



# Canada – Japan EPA

Canadian Chamber of Commerce  
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# What is the CFA

- Founded in 1935 to provide Canada's farmers with a single voice in Ottawa, the Canadian Federation of Agriculture is the country's largest farmers' organization. Its members include provincial general farm organizations as well as national and inter-provincial commodity organizations from every province. Through its members, CFA represents over 200,000 Canadian farmers and farm families.



# CFA's Trade Position

## **CFA and Canadian Government trade objectives are aligned**

- Agriculture is a strategic element of the Canadian economy and a major generator of jobs in rural and urban Canada
- Canada must approach trade negotiations with the objective of achieving positive results for Canadian farmers. Clear and effective rules governing international trade will result in better functioning international and domestic markets, and contribute to the improvement of Canadian farm profitability.



# Japan- Canada Relations

- Canada and Japan have long complementary history
- Japan is a key economic and strategic partner for Canadian agricultural producers
- Canola, wheat and pork are consistently among the 10 ten exports to Japan
- Canada's agriculture exports totaled \$3.9B, making Japan the second biggest market after the US



# Japan- Canada Relations

To highlight the importance of our relationship:

- Japan imports roughly 28 per cent of the Canadian pork exports- the second most important market after the United States.
- Japan imports between 2.1 -2.2 million tones of seed canola every year. Canadian canola oil accounts for 40 per cent of the edible oil market, worth approximately \$1.4 million to Canadian producers.
- The Japan market was valued at \$417 million in 2011 for wheat producers, and represents roughly 10 per cent of Canadian wheat exports.



# Japan-Canada Relations

- As in Japan, Canadian agriculture is based on a robust quality assurance and best management practices programs
- Consumers can have confidence in the food they purchase
- Our open and transparent economies and regulatory and legislative framework provide mutual confidence for trade and investment.



# Japan-Canada EPA

- An EPA would benefit both countries
- Canada can help in meeting Japan's food requirements
- Canada's share of food imports is relatively small and we hope to increase this through an EPA.
- Level of tariffs for agriculture products from Canada is relatively high;



# Japan-Canada EPA

- Opportunity to Address Non-tariff Barriers
- Balance between trade liberalization and domestic policies and flexible approach with respect to sensitivities in agriculture is required





# CFA Trade Relations

- JA Zenchu
- World Farmers Organization
- Business Leaders



# Conclusion

- Canada-Japan Economic Partnership Agreement has potential to create exciting opportunities for both Canadian and Japanese agriculture



THANK YOU

[www.cfafca.ca](http://www.cfafca.ca)

