムに登録した学生を実習生として受け入れた雇用者は、税額控除 (Co-operative Education Tax Credit) を受けられます。控除の上限は、受入れ1名につき最大3,000カナダドルです。



## 地域振興助成金

経済発展のために多くの地域振興助成金が設定されています。これらの助成金は、雇用創出やイノベーション、事業協力、産業集積を促進し、民間投資を拡大することを目的としています。



## 特定産業助成金

先進製造業助成金 (Advanced Manufacturing Fund) は、大規模で革新的な製造事業を支援し、最先端技術の導入を進め、産業集積やグローバル・サプライチェーンを構築し、民間企業と大学・研究機関との協力を強化することにより、州内の先進製造業の持続的な成長と生産性の拡大を促すことを目的としています。

オンタリオ州は、航空宇宙、自動車、環境、食品、情報通信・デジタルメディア、ライフサイエンス、鉱業など、幅広い産業を支援する様々な助成金を設けています。

プログラムとサービスの詳細



[www.investinontario.com/incentive-programs-and-services](http://www.investinontario.com/incentive-programs-and-services)



強い産業分野

航空宇宙

農業と食品

エネルギー・鉱業・製造

バイオ技術・生命科学

通信技術

マニトバは、戦略上優位なカナダと北米の国境線上の中央に位置し、最も多様な経済を誇っています。豊かな天然資源、膨大な水力発電能力、肥沃な農業用地、成熟した製造拠点、先進の高い教育を受けた人々、あらゆる投資家が安定した経済成長を望むための何かがマニトバにはあります。優れた投資機会と並外れた生活の質を求めて、違いのわかる投資家がマニトバを本拠地とする理由は明解です。

代表事務所

カナダ

**Manitoba Trade**

Phone: +1 (204) 945 2475

[invetsmb@gov.mb.ca](mailto:invetsmb@gov.mb.ca)

[www.manitoba-canada.com](http://www.manitoba-canada.com)



### 州のインセンティブ

税金優遇プログラム

- ・製造投資
- ・研究開発
- ・地域商業開発への貢献
- ・教育施設・運営、師事留学
- ・データ処理投資
- ・小規模事業ベンチャーキャピタル



### 生産性ランク

過去5年間にわたる機械設備投資の一貫した増加は、全国で3番目に高い労働生産性の向上をもたらしてきました。



### 研究

農産食品、バイオテクノロジー、エンジニアリング、コミュニケーション等の研究施設が幅広い分野で急成長しているネットワークの本拠地です。



### 高等教育を受けている労働力

高度に教育され熟練した労働力を生み出す総合大学5校、単科・専門大学3校、ほか様々な職業技術専門学校があり、労働人口の57%が高等教育を修了しています。



### 多様化

マニトバはカナダで最も多様化した経済のひとつであり、最も安定した経済パフォーマンスです。



### センターポート

州都ウィニペグのセンターポートカナダ（カナダ中央港）は北米域内外の陸空輸送・輸出入路を集約する2万エーカーのドライポートで、流通センター・倉庫・加工製造業など新規の投資機会を提供しています。



### 水力発電

信頼性が高く再生可能で環境に優しい水力発電により、電気料金レートは北米で最も低額です。

プログラムとサービスの詳細



[www.gov.mb.ca/jec/invest/strategic/index.html](http://www.gov.mb.ca/jec/invest/strategic/index.html)

# サスカチュワン

州都  
レジャイナ



強い産業分野

- 農業・林業
- エネルギー・鉱業
- 生命科学・バイオマス
- 製造
- サプライチェーン

豊かな資源、最新テクノロジー、活気あるビジネス環境—サスカチュワンには世界が求めているものがあります。カナダの第2の石油生産州であり、ウランの世界最大サプライヤーです。世界をリードするカリウムの産出地であり、麦豆類ではトップクラスの輸出量です。この豊富な資源基盤の上に構築されたバイオテクノロジー、作物科学、炭素捕獲、貯蔵に関する世界クラスの技術があります。近年、サスカチュワンは北アメリカで最も競争力あるビジネス環境の1つを創り出しました。

代表事務所

カナダ  
**Government of Saskatchewan**  
**Economic Development**  
1000-2103-11th Avenue, 4Fl.,  
Regina SK, S4P 3Z8  
Phone: +1 306 787 0917  
[japan@gov.sk.ca](mailto:japan@gov.sk.ca)  
[www.saskatchewan.ca](http://www.saskatchewan.ca)

# インセンティブプログラムとサービス



**インセンティブ**  
州が提供するインセンティブ

- ・法人税は製造と加工の利益の10%まで抑えられます
- ・製造加工輸出者に対し雇用税免除
- ・研究開発費用全額免税
- ・企業資本税、給与税、健康保険徴収なし
- ・石油研究インセンティブ



**石油ガス**  
フレイジャー・インスティテュート  
2016年グローバル石油調査によると、サスカチュワンは石油掘削と開発投資では世界4位、カナダ国内では第1位となっています。カナダの石油サービス協会は2017年までにサスカチュワンはカナダの石油ガス掘削活動のリーダーになると予測しています。



**鉱物**  
2015年の鉱物生産はおおよそ82億ドルでカナダで第2位に高い水準にあたります。カリウムの世界最大の産出地であり、世界の主要なウラン生産量の22%を占めています。

プログラムとサービスの詳細  
  
[www.saskatchewan.ca](http://www.saskatchewan.ca)



**バイオテクノロジーと生命科学**  
農業バイオ技術と生命科学の世界的リーダーであり、カナダ・ライト・ソース・シンクロトロン、イノベーション・プレース・リサーチ・パークなどの大規模な研究開発組織・機関が集中しています。



**最先端のテクノロジー**  
世界初を多く持つ製造業—衛星通信技術を始め、道路脇のトラック用測定器に至るまでさまざまな世界初の実績をあげています。国際的に認められている製品には農業機器、業・工業用機器さらに、通信、衛星、軍事、航空産業用機器などが含まれます。



**農業**  
カナダで最も重要な穀物生産地域です。世界のデュラム小麦の3分の1以上を供給しており、レンズ豆、乾燥エンドウ、マスタード、亜麻仁とキャノーラのトップ輸出地域でもあります。



**林業**  
サスカチュワンの林業は環境にやさしく持続可能な管理をしています。年間許容範囲最大限の伐採量で、森林資源を原材料とする製品の販売額にして年商15億ドル以上を生み出す生産能力があります。

# アルバータ

州都  
エドモントン



強い産業分野

航空宇宙・防衛機器

農産食品

建築製品・技術

環境製品・サービス

金融サービス

情報通信技術

生命科学

原油・ガス・石油化学

観光

20年以上にわたりアルバータ州の経済成長はカナダ国内の平均経済成長の中で一番高く、豊かな天然資源と多様な経済、イノベーションと起業によって支えられてきました。素晴らしいロッキー山脈から南部の肥沃な平原、北部の資源まで、アルバータ州は定住・投資・繁栄の場所としてその魅力を保ち続けています。

代表事務所

カナダ

**Alberta Investment & Trade**

Phone: +81 (780) 427 4323

[www.albertacanada.com](http://www.albertacanada.com)

[invest.alberta@gov.ab.ca](mailto:invest.alberta@gov.ab.ca)

日本

カナダ・アルバータ州政府在日事務所

〒107-0052

東京都港区赤坂7-3-37

ブラス・カナダ 3F

Tel: +81 (3) 3475 1171

[ajo@alberta.or.jp](mailto:ajo@alberta.or.jp)

[www.albertacanada.com/japan/jp/](http://www.albertacanada.com/japan/jp/)

## インセンティブプログラムとサービス



### 経済成長

アルバータ州は一貫して、一人当たりの投資額が全国で最も高い州です。



### 競争力のある税制環境

カナダで一番低い法人税と所得税。科学研究と実験開発においては地方税の10%を還付し、1企業あたり年間40万ドルまで利用できます。



### 豊かな資源

アルバータ州には、世界第三位を誇る原油の確認埋蔵量があります。



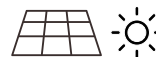
### アルバータ州の農業

世界で最も生産性の高い農業経済の1つで、合計で5,050万エーカー（2,040万ヘクタール）の農場面積が、農作物や家畜の生産に使用されています。



### アルバータ・イノベイツ

アルバータ・イノベイツは、新しい技術の開発を支援し商業化を促進して、新しい市場と機会を開拓するために産業界と協力するための政府機関システムです。



### グリーン・アルバータ

ERA（アルバータ排出削減機構）は、地球温暖化ガスの排出を削減することに焦点を当てたプロジェクトに基金を提供します。ERAは、技術開発者や大量排出企業、政府との協力を通じて革新を促進しています。



### マルチカルチャー

ほぼ5人に1人の州民がカナダ以外で生まれているアルバータ州は、国内で最も多国籍で多文化な州の1つとなっています。

プログラムとサービスの詳細



[www.albertacanada.com/business/invest-in-alberta.aspx](http://www.albertacanada.com/business/invest-in-alberta.aspx)



# Alberta Rich Resources

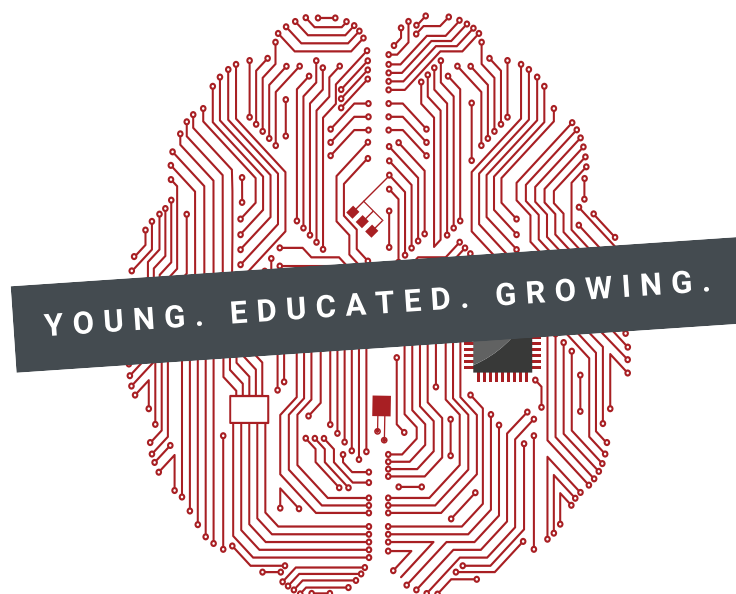
Alberta's agriculture industry is the largest renewable industry in the province, with more than 43,000 farms covering 50 million acres dedicated to crop and livestock production.

For more information on what Alberta has to offer visit:  
[www.albertacanada.com/japan/agrifood](http://www.albertacanada.com/japan/agrifood)



Alberta  
Canada 

WE'RE ONE OF CANADA'S  
YOUNGEST REGIONS.  
AND WE'RE GROWING FAST.



## THE EDMONTON METRO REGION

With over 130,000 post-secondary students, the highest number of engineers per capita in Canada, and ranked as a global top-five for AI research, the Edmonton metro region is where talent and innovation meet.

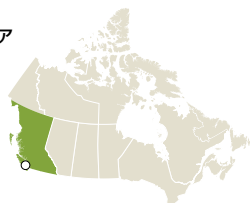
Grow with us. See why our region is a top choice for investment in Canada.

[edmontonglobal.ca](http://edmontonglobal.ca) | #YEG



# ブリティッシュ コロンビア

州都  
ビクトリア



強い産業分野

農産食品・林業

鉱業・天然ガス・LNG

クリーンテクノロジー

ワイヤレス技術

輸送

観光

ブリティッシュ・コロンビア州には、北米で最も競争力がある柔軟で支援的なビジネス環境があり、一貫してAAAの信用格付けを得ています。豊富な資源、低い税金、安定し規制が行き届いた金融システム、そして、財政的に慎重な政府が世界中から投資をひきつけています。太平洋沿岸におけるカナダの戦略的な位置は、ブリティッシュ・コロンビア州をアジア太平洋地域と北米のビジネス十字路としています。

代表事務所

カナダ

**Ministry of International Trade**

Suite 730-999 Canada Place,

Vancouver, BC V6C 3E1

Phone: +1 (780) 427 4323

[www.britishcolumbia.ca](http://www.britishcolumbia.ca)

## インセンティブプログラムとサービス



### 支援する政府

ブリティッシュ・コロンビア州は、安定した財政管理とビジネスに配慮した経済に誇りをもっています。この強い基盤をもとにさらに活動を活発にしています。



### 規制の合理化

ブリティッシュ・コロンビア州はペーパーワークを減らし、規制を合理化することで、よりビジネスに集中していただきたいと考えています。



### 低い税

法人税率がG7諸国の中で最も低く、社員は最高で122,000ドルの収入を得る個人における最も低い所得税のメリットを受けられます。ブリティッシュ・コロンビア州でビジネス展開をしませんか？



### 労働力

知識豊かでスキルと柔軟性を持つ240万人以上の労働力は、ブリティッシュ・コロンビア州の最大の資源の1つです。



### 第一級の公立教育

ブリティッシュ・コロンビア州の大学は常にカナダ国内のトップクラスに入り、高度に統合された教育システムは、進歩的で柔軟性がある教育のグローバルモデルとなっています。



### 低いビジネスコスト

ブリティッシュ・コロンビア州でのビジネスにおけるコストはその他の北米都市より大幅に低いと言えます。労働力や電力、設備コストは一般的に低く、法人税についても同様です。



### 主要輸送拠点

ブリティッシュ・コロンビア州は北米とアジア太平洋を結ぶ輸送の重要なハブで、ブリティッシュ・コロンビア州の港からのルートが太平洋横断の最短ルートになります。

プログラムとサービスの詳細



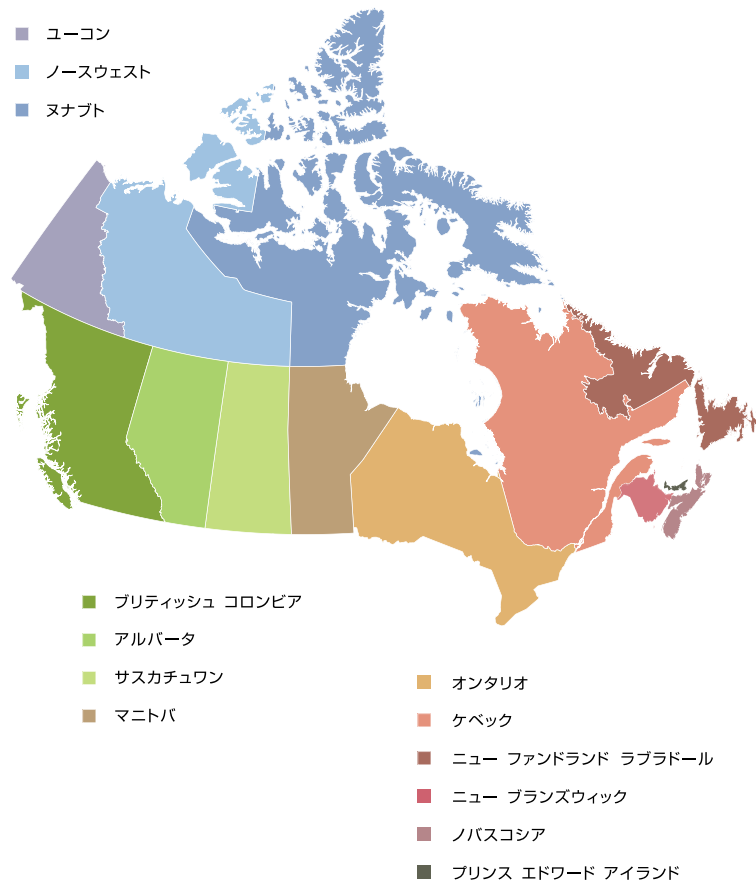
[www.britishcolumbia.ca/invest](http://www.britishcolumbia.ca/invest)



## 州と準州

# 州と準州からの インセンティブ

地方政府は、カナダへの投資を促進するため、地域に事務所を  
開設しようとしている外資系企業に対して、さまざまなインセンティブや  
支援を提供しています。





# 環太平洋パートナーシップに関する包括的及び先進的な協定 (CPTPP)

在加日系企業180社を対象に、カナダにおける経営実態について、JETROが2018年12月にアンケートを実施したところ、回答者の74.8%が営業利益を期待し、半数近くが日本からの輸入にCPTPPの利用を検討していました。

## まとめ



### 企業業績

7年連続で、回答者の70パーセント以上(74.8%)が営業利益を期待していると答え、在米日系企業活動実態調査同様、アンケート開始以来最長となりました。景況感の指標となる2018年の業況判断指数(DI)は、2017年に比べ8.2減の16.8ポイントでしたが、2019年の業績予想は27.3ポイントに上昇し、より多くの企業が業績の向上を見込んでいます。



### 今後の事業の方向性

回答者の33.8%が過去12ヶ月において現地社員数を増員し、半数近く(46.2%)が1~2年以内に拡大を予定していると回答しました。アンケート結果を通じて、日本人駐在員の人数がほぼ不変であることが分かりました。



### サプライチェーン(原材料と販売仕向地)

企業の60%以上がNAFTA圏内から原材料を入手し、NAFTA圏内の顧客を対象にした売上は全体の80%以上でした。日本から調達された原材料は全体の20%弱で、日本顧客への売上は10%強でした。日本からの輸入に関しては、企業の約半数(45.0%)が「環太平洋パートナーシップに関する包括的及び先進的な協定」(CPTPP)の利用を検討していました。



### 経営上の課題

経営上の課題(コストの増加)としては、59.2%の企業が「人材確保」が重要課題であると回答しました。「報酬(給与と賞与)」は前年度の63.6%に比べ、8.7ポイント減の54.9%でしたが、今年度も同様に重要課題として挙げられました。その上、企業の20%が関連規定の問題に直面し、その内56.7%が「環境規制」、30%が「労務管理」を主な要因として挙げました。



### 変化する事業環境への対策

前年度のアンケート結果同様、回答者はトリュドー政権の政策に対し、「貿易」(72.8%)、「税制」(65.4%)、「外交」(58.1%)の3項目に焦点を当てていました。貿易に関しては、「米国・メキシコ・カナダ協定(USMCA)」(64.9%)、「追加関税」(55.7%)、「CPTPP」(38.1%)への関心も挙げられました。



### 今後市場拡大が期待されるセクター

今後2~3年間、成長が期待されるセクターについて企業に調査したところ、トップは情報通信技術(ICT)、次いで環境とヘルスケアが挙げられました。前回実施された2016年のアンケートと比べ、ICTは30ポイントの激増、ロボット工学・メカトロニクスは4.6ポイント増、食品・農産物は4.3ポイント増となりました。

詳細につきましては、下記までお問い合わせください。

### JETRO

海外事業所、米州課

Tel: +81-3-3582-5545 | Fax: +81-3-3587-2485

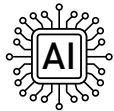


プログラムとサービスの詳細  
[www.jetro.go.jp](http://www.jetro.go.jp)



# カナディアン・テクノロジー・アクセラレーター (CTA)

カナディアン・テクノロジー・アクセラレーター・ジャパンは5～8ヶ月間に及び、カナダの有望なハイテク企業が迅速に日本の市場に参入できるようサポートし、事業をスケールアップするプログラムです。戦略的パートナーシップや事業展開を構築し、カナダ企業を下記セクターにおいて日本のトップクラスの企業や顧客、パートナー、投資家とつなげます。



人工知能 (AI)



Internet of Things (IoT)



自動化・モビリティ技術



デジタルヘルス企業

当プログラムは日本市場の開拓にコミットし、必要なリソースと能力を備える成長後期のハイテク企業を対象としています。

## 日本が選ばれる理由

世界第三位の経済大国である日本は、カナダにとって重要なパートナー国家です。主要なグローバル投資国として、カナダへの海外直接投資額もアジア圏で最大です。日本の多国籍企業も、幅広いセクターにおいて増加傾向にあり、それらの企業がオープンイノベーションを積極的に採用するにつれ、外国企業のテクノロジーやアイデア、パートナーシップへの意欲も高まっています。



プログラムとサービスの詳細  
[www.international.gc.ca](http://www.international.gc.ca)

## 日本の市場:

- 6兆ドル以上
- Fortunes 500の内50社が日本企業
- 2018年の企業利益は8,000億ドル以上
- 大規模かつ富裕な消費者ベース
- 技術開発者にとって世界トップクラスの高収益市場
- アジア圏やグローバルバリューチェーンの重要なハブ
- 大きな資本源
- 世界有数の製造ベース
- 5G導入の市場リーダー
- コーポレート・ベンチャー・キャピタルによるVC環境の拡大

## カナダ商工会議所が提供するサービス

下記の項目を含め、事業開拓や資金集めなど、各社のニーズにカスタマイズされたプログラム内容を提供します。

- 日本市場の専門家や対象セクターのアドバイザーによるバーチャル・メンターシップ・プログラム
- 最適な潜在顧客やパートナー、投資家とのビジネスマッチング
- 市場視察期間中のコワーキングスペースの提供
- 対象マーケットのイベントやネットワーキング、ショーケース、講演などへの排他的アクセス
- マーケット・インテリジェンスや日本国内におけるビジネス機会やトレンドに関するレポートへのアクセス
- 日本のビジネスカルチャーや慣行の知見、日本市場向けにセールストークをカスタマイズ
- 専任の通商担当

## 該当条件

- 輸出準備が万全で、革新的かつユニークな商品またはテクノロジー
- 既存の市場けん引力、または100万ドル以上の払込資本金
- 強力な経営陣。プログラム専任の上級管理職が1人以上  
(バーチャル・メンターシップ・プログラムおよび市場視察に参加可能な方)
- 日本市場参入に関する徹底的な戦略
- 市場視察にかかるコスト(交通費、宿泊費、食事代)を負担する資金力

## プログラム期間

日本CTAプログラムは順次実施しています。承認後、5～8ヶ月間の期間中、プログラム全項目への参加が必須となります。期間中のオリエンテーションや市場視察の日程はご希望に応じます。

詳細は [asami.karasuda@international.gc.ca](mailto:asami.karasuda@international.gc.ca) までご連絡ください。

# カナダ サスカチュワン州は ビジネスの成長に最高の場所です。



サスカチュワン州貿易・  
投資オフィスがもうすぐ  
東京にオープンします。

サスカチュワン州での  
ビジネスや投資に関する  
サポートは [japan@gov.sk.ca](mailto:japan@gov.sk.ca) まで  
お問い合わせください。

[thinksask.ca](http://thinksask.ca) | 

Saskatchewan 

## 次世代製造産業



主要地域:  
オンタリオ州

テクノロジーの焦点:  
IoT (Internet of Things)、機械学  
習、サイバーセキュリティ、積層造形  
(3Dプリント)

10年間に及ぶGDPインパクト:  
135億ドル以上

10年間に及ぶ雇用創出:  
13,500件以上

オンタリオ州を拠点とした次世代製造産業スーパークラスターは、高度ロボット工  
学や3Dプリントなどの技術を取り込み、次世代の生産機能を強化します。育成や  
テクノロジーの導入に着目し、「カナダ製」という言葉が「イノベーション」と「付加  
価値」と同義語になることを目的としています。

## 活動例



### 多様かつ熟練した 人材プール

女性やマイノリティも対象とした研究  
所への育成スタッフの出向や、業務統  
合型の学習プログラムをサポートしてい  
ます。



### スケールアップをもたらす パートナーシップ

技術習得にまつわるリスクを排除し、技  
術デモやスケールアップにつながる取り  
組みをサポートします。



プログラムとサービスの詳細  
[www.ic.gc.ca](http://www.ic.gc.ca)



### 技術的リーダーシップ

最前線の応用研究や商品・プロセスデ  
ザインに関連した技術開発などのプロ  
ジェクトに取り組んでいます。



### 世界規模のメリット

国際サプライチェーンにおいて供給能  
力を高め、優秀な人材や投資戦略をカ  
ナダに誘致します。

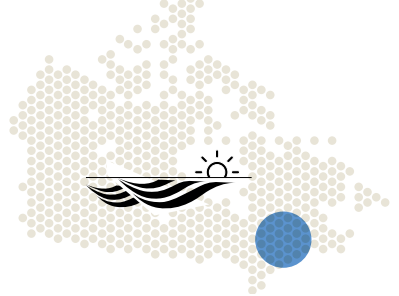


### イノベーションへのアクセス

技術やノウハウを可視化し、メーカー  
やテクノロジー企業を対象とした各ソ  
リューションのコンシェルジュサービス  
を提供します。



# 海洋 スーパークラスター



主要地域:
大西洋州
テクノロジーの焦点:
デジタルセンサー・監視、自律型海上乗物、エネルギー生産、オートメーション、海洋バイオテクノロジー、海洋工学技術
10年間に及ぶGDPインパクト:
140億ドル以上
10年間に及ぶ雇用創出:
3,000件以上

海洋スーパークラスターは、海洋再生可能エネルギーや水産業、水産養殖、石油やガス、防衛、造船業、輸送など、カナダの海洋産業を強化するために最先端技術を採用します。21世紀のエネルギー供給など、グローバル課題への解決策を提供し、雇用を創出することにより、カナダの今後の繁栄を保証するスーパークラスターです。

## 活動例



### 多様かつ熟練した 人材プール

最良の人材を誘致する活動に取り組んでいます。さらに高等教育機関と協力し、若者の能力を高め、科学、技術、工学、数学の各分野において、女性やマイノリティが参入しやすい環境づくりを実践しています。



### スケールアップをもたらす パートナーシップ

スタートアップ企業や中小企業を必要とするリソース、投資家、テクノロジーの初期採用者をつなげ、成長を促します。



プログラムとサービスの詳細  
[www.ic.gc.ca](http://www.ic.gc.ca)



### 技術的リーダーシップ

共同技術プロジェクトを通じて、自立型海洋乗物やセンサーネットワークなどの海洋事業のデジタル化に取り組んでいます。



### 世界規模のメリット

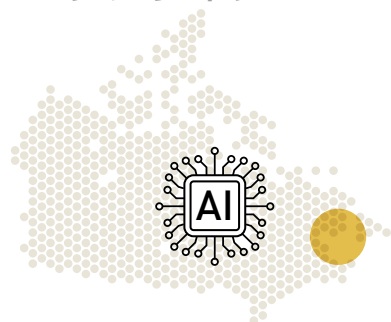
海洋イノベーションを率いる国々との協力を促すために、グローバル海洋テクノロジー同盟の発足に取り組んでいます。



### イノベーションへのアクセス

プロトタイプづくりや試験用設備へのアクセスを提供しています。

# SCALE.AI – AIサプライチェーン



主要地域:
ケベック州、ケベック・ウィンザー回廊地帯
テクノロジーの焦点:
人工知能とサプライチェーン技術術
10年間に及ぶGDPインパクト:
165億ドル以上
10年間に及ぶ雇用創出:
16,000件以上

ケベック州を拠点とするAIサプライチェーン(SCALE.AI)は小売、製造、輸送、インフラおよび通信技術の各セクターを結集し、人工知能とロボット工学を通じて、インテリジェントなサプライチェーンを構築します。このスーパークラスターは、カナダの中小企業のスケールアップを支え、カナダが世界屈指の輸出国となることを確証します。

## 活動例



### 多様かつ熟練した 人材プール

AIセクターにおいて人材の多様性を一般化し、AIとサプライチェーンを活用する能力を高め、需要の高いスキルを対象とした教育プログラムの増加に取り組んでいます。



### スケールアップをもたらす パートナーシップ

スタートアップ企業や中小企業から新たなソリューションを導入できるよう、AIセクターの担い手の紹介制度を立ち上げています。



プログラムとサービスの詳細  
[www.ic.gc.ca](http://www.ic.gc.ca)



### 技術的リーダーシップ

次世代AIサプライチェーンのプラットフォームの開発およびロボット工学をはじめとする最先端技術に取り組んでいます。



### 世界規模のメリット

国際基準のフォーラムとつながり、カナダの知的財産やプラットフォーム、アプローチなどを新たな基準に導入する活動を実施しています。



### イノベーションへのアクセス

安全なデータ交換が実現できるように取り組み、テクノロジーやイノベーションの互換性を最大限に高めます。

# デジタル技術 スーパークラスター



**主要地域:**  
ブリティッシュ・コロンビア州

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**テクノロジーの焦点:**  
VR(仮想現実)・MR(複合現実)・  
AR(拡張現実)、データ収集・分析、  
量子コンピューティング

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**10年間に及ぶGDPインパクト:**  
50億ドル以上

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**10年間に及ぶ雇用創出:**  
13,500件以上

デジタル技術スーパークラスターは、拡大・改良されたデータセット、ARやクラウド・コンピューティング、機械学習などの最先端応用技術を活用し、自然資源・プレジジョンヘルス・製造の各セクターにおいてサービスの提供を向上します。デジタル技術を導入することにより、時間と経費を削減し、カナダ国民の健康と生活の向上につながります。

## 活動例



### 多様かつ熟練した 人材プール

女性やマイノリティをスーパークラスターに誘致し、保持する取り組みです。従来の産業セクターを対象としたデジタル技術トレーニングも提供します。



### スケールアップをもたらす パートナーシップ

スタートアップ企業や中小企業を必要なりソース、投資家、テクノロジーの初期採用者となつなげ、成長を促します。



### イノベーションへのアクセス

迅速に実験や試験を実施できるよう、仮想環境を開発しています。



### 技術的リーダーシップ

共同研究や開発プロジェクトを通じて、統合されたプラットフォームの構築、顧客へのデジタルソリューションの提供、そして先住民コミュニティを対象とした遠隔ケアへのアクセスなどのサービス向上に取り組んでいます。



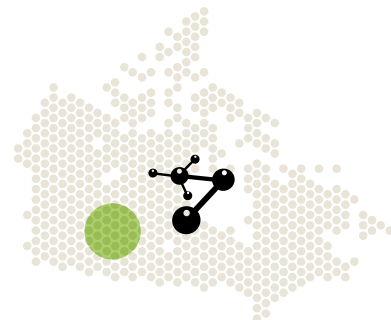
### 世界規模のメリット

グローバル人材や革新的な企業の誘致を目的に、カナダのブランド力の強化に取り組んでいます。



プログラムとサービスの詳細  
[www.digitalsupercluster.ca](http://www.digitalsupercluster.ca)  
[www.ic.gc.ca](http://www.ic.gc.ca)

# タンパク質産業 スーパークラスター



**主要地域:**  
平原州(アルバータ州、サスカチュワン州、マニトバ州)

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**テクノロジーの焦点:**  
ゲノム・加工・ITを含む農産食品の実用化に伴う技術

---

**10年間に及ぶGDPインパクト:**  
45億ドル以上

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**10年間に及ぶ雇用創出:**  
4,500件以上

タンパク質産業スーパークラスターは、植物ゲノムや新規処理技術の導入を通じて、カノーラ・麦・豆類など、高成長中の外国市場において需要が高いカナダの主要農産物の価値を高めます。農業生産国の中でも世界的リーダーであるカナダの評価を強化し、植物性タンパク質の主要生産国としての存在を確立し、究極的には世界の食糧供給に貢献します。

## 活動例



### 多様かつ熟練した 人材プール

女性やマイノリティを対象としたリーダーシップの機会やデジタル技術の資格制度を提供し、栄養や作物管理の改善に向けて、データ分析や人工知能の大規模導入を後押しします。



### スケールアップをもたらす パートナーシップ

資金調達や資本化に関するノウハウを企業に提供し、スタートアップ企業のスケールアップを促すために戦略的パートナーとなつなげます。



プログラムとサービスの詳細  
[www.ic.gc.ca](http://www.ic.gc.ca)



### 技術的リーダーシップ

共同技術プロジェクトを通じて、質の高い生殖質の形成、スマートプロダクション、新規処理技術および商品開発のサポートに取り組んでいます。



### 世界規模のメリット

グローバル市場における機会の獲得や、国際的な投資やパートナーシップの誘致を目的に、国際貿易使節団や市場調査およびベンチャーキャピタルファンドの組成に取り組んでいます。



### イノベーションへのアクセス

植物性タンパク質のバリューチェーン開発や、データ共有のサポートに取り組んでいます。

# カナダの スーパークラスター

地域社会の改善や地域経済の充実化を促し、  
カナダのイノベーション・エコノミーを変革する画期的  
かつ革新的なアイデア。

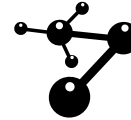
## イノベーション・スーパークラスター・ イニシアチブ

経済を活性化し、成長の原動力となることを最も期待できるビジネス主導型のイノベーション・スーパークラスターに対し、最大9億5,000万ドルを投資します。カナダにおいて最も有望なクラスターを強化し、スーパークラスターのスケールアップを目的に、各産業と共同投資し、少数の高価値な戦略投資を通じて、画期的かつ野心的な取り組みを提示します。



### デジタル技術

自然資源・プレジジョンヘルス・製造の各セクターにおいて、サービス提供を向上させるスーパークラスターです。デジタル技術の導入により、時間と経費を削減し、カナダ国民の健康と生活の向上につながります。



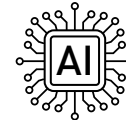
### タンパク質産業

農業生産国の中でも世界的リーダーであるカナダの評価をさらに高め、植物性タンパク質の主要生産国としての存在を確立し、究極的には世界の食糧供給にも貢献するスーパークラスターです。



### 海洋

21世紀のエネルギー供給など、グローバル課題への解決策を提供し、雇用を創出することにより、カナダの今後の繁栄を保证するスーパークラスターです。



### SCALE.AI - サプライチェーン

カナダの中小企業のスケールアップを支え、カナダが世界屈指の輸出国となることを確証するスーパークラスターです。



### 次世代製造産業

育成やテクノロジーの導入に着目し、「カナダ製」という言葉が「イノベーション」や「付加価値」と同義語になることを目的としたスーパークラスターです。

## メリット

カナダの求人市場に  
50,000件以上の  
雇用を創出

カナダ全域に  
イノベーションを普及

カナダのGDPを  
10年で500億ドル  
以上増加

新たなパートナーとの  
共同イノベーション

スーパークラスターに  
よる地域経済の拡大



プログラムとサービスの詳細

[www.ic.gc.ca/eic/site/093.nsf/eng/00008.html](http://www.ic.gc.ca/eic/site/093.nsf/eng/00008.html)

# カナダ

土地面積(平方キロ)

9,984,670

1人当たり GDP  
(単位 Can\$ 十億)

\$2,222.58

GDP  
(単位: Can\$)

\$60,078

人口

37,590,000



カナダの優良産業セクター

航空宇宙および輸送

天然資源

ICT・無線・デジタルメディア

農業・食品・バイオ製品

ライフサイエンス

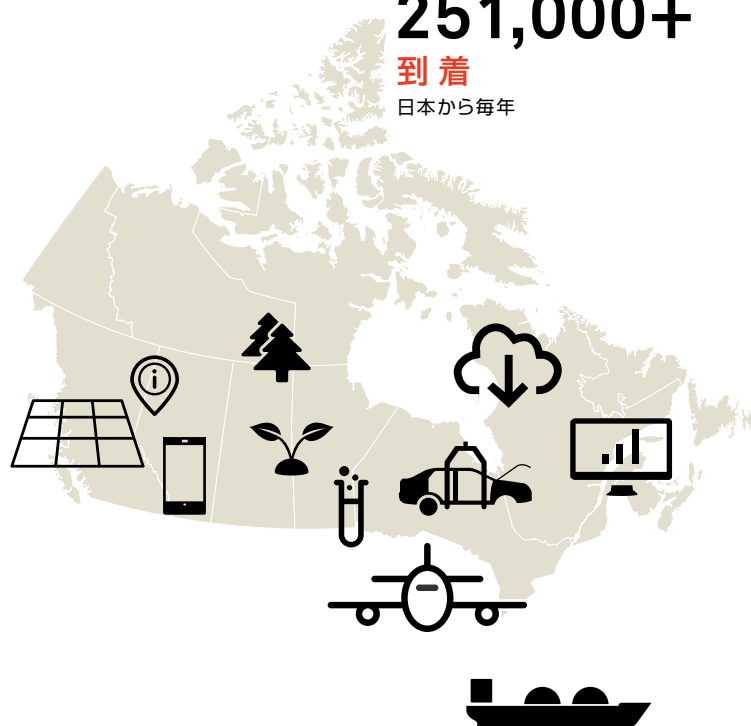
機械および装置



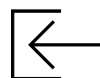
251,000+

到着

日本から毎年



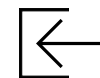
主要指標



\$75 億ドル

カナダから  
日本への  
投資総額

2018年



288 億ドル

日本から  
カナダへの  
投資総額

2018年



168 億ドル

日本への  
輸出総額

2018年 商品輸入総額



129 億ドル

日本からの  
輸入総額

2018年 商品輸入総額

カナダドル統計:  
¥100=CAN\$1.17

出典:  
Government of Canada  
[www.japan.gc.ca](http://www.japan.gc.ca)  
Statistics reflect Canadian dollars



# カナダ への投資

## カナダ市場の魅力とセクター 毎アドバンテージのご紹介



[www.international.gc.ca/investors-investisseurs/](http://www.international.gc.ca/investors-investisseurs/)



### 有利な事業環境

フォーブスおよびブルームバーグによると、カナダはビジネスを行うのにG20諸国で最高の国である。

出所: フォーブス、ブルームバーグ



### 比類ない優れた市場 アクセス

カナダとEUの包括的経済貿易協定(CETA)が発効されると、カナダの外国投資家には北米自由貿易協定(NAFTA)圏ならびに欧州連合への優先的アクセスが保証されることになります。これは、GDP合計37兆米ドル、世界の物品サービス生産のほぼ半分を占める活発な市場へのアクセスを意味します。

出所: 世界銀行



### 低い法人税率

カナダの総法人税金費用はG7諸国中群を抜いて少なく、米国と比べると46%低くなっています。

出所: KPMG



### 安定した金融制度

世界銀行は8年連続でカナダの金融制度は世界で最も健全であると発表しています。

出所: 世界経済フォーラム



### 力強い成長実績

カナダはこの10年間(2006~2015年)、G7諸国中最高の成長率を記録しました。

出所: 経済開発協力機構(OECD)



### 高学歴の労働人口

カナダの労働人口はOECD諸国中最も教育水準が高く、およそ半数が高校卒業後の高学歴を有しています。

出所: 経済開発協力機構(OECD)



### 競争力の優れた研究開発 環境

カナダは研究開発集約型の産業分野における事業費用がG7諸国中最小で、米国に対しては27.7%のコスト優位性があります。

出所: KPMG



### 投資し、働き、住む場所と して素晴らしい国

カナダは世界で最も多文化な国のひとつで、世界水準の大学やユニバーサルヘルスケア(皆保険)制度があり、各都市は清潔でフレンドリーです。OECDの「より良い暮らし指標」では、全般的な居住条件および生活の質について、カナダはG7諸国中トップです。

出所: 世界経済フォーラム



春寒しだいに緩むころ、貴社ますますご盛栄のこととお慶び申し上げます。

在日カナダ商工会議所(CCCJは、ジェットロの協力のもと、「2020投資ガイド」を発行する運びとなりましたことをお知らせいたします。前回のガイドの発行以来いろいろ状況が変わりました。包括的及び先進的な環太平洋パートナーシップ協定、いわゆるCPTPPが発効して1年以上経ち、この協定により、カナダと日本との貿易もより活発化したことは明らかで、日加関係に関与している者にとって期待は膨らむばかりです。

まず、現状を簡単に述べますと、日本にオフィスを構えているカナダの企業は100社を下りません。また、逆に日本のカナダへの投資はアジア圏から最大となり、2018年度には288億ドルでした。日本とカナダは同じ価値観を持ち、非常に良好な関係にあり、経済活動は将来的に、より活発になると思われます。

CCCJは日加の経済活動を促進するためにあり、認識を高め、有意義な関係を築く支援をすることなので、この投資ガイドはCCCJの使命の一環です。

なによりもまず、このガイドはカナダの各州の産業トレンド、およびカナダ全域にわたる「スーパークラスター」のトレンドについて貴重かつ正確な情報を提供するだけでなく、カナダからの投資を歓迎する日本の主要な都道府県の情報も提供します。

第二に、このガイドでは、当商工会議所の概要ならびにカナダ、日本、その他の地域に存在する会員の情報を掲載し、ガイドそのものは当所の流通ネットワークを通じ、日加関係に関与している企業、組織、団体に配布されます。

最後に大事なことです。本ガイドには産業に関する情報だけでなく、CCCJの会員の名簿が記載されており、カナダ又は日本に投資したいと考えている人のために、企業や団体の情報が含まれています。

これら3要素をみてもお分かりのように、CCCJの「2020投資ガイド」は日加ビジネスを追求する人にとって強固な頼みの綱となることは間違いありません。もし貴社が日加関係に関与しているのに、まだ当商工会議所に属していらないのでしたら、この機会に是非会員となり、強い絆でつながることをお考えいただければ幸いです。お役に立てることは必然です。

宜しくお願い致します。

在日カナダ商工会議所(CCCJ)

会長

**バンファウ ニール**



ジェットロは70か所を超える海外事務所ならびに本部(東京)および国内事務所を合わせ約50の国内拠点からなる国内外のネットワークを活用し、イノベーションの促進、対日投資促進、農林水産物・食品輸出の拡大、中堅・中小企業の海外展開支援などに関する事業を重点的に展開しております。

トロント事務所でも、当地の農林水産・食品などのパイヤーの発掘、オープンイノベーションを行っている日本企業へのカナダ企業のご紹介、日本からお越しになる中堅・中小企業の皆様への情報提供や商談機会の提供などといった形でご支援をさせていただいています。

カナダは移民の受け入れに積極的に取り組んでおり、2019年時点の人口に占める移民の割合は22%(約830万人、推計)。今後も積極的に移民を受け入れ、経済の活性化を図っていくことを連邦政府は表明しています。830万人の移民の約半数はアジアからの移民で、その中には、出身国にいた時点で、日本製品、日本ブランドを利用、使用していた人も多く、カナダでは日本製品、日本ブランドは大変な人気となっています。こうした中、2018年12月にはCPTPP(環太平洋パートナーシップ協定)が発効し日本からカナダに輸出する商品の関税も下がり(あるいはゼロになり)、輸出に取り組むには絶好の機会となっています。

カナダにはAI(人工知能)の分野で世界のトップクラスの研究者が多数いて、AIの研究、商業化、人材育成などに貢献しているということが、日本にも知られるようになり、AI関連企業の方のカナダ訪問が増えています。AIだけでなく、医療、クリーンテック、フィンテック、自動運転などの分野のエコシステムがカナダの主要都市には形成されており、カナダ企業、大学等と共同研究、協業を行う日本企業も増えています。

日本の企業の皆様には、是非カナダでのビジネス展開をお考えいただきたいと考えております。その際に役立つ情報冊子として、在日カナダ商工会議所と共同してビジネスガイド(Canada in Japan | Japan in Canada) 2020年版を2年ぶりに作成することになりました。1冊でカナダへのビジネスを考える日本の企業の皆様、日本とのビジネスを考えるカナダ企業の皆様の両方に活用いただける冊子です。カナダへの輸出を検討される企業の皆様はもとより、カナダ市場にビジネスチャンスを見出し、進出を検討される皆様にも本ガイドをご活用いただけますと幸いです。

トロント事務所には、「日加ビジネス促進窓口」も併設されており、日加ビジネスが更に拡大・深化すべく、情報提供・貿易投資相談などにも取り組んでおります。カナダにご出張の際には、まずはジェットロ・トロントへお立ち寄りください。

独立行政法人日本貿易振興機構(ジェトロ)

トロント事務所長

**酒井拓司**





この度の「投資ビジネスガイド」第3版刊行にあたり、在日カナダ商工会議所ならびに関係者の皆様にお祝い申し上げます。

2018年12月30日に発効した「環太平洋パートナーシップに関する包括的及び先進的な協定」(CPTPP)により、カナダと日本の貿易関係は強化され、二国間の貿易と投資が一層拡大する環境が整いました。両国の経済の補完性とCPTPPによる合意の広範さから、今後の成長には非常に大きな可能性があります。カナダ大使館は、CPTPPへの認識を高め、日本とカナダの企業がこの協定によって生まれる機会を十分に活用できるよう支援に努めています。今日までに得られた成果は力強いものであり、私たちは日加間の貿易と投資を牽引している企業と新たに市場に参入する企業の両方に、CPTPPを自社のビジネスにどのように活かしていくかを検討するようお勧めします。

日本はカナダにとってアジア最大の投資パートナーであり、日本からの投資がカナダの成長と繁栄に大きく貢献していることは非常に重要かつ喜ばしいことです。日本の投資家の皆様は、主要経済国への比類ない市場アクセス、政治経済の安定性、ビジネスに関する強固な規制の枠組み、高度なスキルを持つ人材など、非常に優れたカナダの投資環境で得られる多くの利点から恩恵を得ています。一方、多くのカナダ企業も日本市場で活発に事業を展開し、100社を超える企業が日本に拠点を構えて、この世界第3位の経済大国でビジネスチャンスをつかんでいます。

カナダと日本の結び付きはかつてないほど強まり、価値観と多くのグローバルな課題に対する展望を共有する安定した関係を維持しています。国際環境が複雑さを増す中で、両国が開かれた市場と自由貿易の推進に向けた持続的な強い姿勢をはじめとする共通の価値観を守り、強化していくために協力することがこれまで以上に重要になっています。両国は共に、全ての国が恩恵を受けている、ルールに基づく貿易の枠組みを形成する上で中心的な役割を果たし、現在はその近代化を進めるための最前線にいます。

日加関係に鑑み、私はCPTPPが定める最先端の貿易条項が両国間の貿易と投資を新たな高みに引き上げる推進力になることを確信しています。さらにカナダが提供する比類ない価値を考えれば、日本の投資家の皆様がカナダで得られる機会の活用を検討するには今が最適な時期と言えるでしょう。

ぜひこの投資ガイドをお読みいただき、カナダ大使館のトレード・コミッショナーにご連絡ください。日本企業の皆様にカナダが提供するビジネスの可能性を最大限に活かしていただけるようサポートいたします。

駐日カナダ大使  
**イアン・パーニー**



「Invest Japan 2020／インベストカナダ2020」の刊行をお慶び申し上げますとともに、関係者の皆様のご尽力に敬意と感謝の念を表します。

日加修好90周年の昨年、安倍総理が4月にカナダを訪問し、トルドー首相との間で「自由で開かれたインド太平洋」ビジョンの下で戦略的パートナーシップを強化していくことで一致しました。その後もトルドー首相がG20大阪サミットに出席し、シャンプーニュ外相も初の外遊先としてG20外相会合の機会に名古屋を訪問するなどハイレベルの対話が活発に行われています。経済分野では、昨年12月に日加次官級経済協議が行われ、WTO改革やCPTPP(環太平洋パートナーシップに関する包括的及び先進的な協定)を始めとする自由貿易体制の強化、エネルギー・インフラ・科学技術・観光・環境の課題等幅広く議論しました。今後、これまでの良好な日加関係を、特にアジア太平洋の文脈で発展させ、さらに具体的な行動に結びつけていきたいと考えています。

世界有数の資源国・農業国であるカナダは、歴史的にもエネルギー・鉱物資源の採掘や農林水産品の生産などが盛んですが、その一方で、人工知能(AI)や量子コンピューターなど先端分野においても世界有数の強みを持っている技術最先進国でもあります。近年、生活コスト、就労ビザ取得などの就業条件や良好な治安などにおいて優位性のあるカナダには、世界トップ研究者、大学、研究機関、投資家、スタートアップ企業などが集積し、有機的に連携する「エコシステム」が複数地域に存在しており、世界中から高い注目を浴びています。

日加両国の皆様には、この冊子を活用いただき、積極的にビジネスチャンスをつかんでいただきたいと思います。在カナダ日本国大使館及び総領事館としても、ジェトロ、カナダ政府等と緊密に連携し、日加両国の企業を積極的に支援してまいります。日本による活発な投資が日加両国企業の成長を促し、日加両国の経済のさらなる発展につながることを祈念いたします。

駐カナダ日本国特命全権大使  
**川村 泰久**

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